Date: 01-02-2017

Technical & Financial Evaluation Report

Supply and Installation of Backup Communication Links

1	Name of Procuring Agency	Sindh Bank Ltd.
2	Tender Reference No.	SNDB/COK/ADMIN/TD/750/2017
3	Tender Description	Supply and Installation of Backup Communication Links
4	Method of Procurement	Single Stage One Envelop Bidding Procedure
5	Tender Published	SPPRA S No. 31168
6	Total Bid Documents Sold	1
7	Total Bids Received	1
8	Technical Bid Opening Date	27/01/2017
9	Financial Bid Opening Date	27/01/2017
10	No of Bid Technically Qualified	1
11	Bid(s) Rejected	0

S. No.	Name of Company	Cost Offered by Bidder	Ranking in Terms of Cost	Comparison with Estimated Cost (Rs.170,000)	Reason for Acceptance/ Rejection	Remarks
0	1	2	3	4	5	6
1	M/s Wateen Telecom	Rs. 136,800/- (Per Branch for 1 years)	Qualified Bidder	Rs. 33,200/- below the estimated cost	Rule 48 have been compiled	

Note: M/s Wateen is selected for Supply and Installation of Backup Communication Links to Sindh Bank Ltd being the qualified bidder.

Members Signatures – Pre & Post Evaluation Committee

Ahsan Ali
AVP/Operations Div.

Dilshad Husain Khan
SVP/Finance Division

M.Saeed Khan
SVP/I.T.Division

Members – Procurement Committee **Signature**

(Anis Iqbal)
Head of I. T. Division

(Saeed Jamal Tariq)
Chief Financial Officer

(Syed Muhammad Aqeel)
Chief Manager (IDBL) Karachi

wateen

FINANCIAL PROPOSAL

SIGNATURE MEMBERS PC-IT

Head - Fin Div. _____

Head - IT Div. _____

Member-IDBL. _____

Date: _____

DOCUMENT & DATA CONTROL

Client:	**Sindh Bank Limited**
Project Code:	**SNDB/COK/ADMIN/TD/2016**
Document:	**Suppiy & Installation of Communications Links**
Location:	Karachi, Pakistan
Document Controller:	Account Manager for SINDH BANK LIMITED.
Approver:	Regional Manager, South, Wateen Telecom.
Distribution:	Management Wateen

Revision History:

Date	Revision	Version	Remarks
27-01-2017		1.0	

Contact Details:

Muhammad Sharjeel Khan
Key Accounts Manager (South)
Cell No. +92-320-4140309
sharjeel.khan@wateen.com

Secondary Contact

Fuzail Hussain
Regional Sales Manager
Cell No. (321) 7000 506
fuzail.hussain@wateen.com

Wateen Telecom Limited

Telephony Internet Enterprise Solutions Television

2-E-II Oberoi House,
Gulberg III, Lahore.
UAN: 111-999-919 Fax: +92-42-35787000
Email: info@wateen.com
Web: www.wateen.com

Wateen Telecom

Eligibility/Technical Criteria

SNDB shall evaluate Technical Proposals using the following eligibility/technical criteria.

S. No.	Description	Marks	Marks Obtained	Remarks
1	Bidder must have already deployed Fiber/ISM Radio Links at more than 20 cities all over Pakistan for banks only. (Attach Purchase Order as documentary proof as Annexure-1)	20	20	20 and above cities
		10		10 to 19 cities
		5		5 to 9 cities
		0		less then 5 cities
2	Bidder must have provided required connectivity to at least 5 Banks in last 3 years. (Attach Purchase Order as documentary proof as Annexure-2)	14	14	5 and above banks
		7		3 to 4 banks
		0		less than 3 banks
3	The Bidder should have Verifiable Presence/Support/Branch offices in all over Pakistan. (Attach Location Details as documentary proof as Annexure-3)	16	16	10 and above cities
		8		5 to 9 cities
		4		2 to 4 cities
		0		Only in 01 city
4	The Bidder must be in Data Connectivity Services Business for at least 05 Years. (Attach documentary proof as Annexure-4)	10	10	If Provided
		0		Not Provided
5	The Bidder must provide list of clients other than Banks to provide the Fiber /ISM Radio connectivity in last 3 years. (Attach Purchase order as documentary proof as Annexure-5)	10	10	15 and above clients
		3		7 to 14 Clients
		0		less than 6
6	Company must have turnover of at least Rs.50-Million per year for Last 3-Years. (Attach audited financial statement for last 3 years as Annexure-6)	20	20	50 million & Above for 3 years
		10		50 million for 2 years
		5		50 million for 1 year
		0		less than 50 million last 3years
7	Bidder should have its own service medium and not relying on any other 3rd party or partner (Attach Nationwide network connectivity diagram as proof as Annexure-7)	10	10	If Provided
		0		Not Provided
	Total Marks	**100**	100	**Qualified / Disqualified**

Note

1. Qualifying marks for the bid is minimum 70% for Technical Phase.
2. SNDB has the right to ask for evidence/justification. Fail to provide evidence or false evidence will lead to disqualification.
3. Company will be considered disqualified if specification of the Communication links does not meet the specification given in the tender document.
4. If Company not active Tax payer it will consider as a disqualified (Attached Proof as Annexure-8).
5. Bidder must provide valid CVALS (Class Value Added Licensed Services) or relevant data services license from P.T.A. (Attach PTA Certificate as documentary proof as Annexure-9)
6. Bank reserves the right to verify all or any document at any time. In case any fake documents are found at any stage, the company will be disqualified as per SPPRA Rule 30(1) and may be subject to legal proceedings.
7. Attachment of GST & Sindh Revenue Board (SBR) certificate are mandatory at the time of submission of tender document. In case of non-provision of evidence, the company will be straight away disqualified.

MANDATORY

1. Attachment of Affidavit (specimen attached as Annexure "I") on stamp paper from the owner of the company.
2. Writing of tender reference as given in the NIT on the Envelop, carrying tender document is must or the bank will not be responsible if the documents are not received by the Procurement Committee on time

DISQUALIFICATION

The bidder will be considered disqualified during technical/financial evaluation process or after award contract if:

1. On black list of SPPRA & Sindh Bank Ltd.
2. Issued with two (2) warning letters/emails by the Sindh Bank Ltd in the past to the bidder for unsatisfactory performances.
3. Alternate bid is offered.
4. Non - Attachment of Annexure "A" (With Financial Proposal) & Annexure "B" (With Financial Proposal if Bank Guarantee is going to be submitted as Bid Security).
5. The qualified bidder sublets the contract in any form/stage to any other agency.
6. The tender is deposited without Tender Fee.
7. If during verification process of the cliental list the response by any of the bank is un satisfactory on account of previous performance

Ahsan Ali
AVP/Operations Div.

Dilshad Husain Khan
SVP/Finance Div.

Saeed Khan
SVP IT Div.

IN MEMORY OF SHAHEED MOHTARMA BENAZIR BHUTTO

SINDH BANK
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01-02-2017

Subject: **Certificate**

Compliance of SPPRA Rule 48

TENDER REF NO. SNDB/ADMIN/TD/750/2017

This is to certify that as only one bid was received against the tender, so Rule 48 has been complied with detail as follows.

Current Market Price (Per Branch for 1 years)	Current Tender Price (Per Branch for 1 years)
Rs.150,000/- Quotation Attached	Rs.136,800/-

M. Rashid Memon
VP/I.T. Division

Signature –Procurement Committee Members

Head of IT

Chief Financial Officer

Chief Manager (IDBL)

Financials

Subject: Quotation for 2Mbps Fiber Connectivity between Sindh Bank Head Office and Branches

S#	Branches/Locations	Communication Link One Time Cost "A"	Communication Link Monthly Recurring Charges "B"
1	Kandkhot Branch	0	12,500
2	Dadu Branch	0	12,500
3	Larkana Branch	0	12,500
4	Sukkur Branch	0	12,500
5	Sehwan Branch	0	12,500
6	Ghotki Branch	0	12,500
7	Naudero Branch	0	12,500
8	Shikar Pur Branch	0	12,500
9	I.I.Chundrigarh Road Branch	0	12,500
10	Court Road Branch - KHI	0	12,500
11	DHA 26th Street Branch - KHI	0	12,500
12	Gulshan-e-Iqbal Branch - KHI	0	12,500
13	Hyderi Branch - KHI	0	12,500
14	Jodia Branch - KHI	0	12,500
15	Korangi Industrial Area- KHI	0	12,500
16	Paper Market Branch - KHI	0	12,500
17	Shahr-e-Faisal - KHI	0	12,500
18	Tariq Road - KHI	0	12,500
19	Memon Goth Branch - KHI	0	12,500
20	Cloth Market Branch - KHI	0	12,500
21	Saddar Branch - Hyderabad	0	12,500
22	Hala Branch	0	12,500
23	Kotri Branch	0	12,500
24	Mirpur Khas Branch	0	12,500
25	Qasimabad Branch- Hyderabad	0	12,500
26	Tando Allayar Branch	0	12,500
27	Nawabshah Branch	0	12,500
28	Thatta Branch	0	12,500
29	Blue Area Branch - Islamabad	0	12,500

30	Bank Road Branch - Rawalpindi	0	12,500
31	D.H.A. Lahore Branch - LHR	0	12,500
32	Gujranwala Branch	0	12,500
33	Ghurki Branch - LHR	0	12,500
34	Chak Ghanian	0	12,500
35	Pindi Bhauddin Branch	0	12,500
36	Ashrafabad, Bahawalpur Branch	0	12,500
37	Jinnah Road Branch - Quetta	0	12,500
38	Peshawar Branch	0	12,500
39	Central Jail Off-site ATM - KHI	0	12,500
40	NADRA Head Quarter, Islamabad	0	12,500
41	The Mall Road (ISLAMIC)	0	12,500
42	Sindhi Muslim (SMCHS)	0	12,500
43	GHARI SHAHU BRANCH	0	12,500
44	SHIREEN JINNAH COLONY BRANCH	0	12,500
45	BAHADURABAD BRANCH	0	12,500
46	Behria Complex II KHI	0	12,500
47	Journalist Soicety - Hyd	0	12,500
48	Kohat	0	12,500
49	Nasirabad	0	12,500
50	Cattle (Bhens Colony)	0	12,500
51	Ashraf Road Peshawar Branch	0	12,500
52	Mouza Gojra Branch	0	12,500
53	Ghari Khata (Temporary)	0	12,500
54	Village Meran	0	12,500
55	Sahiwal Islamic Branch	0	12,500
56	Khanewal Branch	0	12,500
57	Kasur Branch	0	12,500
58	Ali Wala Branch	0	12,500
59	Ghori Town Branch(Islamic)	0	12,500
60	Benazir University(Offsite ATM)	0	12,500
61	F & U Filling Station(Offsite ATM)	0	12,500
62	Sun Set Club(Offsite ATM)	0	12,500
63	Sanghar	0	12,500
64	Burki	0	12,500
65	Kunjah	0	12,500
66	Digri, Distt. Mirpurkhas	0	12,500
67	Badah	0	12,500
68	Pir Jo Goth	0	12,500
69	Razzakabad Offsite ATM	0	12,500

Corporate Customer Center PTCL

70	SSU Office Gulshan Off-site ATM	0	12,500
71	Shah Faisal Colony(Offsite ATM)	0	12,500
72	DMC-HO-Guslhan (Offsite ATM)	0	12,500
73	DMC-Saddar Zone (Offsite ATM)	0	12,500
74	Sindh Revenue (Offsite ATM)	0	12,500
75	Sukkur (Offsite ATM)	0	12,500
76	Sehwan(Offsite ATM)	0	12,500
77	1-Link DR (Excluding PTCL as per SBP Instruction)	0	12,500
78	Janpur	0	12,500
79	Dr. Ziauddin Road, Karachi	0	12,500
80	Nishtar Road, Karachi	0	12,500
81	Shah Faisal Colony, Karachi	0	12,500
82	Daroghawala, Lahore	0	12,500
83	Shahdara, Lahore	0	12,500
84	Bank Square Model Town, Lahore	0	12,500
85	Airport Road Quetta (Islamic)	0	12,500
	Sub Total	**0**	**1,062,500**
	Grand Total (A+B)	**1,062,500**	
***Lowest Evaluation Cost = Sub Total 'A' + (Sub Total 'B' x 12) / No. Of Branches**		**150,000**	

Corporate Customer Center PTCL

IN MEMORY OF SHAHEED MOHTARMA BENAZIR BHUTTO

SINDH BANK

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ATTENDANCE SHEET

BID OPENING -

FOR SELECTION OF Supply and Installation of Backup Communication Link

Date: 27-01-2017

S. No	Company Name	Name of Company Representative	Contact No.	Company Address	Signature
01	Wateen Telecom (Pvt) Ltd	Shorjeel Khan	0320 4143809	Wateen Shah-Rahe-Faisal	

Signature –Procurement Committee Members for IT Infrastructure

Head of IT

Chief Financial Officer

Chief Manager (IDBL)

MINUTES OF THE OPENING OF THE TENDER (TECHNICAL/FINANCIAL PHASE)

TYPE OF PROCUREMENT ADMIN / IT / CONSULTANT / MEDIA

TENDER NAME Supply and Installation of Communication Cables

TYPE OF TENDER SINGLE STAGE-ONE ENVELOPE / SINGLE STAGE-TWO ENVELOPE / TWO STAGE /TWO STAGE-TWO ENVELOPE

OPENING DATE 27-01-2017

OPENING TIME 1130 Hours

ATTENDANCE (MEMBER PC) HEAD OF I.T.Division

CFO

Chief Manager, IDBL

	NAME	FIRM
ATTENDANCE (REPS. OF BIDDERS)	Mr. Shafeel	Nateen Telecom (Pvt) Ltd

TOTAL BIDS ACCEPTED FOR EVALUATION 01

TOTAL BIDS REJECTED Nil

REMARKS

SIGNATURE

DATE 27/1/2017

Members – Procurement Committee	Signature
Head of I.T	
Chief Financial Office	
Chief Manager, IDBL	

SINDH PUBLIC PROCUREMENT REGULATORY AUTHORITY

CONTRACT EVALUATION FORM

TO BE FILLED IN BY ALL PROCURING AGENCIES FOR PUBLIC CONTRACTS OF WORKS, SERVICES & GOODS

1) NAME OF THE ORGANIZATION / DEPTT. SINDH BANK LTD \ I.T Division
2) PROVINCIAL / LOCAL GOVT./ OTHER Scheduled Bank
3) TITLE OF CONTRACT Supply & Installation of Backup Communication Links
4) TENDER NUMBER SNDB\COK\ADMIN\TD\750\2017
5) BRIEF DESCRIPTION OF CONTRACT Supply & Installation of Backup Communication Links
6) FORUM THAT APPROVED THE SCHEME Procurment Committee
7) TENDER ESTIMATED VALUE Rs. 170,000 (Per Branch for One Year)
8) ENGINEER'S ESTIMATE (For civil works only) _
9) ESTIMATED COMPLETION PERIOD (AS PER CONTRACT) 12 Months
10) TENDER OPENED ON (DATE & TIME) Technical(27-01-17 at 11:30am)Finacial(27-01-17 at 11:30am)
11) NUMBER OF TENDER DOCUMENTS SOLD 01 (Attach list of buyers)
12) NUMBER OF BIDS RECEIVED 01
13) NUMBER OF BIDDERS PRESENT AT THE TIME OF OPENING OF BIDS 01
14) BID EVALUATION REPORT 17th Feb 2017 (Sindh Bank Website) (Enclose a copy)
15) NAME AND ADDRESS OF THE SUCCESSFUL BIDDER Wateen Telecom,Gulberg II Lahore
16) CONTRACT AWARD PRICE Rs. 136,800 Per Branch
17) RANKING OF SUCCESSFUL BIDDER IN EVALUATION REPORT (i.e. 1st, 2nd, 3rd EVALUATION BID). Wateen Telecom
18) METHOD OF PROCUREMENT USED : - (Tick one)

a)	SINGLE STAGE – ONE ENVELOPE PROCEDURE	YES	Domestic/ Local
b)	SINGLE STAGE – TWO ENVELOPE PROCEDURE		-
c)	TWO STAGE BIDDING PROCEDURE		-
d)	TWO STAGE – TWO ENVELOPE BIDDING PROCEDURE		-

PLEASE SPECIFY IF ANY OTHER METHOD OF PROCUREMENT WAS ADOPTED i.e. EMERGENCY, DIRECT CONTRACTING ETC. WITH BRIEF REASONS:

SPPRA

19) APPROVING AUTHORITY FOR AWARD OF CONTRACT Procurment Committee

20) WHETHER THE PROCUREMENT WAS INCLUDED IN ANNUAL PROCUREMENT PLAN?

Yes	✓	No	

21) ADVERTISEMENT :

i) SPPRA Website
(If yes, give date and SPPRA Identification No.)

Yes	SSPRA ID 31168/2017 at 24th Feb 2017
No	

ii) News Papers
(If yes, give names of newspapers and dates)

Yes	Express,Ibrat and Business Recorder at 11th January 2017
No	

22) NATURE OF CONTRACT

Domestic/ Local	✓	Int.	

23) WHETHER QUALIFICATION CRITERIA WAS INCLUDED IN BIDDING / TENDER DOCUMENTS?
(If yes, enclose a copy)

Yes	✓	No	

24) WHETHER BID EVALUATION CRITERIA WAS INCLUDED IN BIDDING / TENDER DOCUMENTS?
(If yes, enclose a copy)

Yes	✓	No	

25) WHETHER APPROVAL OF COMPETENT AUTHORITY WAS OBTAINED FOR USING A METHOD OTHER THAN OPEN COMPETITIVE BIDDING?

Yes		No	✓

26) WAS BID SECURITY OBTAINED FROM ALL THE BIDDERS?

Yes	✓	No	

27) WHETHER THE SUCCESSFUL BID WAS LOWEST EVALUATED BID / BEST EVALUATED BID (in case of Consultancies)

Yes	✓	No	

28) WHETHER THE SUCCESSFUL BIDDER WAS TECHNICALLY COMPLIANT?

Yes	✓	No	

29) WHETHER NAMES OF THE BIDDERS AND THEIR QUOTED PRICES WERE READ OUT AT THE TIME OF OPENING OF BIDS?

Yes	✓	No	

30) WHETHER EVALUATION REPORT GIVEN TO BIDDERS BEFORE THE AWARD OF CONTRACT?
(Attach copy of the bid evaluation report)

Yes	✓	No	

SPPRA

31) ANY COMPLAINTS RECEIVED
(If yes, result thereof)

Yes	
No	No

32) ANY DEVIATION FROM SPECIFICATIONS GIVEN IN THE TENDER NOTICE / DOCUMENTS
(If yes, give details)

Yes	
No	No

33) WAS THE EXTENSION MADE IN RESPONSE TIME?
(If yes, give reasons)

Yes	
No	No

34) DEVIATION FROM QUALIFICATION CRITERIA
(If yes, give detailed reasons.)

Yes	
No	No

35) WAS IT ASSURED BY THE PROCURING AGENCY THAT THE SELECTED FIRM IS NOT BLACK LISTED?

Yes	✓	No	

36) WAS A VISIT MADE BY ANY OFFICER/OFFICIAL OF THE PROCURING AGENCY TO THE SUPPLIER'S PREMISES IN CONNECTION WITH THE PROCUREMENT? IF SO, DETAILS TO BE ASCERTAINED REGARDING FINANCING OF VISIT, IF ABROAD:
(If yes, enclose a copy)

Yes		No	✓

37) WERE PROPER SAFEGUARDS PROVIDED ON MOBILIZATION ADVANCE PAYMENT IN THE CONTRACT (BANK GUARANTEE ETC.)?

Yes	✓	No	

38) SPECIAL CONDITIONS, IF ANY
(If yes, give Brief Description)

Yes	
No	No

39) Date of Award of Contract: 30-3-2017

Signature & Official Stamp of Authorized Officer

M. RASHID MEMON
Vice President
I.T. Division
SINDH BANK LTD.
Head Office, Karachi.

FOR OFFICE USE ONLY

SPPRA

Print Save Reset

23	Kotri Branch	0	9,900
24	Mirpur Khas Branch	0	9,900
25	Qasimabad Branch- Hyderabad	0	9,900
26	Tando Allayar Branch	0	9,900
27	Nawabshah Branch	0	9,900
28	Thatta Branch	0	9,900
29	Blue Area Branch - Islamabad	0	9,900
30	Bank Road Branch - Rawalpindi	0	9,900
31	D.H.A. Lahore Branch - LHR	0	9,900
32	Gujranwala Branch	0	9,900
33	Ghurki Branch - LHR	0	9,900
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38	Peshawar Branch	0	9,900
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48	Kohat	0	9,900
49	Nasirabad	0	9,900
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62	Sun Set Club(Offsite ATM)	0	9,900
63	Sanghar	90,000	9,900
64	Burki	90,000	9,900
65	Kunjah	90,000	9,900
66	Digri, Distt. Mirpurkhas	90,000	9,900
67	Badah	90,000	9,900
68	Pir Jo Goth	90,000	9,900

SINDH BANK LIMITED
HEAD OFFICE:
3rd FLOOR, FEDERATION HOUSE,
ABDULLAH SHAH GHAZI ROAD,
CLIFTON, KARACHI-75600, PAKISTAN
UAN : +92-21-111-333-255
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WEB : www.sindhbankltd.com
یو اے این : +۹۲-۲۱-۱۱۱-۳۳۳-۲۲۵
فون : +۹۲-۲۱-۳۵۸ ۲۹۳۹۴
ٹیلیکس : +۹۲-۲۱-۳۵۸ ۷۰۵۴۳
سندھ بینک لمیٹڈ
ہیڈ آفس : تیسری منزل، فیڈریشن ہاؤس،
عبداللہ شاہ غازی روڈ، کلفٹن، کراچی۔ ۷۵۶۰۰ - پاکستان

IN MEMORY OF SHAHEED MOHTARMA BENAZIR BHUTTO شہید محترمہ بینظیر بھٹو کی یاد میں

SINDH BANK
سندھ بینک

POWER TO THE PEOPLE بااختیار عوام

Mr. M. Sharjeel Khan,
Key Account Manager,
Wateen Telecom
6th Floor PARSA Tower
Shahra e Faisal, Karachi.

Dated: 30-03-2017

Purchase Order for Backup Communication Links

SNDB/COK/ADMIN/TD/750/2017

Dear Sharjeel,

Reference to your proposal submitted for Fiber Optics/ISM Radio Communication Links with 2 Mbps CIR data link for 85 branches with Aggregation site at Karachi and DR site at Lahore, after detail review the Sindh Bank Ltd Management is pleased to inform you that your Tender Bid is accepted.

Kindly proceed as per tender document to supply Communication Link as follow

S#	Branches/Locations	Communication Link One Time Charges "A"	Communication Link Monthly Recurring Charges "B"
1	Kandkhot Branch	0	9,900
2	Dadu Branch	0	9,900
3	Larkana Branch	0	9,900
4	Sukkur Branch	0	9,900
5	Sehwan Branch	0	9,900
6	Ghotki Branch	0	9,900
7	Naudero Branch	0	9,900
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9	I.I.Chundrigarh Road Branch	0	9,900
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11	DHA 26th Street Branch - KHI	0	9,900
12	Gulshan-e-Iqbal Branch - KHI	0	9,900
13	Hyderi Branch - KHI	0	9,900
14	Jodia Branch - KHI	0	9,900
15	Korangi Industrial Area- KHI	0	9,900
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17	Shahr-e-Faisal - KHI	0	9,900
18	Tariq Road - KHI	0	9,900
19	Memon Goth Branch - KHI	0	9,900
20	Cloth Market Branch - KHI	0	9,900
21	Saddar Branch - Hyderabad	0	9,900
22	Hala Branch	0	9,900

SINDH BANK LIMITED
HEAD OFFICE:
3rd FLOOR, FEDERATION HOUSE,
ABDULLAH SHAH GHAZI ROAD,
CLIFTON, KARACHI-75600, PAKISTAN

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فون : +۹۲_۲۱_۳۵۸ ۲۹۳۹۴
فیکس : +۹۲_۲۱_۳۵۸ ۷۰۵۴۳

سندھ بینک لمیٹڈ
ہیڈ آفس : تیسری منزل، فیڈریشن ہاؤس،
عبداللہ شاہ غازی روڈ، کلفٹن، کراچی۔۷۵۶۰۰۔ پاکستان

69	Razzakabad Offsite ATM	0	9,900
70	SSU Office Gulshan Off-site ATM	0	9,900
71	Shah Faisal Colony(Offsite ATM)	0	9,900
72	DMC-HO-Guslhan (Offsite ATM)	0	9,900
73	DMC-Saddar Zone (Offsite ATM)	0	9,900
74	Sindh Revenue (Offsite ATM)	0	9,900
75	Sukkur (Offsite ATM)	90,000	9,900
76	Sehwan(Offsite ATM)	90,000	9,900
77	1-Link DR (Excluding PTCL as per SBP Instruction)	90,000	9,900
78	Janpur	90,000	9,900
79	Dr. Ziauddin Road, Karachi	90,000	9,900
80	Nishtar Road, Karachi	90,000	9,900
81	Shah Faisal Colony, Karachi	90,000	9,900
82	Daroghawala, Lahore	90,000	9,900
83	Shahdara, Lahore	90,000	9,900
84	Bank Square Model Town, Lahore	90,000	9,900
85	Airport Road Quetta (Islamic)	90,000	9,900
	Sub Total	**1,530,000**	**841,500**
	Grand Total (A+B)	**2,371,500**	
	***Lowest Evaluation Cost = Sub Total 'A' + (Sub Total 'B' x 12) / No. Of Branches**	**136,800**	

Note: Link must be installed and handed over within 20 days after the order of installation anywhere in Pakistan.

Thank you,

M. Faraz Khan
Officer I.T Div.

Rashid Memon
VP I.T Div.

M.Saeed Khan
SVP I.T Div.

Anis Iqbal
EVP/ Head of I.T Div.

SINDH BANK LIMITED
HEAD OFFICE:
3rd FLOOR, FEDERATION HOUSE,
ABDULLAH SHAH GHAZI ROAD,
CLIFTON, KARACHI-75600, PAKISTAN

UAN : +92-21-111-333-255
PHONE : +92-21-35829394
FAX : +92-21-35870543
WEB : www.sindhbankltd.com

یو اے این : +۹۲-۲۱-۱۱۱-۳۳۳-۲۲۵
فون : +۹۲-۲۱-۳۵۸ ۲۹۳۹۴
فیکس : +۹۲-۲۱-۳۵۸ ۷۰۵۴۳

سندھ بینک لمیٹڈ
ہیڈ آفس : تیسری منزل، فیڈریشن ہاؤس،
عبداللہ شاہ غازی روڈ، کلفٹن، کراچی-۷۵۶۰۰ - پاکستان

400457 31/2/17 8310/=

300 Rupees

PAKISTAN 5000Rs SPECIAL ADHESIVE

PAKISTAN 2000Rs SPECIAL ADHESIVE

PAKISTAN 1000Rs SPECIAL ADHESIVE

PAKISTAN 200Rs

PAKISTAN 100Rs

PAKISTAN 10Rs SPECIAL ADHESIVE

ANIL ... Lic # ..., New Ruby Centre, Talpur Road, Boultan Market, Karachi
BR. NO. ..... DATE .....
ISSUED TO WITH ADDRESS MR. 56814 Wateen
THROUGH WITH ADDRESS MR. .....
PURPOSE .....
VENDORS 300 ATTACHED .....
STAMP VENDOR SIGNATURE .....
(NOT USE FOR FREE WILL & DIVORCE PURPOSE)
Vendor Not Responsible for Fake Documents

30 MAR 2017

OFFICE SUPERINTENDENT
Stamp Office, City Court
Karachi

31 MAR

CONTRACT

This Agreement is made on this 30th day of March 2017 ('Effective Date'),

Between

Wateen Telecom Limited having its registered office at 4th Floor, New Auriga Center, Gulberg II, Lahore, Pakistan (hereinafter called the 'Vendor').

WHEREAS the Vendor is the Supplier/Service Provider of Communication Links

(The Purchaser / Bank and the Vendor shall hereinafter also be referred to individually as a "Party" and collectively as "Parties").

And

Sindh Bank Limited having its head office at 3rd Floor, Federation House, Clifton, Karachi Pakistan (hereinafter called the 'Bank' / 'Purchaser')

AND WHEREAS, the Bank is desirous of procuring services from the Vendor which will enable the Bank to establish data connectivity between its branches and the Head Office ('Services').

AND WHEREAS, to provision the Services, the Vendor shall install / commission the Fiber Optics/ISM Radio Communication Links with 2 Mbps CIR data link for 85 branches with Aggregation site at Karachi and DR site at Lahore as detailed below ('Links') on the terms and conditions laid down hereinafter, including the payment of the OTC = Rs 1,530,000 ('One Time Cost') to be made by the Bank against the installation and commissioning of the Links and MRC = Rs 841,500 ('Monthly Recurring Charges') against the provisioning of Services.

Wateen Telecom Limited

Detail of Links is as follows.

S#	Branches/Locations	Communication Link One Time Cost "A"	Communication Link Monthly Recurring Charges "B"
1	Kandkhot Branch	0	9,900
2	Dadu Branch	0	9,900
3	Larkana Branch	0	9,900
4	Sukkur Branch	0	9,900
5	Sehwan Branch	0	9,900
6	Ghotki Branch	0	9,900
7	Naudero Branch	0	9,900
8	Shikar Pur Branch	0	9,900
9	I.I.Chundrigarh Road Branch	0	9,900
10	Court Road Branch - KHI	0	9,900
11	DHA 26th Street Branch - KHI	0	9,900
12	Gulshan-e-Iqbal Branch - KHI	0	9,900
13	Hyderi Branch - KHI	0	9,900
14	Jodia Branch - KHI	0	9,900
15	Korangi Industrial Area- KHI	0	9,900
16	Paper Market Branch - KHI	0	9,900
17	Shahr-e-Faisal - KHI	0	9,900
18	Tariq Road - KHI	0	9,900
19	Memon Goth Branch - KHI	0	9,900
20	Cloth Market Branch - KHI	0	9,900
21	Saddar Branch - Hyderabad	0	9,900
22	Hala Branch	0	9,900
23	Kotri Branch	0	9,900
24	Mirpur Khas Branch	0	9,900
25	Qasimabad Branch- Hyderabad	0	9,900
26	Tando Allayar Branch	0	9,900
27	Nawabshah Branch	0	9,900
28	Thatta Branch	0	9,900
29	Blue Area Branch - Islamabad	0	9,900
30	Bank Road Branch - Rawalpindi	0	9,900
31	D.H.A. Lahore Branch - LHR	0	9,900
32	Gujranwala Branch	0	9,900
33	Ghurki Branch - LHR	0	9,900
34	Chak Ghanian	0	9,900
35	Pindi Bhauddin Branch	0	9,900
36	Ashrafabad, Bahawalpur Branch	0	9,900
37	Jinnah Road Branch - Quetta	0	9,900
38	Peshawar Branch	0	9,900
39	Central Jail Off-site ATM - KHI	0	9,900
40	NADRA Head Quarter, Islamabad	0	9,900
41	The Mall Road (ISLAMIC)	0	9,900
42	Sindhi Muslim (SMCHS)	0	9,900
43	GHARI SHAHU BRANCH	0	9,900
44	SHIREEN JINNAH COLONY BRANCH	0	9,900
45	BAHADURABAD BRANCH	0	9,900
46	Behria Complex II KHI	0	9,900
47	Journalist Soicety - Hyd	0	9,900
48	Kohat	0	9,900
49	Nasirabad	0	9,900
50	Cattle (Bhens Colony)	0	9,900
51	Ashraf Road Peshawar Branch	0	9,900
52	Mouza Gojra Branch	0	9,900
53	Ghari Khata (Temporary)	0	9,900
54	Village Meran	0	9,900
55	Sahiwal Islamic Branch	0	9,900
56	Khanewal Branch	0	9,900
57	Kasur Branch	0	9,900
58	Ali Wala Branch	0	9,900
59	Ghori Town Branch(Islamic)	0	9,900
60	Benazir University(Offsite ATM)	0	9,900
61	F & U Filling Station(Offsite ATM)	0	9,900

62	Sun Set Club(Offsite ATM)	0	9,900
63	Sanghar	90,000	9,900
64	Burki	90,000	9,900
65	Kunjah	90,000	9,900
66	Digri, Distt. Mirpurkhas	90,000	9,900
67	Badah	90,000	9,900
68	Pir Jo Goth	90,000	9,900
69	Razzakabad Offsite ATM	0	9,900
70	SSU Office Gulshan Off-site ATM	0	9,900
71	Shah Faisal Colony(Offsite ATM)	0	9,900
72	DMC-HO-Guslhan (Offsite ATM)	0	9,900
73	DMC-Saddar Zone (Offsite ATM)	0	9,900
74	Sindh Revenue (Offsite ATM)	0	9,900
75	Sukkur (Offsite ATM)	90,000	9,900
76	Sehwan(Offsite ATM)	90,000	9,900
77	1-Link DR (Excluding PTCL as per SBP Instruction)	90,000	9,900
78	Janpur	90,000	9,900
79	Dr. Ziauddin Road, Karachi	90,000	9,900
80	Nishtar Road, Karachi	90,000	9,900
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85	Airport Road Quetta (Islamic)	90,000	9,900
	Sub Total	**1,530,000**	**841,500**
	Grand Total (A+B)	**2,371,500**	
***Lowest Evaluation Cost = Sub Total 'A' + (Sub Total 'B' x 12) / No. Of Branches**		**136,800**	

Terms & Conditions:

The Vendor shall establish data connectivity between the branches of the Purchaser and its Head Office & DR or any given site /location through L3 VPNs over the Vendor's MPLS based network, by installing and commissioning of Links at the sites specified hereinabove ('Sites').

1. All 85 Links must be installed and handed over within 20 days after the order of installation anywhere in Pakistan.The Purchaser shall impose a fine of Rs. 500/- per day in case of failure to deploy the Links at the Un-Installed Sites within 5 days of the Delivery Timelines with respect to such Sites and and Rs, 1000/- per day will be charged in case of failure of deploy the Links at the Un-Installed Sites within 15 days of the Delivery Timelines. Vendor is issued a certificate of delivery/satisfaction from the Vendor which shall evidence that data connectivity at the Un-Installed Sites has been established with other Sites

2. The One Time Installation Cost and the Monthly Recurring Costs includes all taxes, installation, software, labour including delivery charges upto the Sites on a countrywide basis.

3. Within seven (30) days from the Effective Date, the Purchaser shall pay the Vendor agreed One Time Costs mentioned in Vendor proposal with respect to the Links successfully deployed at 85 Installed Sites. The Vendor shall raise an invoice with respect to the aforementioned One Time Charges as soon as reasonably possible, however failure by the Vendor to submit a timely invoice shall not affect the Purchasers obligation to make the payment within the reasonable time subject to vendor raising the invoice even at a later date

4. In consideration of the Services being provisioned by the Vendor, the Purchaser shall be liable to pay the Vendor as per attached list which is already mentioned in Vendor proposal as Monthly Recurring Charges ('MRC'). The accrued Monthly Recurring Charges with respect to the period starting from the 1st link installation /provisioning till the Effective Date shall be payable within 30 days.

5. Subject to Clause 4, the Monthly Recurring Charges shall be payable on a quarterly basis. Effective from when circuits gets commissioned in 2017, the aggregate Monthly Recurring Charges for the relevant quarter ('Aggregate Quarterly Charges') shall be payable within 30 days from the commencement of the quarter. The Vendor shall raise an invoice with respect to the aforementioned Aggregate Quarterly Charges as soon as reasonably possible.

6. All the payment due hereunder shall be effected either through wire transfer in the bank account designated by the Vendor or through pay order in favour of the Vendor.

7. One resident engineer shall be dedicated to the bank to resolve the day by day support issues and deployment of the project without any additional cost to the bank.

8. The Bank would refund the bid security valuing Rs. 570,982 /- submitted by the Vendor within 7 days from the submission of performance guarantee as per tender document.

9. Vendor must provide min 98 % link availability with the following clauses of down time in terms of the SLA

   - Equal or more than 6 hours and less than 12 hours = Rs. 1000 deducted
   - Equal or more than 12 hours and less than 18 hours = Rs. 2000 deducted
   - Equal or more than 18 hours and less than 24 hours = Rs. 4000 deducted
   - Equal or more than 24 hours and less than 48 hours = 10,000 deducted
   - Per day Rs. 10,000 will be deducted after 48 hours

10. The Vendor will provide the Bank with a performance security in the form acceptable to the Bank for an amount equivalent to 10% of the total contract price. The Bank shall release the performance security after 6 months from effective date of contract.

11. In case of any dispute at any point the matter will be settled amicably. If the parties do not reach a settlement the dispute will be referred to the Karachi Centre for Dispute Resolution (KCDR) the decision of KCDR will be final and binding on the Vendor and the Bank.

12. Neither Party will be liable to the other for indirect, consequential, special, incidental, or punitive damages, even if such damages were foreseeable. Notwithstanding anything herein, the maximum limit of the Vendor's liability arising out of or related to this Contract, including without limitation liability for negligence, will not exceed the penalties / LD envisaged in the contract. .

13.

13.1 The Purchaser may terminate this Contract in case of the occurrence of any of the events specified in paragraphs (a) through (d) of this Clause 15. In such an occurrence the Purchaser shall give a not less than thirty days' written notice of termination to the Vendor:

a. If the Vendor does not remedy the failure in the performance of their material obligations under the Contract, within thirty (30) days after being notified or within any further period as the Purchaser may have subsequently approved in writing;

b. If the Vendor becomes insolvent or bankrupt;

c. If the Vendor, based on evidence gathered by the Purchaser, has engaged incorrupt or fraudulent practices in competing for or in executing the Contract; and

d. If, as the result of Force Majeure, the Vendor is unable to perform a material portion of the Services for a period of not less than sixty consecutive (60) days;

13.2 The Vendor may terminate this Contract, by not less than thirty (30) days' written notice to the Purchaser, such notice to be given after the occurrence of any of the events specified in below paragraphs (a) and (b) of this Clause 15:

a. If the Purchaser fails to pay any money due to the Vendor pursuant to this Contract within the specified time;

b. If, as the result of Force Majeure, the Vendor is unable to perform a material portion of the Services for a period of not less than thirty (30) days.

Upon termination (or expiry) of the Contract, the Vendor shall forthwith cease the provisioning of the Services and would be entitled to immediately retrieve all Links and parts thereof and the Purchaser shall extend full support to the representatives of the Vendor with regards to, inter alia, their entrance into the Purchaser's premises for the purpose of de-commissioning and retrieving the Links. Furthermore, immediately upon the execution of the Contract, the Purchaser shall pay the Vendor the One Time Set-Up Charges and / or Monthly Recurring Charges applicable till the date of termination or expiry of the Contract.

13.3 For the purpose of clarity any failure or delay due to Force Majeure shall not be construed as any failure or delay in the performance by either party of its obligation to commence or to continue to provide or complete any assignment in any manner and within the time period required by the terms of the Contract, shall not be a breach of this Contract, if such failure or delay results from any Act of God, governmental action (whether in its sovereign or contractual capacity), or any other circumstance reasonably beyond the control of Parties including, but not limited to, satellite outage or malfunction, meteorological or astronomical disturbances, cable cut, earthquake, hurricane, snowstorm, fire, flood, strikes, labor disputes, war, civil disorder, epidemics, quarantines, embargoes, act of terrorism, judicial act, governmental or semi-governmental act.

14. The term of this Agreement shall be for a period of one year, which may be extendable up to 3 years commencing from the date at which the first Link is installed by the Vendor.

15. The Purchaser acknowledges that the ownership of all rights in the trademarks, copyrights, design rights, patent rights or other intellectual property rights (collectively, the "Intellectual Property Rights") with respect to the Links or any other equipment installed by the Vendor, as well as all Intellectual Property registered by the Vendor or its affiliated companies (if any) reside in and shall remain exclusively in the original owner of the of the Intellectual Property Rights (with whom the Vender has a contractual arrangement) or the Vendor (as the case maybe) and the Purchaser shall not take any action or commit any omission which would jeopardize in any way the rights of the Vendor and vice versa.

16. No addition or modification or variation of this Contract shall be effective or binding on either of the Parties hereto unless mutually agreed in writing and executed by the respective duly authorized representatives of each of the Parties hereto.
17. Notwithstanding anything contained hereof the Vendor shall not be liable for any interruption or fault in the Services provided to the Purchaser due to any reasons attributable to the Purchaser and/or the third parties or due to Force Majeure or the effects thereof.

18. The Vendor will not assign this Contract to any party without the consent of the Purchaser provided that it shall ensure that the assignee shall undertake to perform the obligations of the Vendor under this Contract.

19. Either Party may specifically waive any breach of this Contract by the other Party, provided that no such waiver shall be binding or effective unless in writing and no such waiver shall constitute a continuing waiver of similar or other breaches. A waiving Party may at any time, upon notice given in writing to the breaching Party, direct future compliance with the waived term or terms of this Contract, in which event the breaching Party shall comply as directed from such time forward.

20. Any notice, request, statement, intimation, reference or other communication provided for in this Contract shall be made in writing and shall be directed by registered mail or secured courier service or facsimile, as the case may be, to the Parties' authorized representatives on the address of the Parties as given below. If either Party wishes to make a change to the information below, such Party shall give a written notice to the other Party at least five (5) days in advance.

Wateen Telecom	**Sindh Bank**
Attn:	**Attn:**

All notices shall only be effective on receipt.

21. Notwithstanding anything contained herein, in the event of any conflict between the Contract and the Tender document, the Contract shall take precedence.

Termination of Agreement by the Bank:

- If the Supplier, in the judgment of the Bank has engaged in corrupt or fraudulent practices in competing for or in executing the Agreement.
- If, as the result of Force Majeure, the Supplier is unable to perform a material portion of the Services for a period of not less than thirty (30) days; and
- If the Bank, in its sole discretion and for any reason whatsoever, decided to terminate this Agreement.
- If issued two (2) warning letter/emails by Sindh Bank Ltd for its unsatisfactory current performance by the Sindh Bank Ltd to the bidder.

In witnesses hereunder both the parties have set their hands on the day and year above first mentioned.

Signature	Signature
Name SYED MUHAMMAD KASHIF	Name
Designation DEPUTY GM, B2B SALES, SOUTH	Designation ANIS IQBAL EVP / Head of Information Technology
Company WATEEN TELECOM.	Company Name SINDH BANK LIMITED Head Office, Karachi.
Address	Address
Stamp	Stamp
Witness:	**Witness:**
Signature	Signature
Name SYED FUZAIL HUSSAIN	Name M. SAEED KHAN
Designation Head of Sales.	Designation SVP(IT)
Address WATEEN TELECOM.	Address Sindh Bank Ltd.

Backup Communication Link

S.No.	TENDER NAME	AMOUNT	PO NO	BANK NAME
2	Wateen	300	00171813	AL-Falah
Total		**300/-**		

Date: 01-02-2017

Technical & Financial Evaluation Report

Supply and Installation of Backup Communication Links

1	Name of Procuring Agency	Sindh Bank Ltd.
2	Tender Reference No.	SNDB/COK/ADMIN/TD/750/2017
3	Tender Description	Supply and Installation of Backup Communication Links
4	Method of Procurement	Single Stage One Envelop Bidding Procedure
5	Tender Published	SPPRA S No. 31168
6	Total Bid Documents Sold	1
7	Total Bids Received	1
8	Technical Bid Opening Date	27/01/2017
9	Financial Bid Opening Date	27/01/2017
10	No of Bid Technically Qualified	1
11	Bid(s) Rejected	0

S. No.	Name of Company	Cost Offered by Bidder	Ranking in Terms of Cost	Comparison with Estimated Cost (Rs.170,000)	Reason for Acceptance/ Rejection	Remarks
0	1	2	3	4	5	6
1	M/s Wateen Telecom	Rs. 136,800/- (Per Branch for 1 years)	Qualified Bidder	Rs. 33,200/- below the estimated cost	Rule 48 have been compiled	

Note: **M/s Wateen is selected for Supply and Installation of Backup Communication Links to Sindh Bank Ltd being the qualified bidder.**

Members Signatures – Pre & Post Evaluation Committee

Ahsan Ali
AVP/Operations Div.

Dilshad Husain Khan
SVP/Finance Division

M.Saeed Khan
SVP/I.T.Division

Members – Procurement Committee	Signature
(Anis Iqbal) Head of I. T. Division	
(Saeed Jamal Tariq) Chief Financial Officer	
(Syed Muhammad Aqeel) Chief Manager (IDBL) Karachi	

IN MEMORY OF SHAHEED MOHTARMA BENAZIR BHUTTO

SINDH BANK
POWER TO THE PEOPLE

01-02-2017

Subject: **Certificate**

Compliance of SPPRA Rule 48

TENDER REF NO. SNDB/ADMIN/TD/750/2017

This is to certify that as only one bid was received against the tender, so Rule 48 has been complied with detail as follows.

Current Market Price (Per Branch for 1 years)	Current Tender Price (Per Branch for 1 years)
Rs.150,000/- Quotation Attached	Rs.136,800/-

M. Rashid Memon
VP/I.T. Division

Signature –Procurement Committee Members

Head of IT

Chief Financial Officer

Chief Manager (IDBL)

Financials

Subject: Quotation for 2Mbps Fiber Connectivity between Sindh Bank Head Office and Branches

S#	Branches/Locations	Communication Link One Time Cost "A"	Communication Link Monthly Recurring Charges "B"
1	Kandkhot Branch	0	12,500
2	Dadu Branch	0	12,500
3	Larkana Branch	0	12,500
4	Sukkur Branch	0	12,500
5	Sehwan Branch	0	12,500
6	Ghotki Branch	0	12,500
7	Naudero Branch	0	12,500
8	Shikar Pur Branch	0	12,500
9	I.I.Chundrigarh Road Branch	0	12,500
10	Court Road Branch - KHI	0	12,500
11	DHA 26th Street Branch - KHI	0	12,500
12	Gulshan-e-Iqbal Branch - KHI	0	12,500
13	Hyderi Branch - KHI	0	12,500
14	Jodia Branch - KHI	0	12,500
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17	Shahr-e-Faisal - KHI	0	12,500
18	Tariq Road - KHI	0	12,500
19	Memon Goth Branch - KHI	0	12,500
20	Cloth Market Branch - KHI	0	12,500
21	Saddar Branch - Hyderabad	0	12,500
22	Hala Branch	0	12,500
23	Kotri Branch	0	12,500
24	Mirpur Khas Branch	0	12,500
25	Qasimabad Branch- Hyderabad	0	12,500
26	Tando Allayar Branch	0	12,500
27	Nawabshah Branch	0	12,500
28	Thatta Branch	0	12,500
29	Blue Area Branch - Islamabad	0	12,500

Corporate Customer Center PTCL

30	Bank Road Branch - Rawalpindi	0	12,500
31	D.H.A. Lahore Branch - LHR	0	12,500
32	Gujranwala Branch	0	12,500
33	Ghurki Branch - LHR	0	12,500
34	Chak Ghanian	0	12,500
35	Pindi Bhauddin Branch	0	12,500
36	Ashrafabad, Bahawalpur Branch	0	12,500
37	Jinnah Road Branch - Quetta	0	12,500
38	Peshawar Branch	0	12,500
39	Central Jail Off-site ATM - KHI	0	12,500
40	NADRA Head Quarter, Islamabad	0	12,500
41	The Mall Road (ISLAMIC)	0	12,500
42	Sindhi Muslim (SMCHS)	0	12,500
43	GHARI SHAHU BRANCH	0	12,500
44	SHIREEN JINNAH COLONY BRANCH	0	12,500
45	BAHADURABAD BRANCH	0	12,500
46	Behria Complex II KHI	0	12,500
47	Journalist Soicety - Hyd	0	12,500
48	Kohat	0	12,500
49	Nasirabad	0	12,500
50	Cattle (Bhens Colony)	0	12,500
51	Ashraf Road Peshawar Branch	0	12,500
52	Mouza Gojra Branch	0	12,500
53	Ghari Khata (Temporary)	0	12,500
54	Village Meran	0	12,500
55	Sahiwal Islamic Branch	0	12,500
56	Khanewal Branch	0	12,500
57	Kasur Branch	0	12,500
58	Ali Wala Branch	0	12,500
59	Ghori Town Branch(Islamic)	0	12,500
60	Benazir University(Offsite ATM)	0	12,500
61	F & U Filling Station(Offsite ATM)	0	12,500
62	Sun Set Club(Offsite ATM)	0	12,500
63	Sanghar	0	12,500
64	Burki	0	12,500
65	Kunjah	0	12,500
66	Digri, Distt. Mirpurkhas	0	12,500
67	Badah	0	12,500
68	Pir Jo Goth	0	12,500
69	Razzakabad Offsite ATM	0	12,500

Corporate Customer Cell PTCL

70	SSU Office Gulshan Off-site ATM	0	12,500
71	Shah Faisal Colony(Offsite ATM)	0	12,500
72	DMC-HO-Guslhan (Offsite ATM)	0	12,500
73	DMC-Saddar Zone (Offsite ATM)	0	12,500
74	Sindh Revenue (Offsite ATM)	0	12,500
75	Sukkur (Offsite ATM)	0	12,500
76	Sehwan(Offsite ATM)	0	12,500
77	1-Link DR (Excluding PTCL as per SBP Instruction)	0	12,500
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81	Shah Faisal Colony, Karachi	0	12,500
82	Daroghawala, Lahore	0	12,500
83	Shahdara, Lahore	0	12,500
84	Bank Square Model Town, Lahore	0	12,500
85	Airport Road Quetta (Islamic)	0	12,500
	Sub Total	**0**	**1,062,500**
	Grand Total (A+B)	**1,062,500**	
	***Lowest Evaluation Cost = Sub Total 'A' + (Sub Total 'B' x 12) / No. Of Branches**	**150,000**	

SINDH BANK
سندھ بینک
POWER TO THE PEOPLE

ATTENDANCE SHEET

BID OPENING -

FOR SELECTION OF Supply and Installation of Backup Communication Link

Date: 27-01-2017

S. No	Company Name	Name of Company Representative	Contact No.	Company Address	Signature
01	Wateen Telecom (Pvt) Ltd	Shorjeel Khan	0320 4114309	Wateen Shah-Rahe. Faisal	

Signature –Procurement Committee Members for IT Infrastructure

Head of IT

Chief Financial Officer

Chief Manager (IDBL)

MINUTES OF THE OPENING OF THE TENDER (TECHNICAL/FINANCIAL PHASE)

TYPE OF PROCUREMENT ADMIN / IT / CONSULTANT / MEDIA

TENDER NAME Supply and Installation of Communication Cables

TYPE OF TENDER SINGLE STAGE-ONE ENVELOPE / SINGLE STAGE-TWO ENVELOPE / TWO STAGE /TWO STAGE-TWO ENVELOPE

OPENING DATE 27-01-2017

OPENING TIME 1130 Hours

ATTENDANCE (MEMBER PC) HEAD OF I.T.Division

CFO

Chief Manager, IDBL

	NAME	FIRM
ATTENDANCE (REPS. OF BIDDERS)	Mr. Sharjeel	Nateen Telecom (Pvt) Ltd

TOTAL BIDS ACCEPTED FOR EVALUATION 01

TOTAL BIDS REJECTED Nil

REMARKS

Members – Procurement Committee	Signature
Head of I.T	
Chief Financial Office	
Chief Manager, IDBL	

SIGNATURE

DATE 27/1/2017

wateen

SIGNATURE MEMBERS PC-IT

Head - Fin Div.

Head - IT Div.

Member-IDBL.

Date:

FINANCIAL PROPOSAL

Name of Bidder **WATEEN TELECOM**

PRICE SCHEDULE

S#	Branches/Locations	Communication Link One Time Cost "A"	Communication Link Monthly Recurring Charges "B"
1	Kandkhot Branch	0	9,900
2	Dadu Branch	0	9,900
3	Larkana Branch	0	9,900
4	Sukkur Branch	0	9,900
5	Sehwan Branch	0	9,900
6	Ghotki Branch	0	9,900
7	Naudero Branch	0	9,900
8	Shikar Pur Branch	0	9,900
9	I.I.Chundrigarh Road Branch	0	9,900
10	Court Road Branch - KHI	0	9,900
11	DHA 26th Street Branch - KHI	0	9,900
12	Gulshan-e-Iqbal Branch - KHI	0	9,900
13	Hyderi Branch - KHI	0	9,900
14	Jodia Branch - KHI	0	9,900
15	Korangi Industrial Area- KHI	0	9,900
16	Paper Market Branch - KHI	0	9,900
17	Shahr-e-Faisal - KHI	0	9,900
18	Tariq Road - KHI	0	9,900
19	Memon Goth Branch - KHI	0	9,900

Wateen Telecom Limited

Telephony Internet Enterprise Solutions Television
2-E-II Oberoi House
Gulberg III, Lahore
UAN: 111-999-919 Fax: +92-42-35787000
Email: info@wateen.com
Web: www.wateen.com

wateen

SIGNATURE MEMBERS PC-II

Head - Fin Div. _____

Head - IT Div. _____

Member-IDBL. _____

Date: _____

20	Cloth Market Branch - KHI	0	9,900
21	Saddar Branch - Hyderabad	0	9,900
22	Hala Branch	0	9,900
23	Kotri Branch	0	9,900
24	Mirpur Khas Branch	0	9,900
25	Qasimabad Branch- Hyderabad	0	9,900
26	Tando Allayar Branch	0	9,900
27	Nawabshah Branch	0	9,900
28	Thatta Branch	0	9,900
29	Blue Area Branch - Islamabad	0	9,900
30	Bank Road Branch - Rawalpindi	0	9,900
31	D.H.A. Lahore Branch - LHR	0	9,900
32	Gujranwala Branch	0	9,900
33	Ghurki Branch - LHR	0	9,900
34	Chak Ghanian	0	9,900
35	Pindi Bhauddin Branch	0	9,900
36	Ashrafabad, Bahawalpur Branch	0	9,900
37	Jinnah Road Branch - Quetta	0	9,900
38	Peshawar Branch	0	9,900
39	Central Jail, Off-site ATM - KHI	0	9,900
40	MADRA Head Quarter, Islamabad	0	9,900
41	The Mall Road (ISLAMIC)	0	9,900
42	Sindhi Muslim (SMCHS)	0	9,900
43	GHARI SHAHU BRANCH	0	9,900
44	SHIREEN JINNAH COLONY BRANCH	0	9,900
45	BAHADURABAD BRANCH	0	9,900
46	Behria Complex II KHI	0	9,900
47	Journalist Soicety - Hyd	0	9,900
48	Kohat	0	9,900
49	Nasirabad	0	9,900
50	Cattle (Bhens Colony)	0	9,900
51	Ashraf Road Peshawar Branch	0	9,900
52	Mouza Gojra Branch	0	9,900
53	Ghari Khata (Temporary)	0	9,900
54	Village Meran	0	9,900
55	Sahiwal Islamic Branch	0	9,900
56	Khanewal Branch	0	9,900
57	Kasur Branch	0	9,900
58	Ali Wala Branch	0	9,900
59	Ghori Town Branch(Islamic)	0	9,900

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Head - IT Div.
Member-IDBL.
Date:

60	Benazir University(Offsite ATM)	0	9,900
61	F & U Filling Station(Offsite ATM)	0	9,900
62	Sun Set Club(Offsite ATM)	0	9,900
63	Sanghar	90,000	9,900
64	Burki	90,000	9,900
65	Kunjah	90,000	9,900
66	Digri, Distt. Mirpurkhas	90,000	9,900
67	Badah	90,000	9,900
68	Pir Jo Goth	90,000	9,900
69	Razzakabad Offsite ATM	0	9,900
70	SSU Office Gulshan Off-site ATM	0	9,900
71	Shah Faisal Colony(Offsite ATM)	0	9,900
72	DMC-HO-Guslhan (Offsite ATM)	0	9,900
73	DMC-Saddar Zone (Offsite ATM)	0	9,900
74	Sindh Revenue (Offsite ATM)	0	9,900
75	Sukkur (Offsite ATM)	90,000	9,900
76	Sehwan(Offsite ATM)	90,000	9,900
77	1-Link DR (Excluding PTCL as per SBP Instruction)	90,000	9,900
78	Janpur	90,000	9,900
79	Dr. Ziauddin Road, Karachi	90,000	9,900
80	Nishtar Road, Karachi	90,000	9,900
81	Shah Faisal Colony, Karachi	90,000	9,900
82	Daroghawala, Lahore	90,000	9,900
83	Shahdara, Lahore	90,000	9,900
84	Bank Square Model Town, Lahore	90,000	9,900
85	Airport Road Quetta (Islamic)	90,000	9,900
	Sub Total	**1,530,000**	**841,500**
	Grand Total (A+B)	**2,371,500**	
	***Lowest Evaluation Cost = Sub Total 'A' + (Sub Total 'B' x 12)**		
	No. Of Branches	**136,800**	

Wateen Telecom Limited

Signature and Stamp _____

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Eligibility/Technical Criteria

SNDB shall evaluate Technical Proposals using the following eligibility/technical criteria.

S. No.	Description	Marks	Marks Obtained	Remarks
1	Bidder must have already deployed Fiber/ISM Radio Links at more than 20 cities all over Pakistan for banks only. (Attach Purchase Order as documentary proof as Annexure-1)	20	20	20 and above cities
		10		10 to 19 cities
		5		5 to 9 cities
		0		less then 5 cities
2	Bidder must have provided required connectivity to at least 5 Banks in last 3 years. (Attach Purchase Order as documentary proof as Annexure-2)	14	14	5 and above banks
		7		3 to 4 banks
		0		less than 3 banks
3	The Bidder should have Verifiable Presence/Support/Branch offices in all over Pakistan. (Attach Location Details as documentary proof as Annexure-3)	16	16	10 and above cities
		8		5 to 9 cities
		4		2 to 4 cities
		0		Only in 01 city
4	The Bidder must be in Data Connectivity Services Business for at least 05 Years. (Attach documentary proof as Annexure-4)	10	10	If Provided
		0		Not Provided
5	The Bidder must provide list of clients other than Banks to provide the Fiber /ISM Radio connectivity in last 3 years. (Attach Purchase order as documentary proof as Annexure-5)	10	10	15 and above clients
		3		7 to 14 Clients
		0		less than 6
6	Company must have turnover of at least Rs.50-Million per year for Last 3-Years. (Attach audited financial statement for last 3 years as Annexure-6)	20	20	50 million & Above for 3 years
		10		50 million for 2 years
		5		50 million for 1 year
		0		less than 50 million last 3years
7	Bidder should have its own service medium and not relying on any other 3rd party or partner (Attach Nationwide network connectivity diagram as proof as Annexure-7)	10	10	If Provided
		0		Not Provided
	Total Marks	100	100	Qualified / Disqualified

Note

1. Qualifying marks for the bid is minimum 70% for Technical Phase.
2. SNDB has the right to ask for evidence/justification. Fail to provide evidence or false evidence will lead to disqualification.
3. Company will be considered disqualified if specification of the Communication links does not meet the specification given in the tender document.
4. If Company not active Tax payer it will consider as a disqualified (Attached Proof as Annexure-8).
5. Bidder must provide valid CVALS (Class Value Added Licensed Services) or relevant data services license from P.T.A. (Attach PTA Certificate as documentary proof as Annexure-9)
6. Bank reserves the right to verify all or any document at any time. In case any fake documents are found at any stage, the company will be disqualified as per SPPRA Rule 30(1) and may be subject to legal proceedings.
7. Attachment of GST & Sindh Revenue Board (SBR) certificate are mandatory at the time of submission of tender document. In case of non-provision of evidence, the company will be straight away disqualified.

MANDATORY

1. Attachment of Affidavit (specimen attached as Annexure "I") on stamp paper from the owner of the company.
2. Writing of tender reference as given in the NIT on the Envelop, carrying tender document is must or the bank will not be responsible if the documents are not received by the Procurement Committee on time

DISQUALIFICATION

The bidder will be considered disqualified during technical/financial evaluation process or after award contract if:

1. On black list of SPPRA & Sindh Bank Ltd.
2. Issued with two (2) warning letters/emails by the Sindh Bank Ltd in the past to the bidder for unsatisfactory performances.
3. Alternate bid is offered.
4. Non - Attachment of Annexure "A" (With Financial Proposal) & Annexure "B" (With Financial Proposal if Bank Guarantee is going to be submitted as Bid Security).
5. The qualified bidder sublets the contract in any form/stage to any other agency.
6. The tender is deposited without Tender Fee.
7. If during verification process of the cliental list the response by any of the bank is un satisfactory on account of previous performance

Ahsan Ali
AVP/Operations Div.

Dilshad Husain Khan
SVP/Finance Div.

Saeed Khan
SVP IT Div.

3 SCOPE OF WORK / TECHNICAL SPECIFICATION

Sindh Bank (SNDB) requires Supply and Installation of backup communication links in its 114 countrywide branches (List of Branches/Locations attached as Annexure "H"), details are as follows:

	Technical Requirement
	Requirement of Backup Communication Link on Fiber Optics/ISM Radio
1	**Connectivity Required For 114 Branches/Sites: (List Attached as Annexure H)**
1.1	SNDB require Fiber Optic/ISM Radio link having layer 3 connectivity for creating Virtual Private Network (VPN) over physical connectivity. Bid is invited for 2 Mbps CIR (Committed Information Rate) data link for 114 branches with Aggregation site at Karachi and DR(Disaster Recovery) site at Lahore. This is to be used as backup link .Our primary link is on Fiber Optics/ISM Radio in routine. This backup link shall remain up at all the time. To maximize availability of the links vendor who has already provided primary link for the branch /site will not be allowed to provide backup link for the same branch/site. Bidder should quote for all the branches where Fiber/ISM Radio is available however bidder quoting less than 80 branches/sites on Fiber will not be considered and disqualified from the very outset. Ethernet interfaces should be provided at both sides i.e Branches and Aggregation side.
1.2	Appropriate links on metro fiber(buried) for Aggregation Sites shall be provided at SNDB Office Karachi and SNDB DR Site Lahore. Aggregation/DR Site link cost must be covered with branch link i.e. no separate charges will be paid for Aggregation at HO and DR site. Addresses for Aggregation at HO and DR Site are as follows: **Aggregation Site:** Sindh Bank IT Division, Plot No. F-101, Block-7, Scheme-5, Khekeshan Clifton, Karachi. **DR(Disaster Recovery) Site:** Sindh Bank DHA Y Block Branch, Plot 159, Sector Y, Commercial Area, D.H.A, Lahore Cantt. Lahore. Location of 114 branches/sites are attached in tender document as Annexure H
1.3	Standard sealed cabling with all the accessories (UPVC piping) should be used at branch and aggregation ends to terminate the link within the branch building/premises. Service provider will be responsible for the transportation, boarding & lodging of its engineering/support team at all sites without any additional cost to SNDB.

	Link must be installed and handed over within 20 days after the order of installation anywhere in Pakistan.
1.4	Bidder should have its own MPLS (Multiprotocol Label Switching) or equivalent Network at core end to provide Layer 3 connectivity i.e. IP based connectivity on SNDB branches and SNDB Aggregation Sites. Link must have the capability of data bandwidth upgradation for future expansion requirements. In case branch is shifted from temporary to permanent location within city. Vendor will be responsible to move the link on permanent location without any additional cost to bank.
1.5	The proposed solution must comply with PTA regulations for IT Infrastructure Security for all types of processes. The bidder should have all necessary licenses from PTA for data communications.

Note:

1. In order to qualify, all Technical requirements as mentioned above must be met. Fail to qualify a single requirement will result disqualification.

2. Any miss-commitment may lead to disqualify even after the award of contract and onus will lie on the bidder.

3. In case of service provider has failed to provide the required service to the desired standards SNDB has the right to cancel the services on one month notice period and arrange the required services from other service provider.

4. 98% uptime would be required and selected bidder will sign SLA with appropriate penalty clauses:

   - Equal or more than 6 hours and less than 12 hours = Rs. 1000 deducted
   - Equal or more than 12 hours and less than 18 hours = Rs. 2000 deducted
   - Equal or more than 18 hours and less than 24 hours = Rs. 4000 deducted
   - Equal or more than 24 hours and less than 48 hours = 10,000 deducted
   - Per day Rs. 10,000 will be deducted after 48 hours

5. Formula for selecting lowest Financial Bid Value:

$$\text{Bid Value} = \frac{\text{(Total OTC of all branches quoted)}}{\text{(No. of Branches on Fiber/ISM Radio)}} + \frac{\text{(12 x Total MRC of all branches quoted)}}{\text{(No. of Branches on Fiber/ISM Radio)}}$$

OTC = One Time Cost
MRC = Monthly Recurring Charges

Contract agreement is extendable / renewable upto 3 years only on mutual understanding on same terms & conditions and rates.

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5.1.1 Annexure "D"

Declaration of Fees, Commissions and Brokerage etc Payable by the Suppliers of Services Pursuant To Rule 89 Sindh Public Procurement Rules Act, 2010

WATEEN TELECOM Ltd. [the Supplier] hereby declares that it has not obtained or induced the procurement of any contract, right, interest, privilege or other obligation or benefit from Government of Pakistan (GoP) or any administrative subdivision or agency thereof or any other entity owned or controlled by it (GoP) through any corrupt business practice.

Without limiting the generality of the foregoing, [the Supplier] represents and warrants that it has fully declared the brokerage, commission, fees etc. paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within or outside Pakistan either directly or indirectly through any natural or juridical person, including its affiliate, agent, associate, broker, consultant, director, promoter, shareholder, sponsor or subsidiary, any commission, gratification, bribe, finder's fee or kickback, whether described as consultation fee or otherwise, with the object of obtaining or inducing the procurement of a contract, right, interest, privilege or other obligation or benefit in whatsoever form from GoP, except that which has been expressly declared pursuant hereto.

[The Supplier] certifies that it has made and will make full disclosure of all agreements and arrangements with all persons in respect of or related to the transaction with GoP and has not taken any action or will not take any action to circumvent the above declaration, representation or warranty. [The Supplier] accepts full responsibility and strict liability for making any false declaration, not making full disclosure, misrepresenting facts or taking any action likely to defeat the purpose of this declaration, representation and warranty. It agrees that any contract, right, interest, privilege or other obligation or benefit obtained or procured as aforesaid shall, without prejudice to any other right and remedies available to GoP under any law, contract or other instrument, be voidable at the option of GoP.

Notwithstanding any rights and remedies exercised by GoP in this regard, [the Supplier] agrees to indemnify GoP for any loss or damage incurred by it on account of its corrupt business practices and further pay compensation to GoP in an amount equivalent to ten times the sum of any commission, gratification, bribe, finder's fee or kickback given by [the Supplier] as aforesaid for the purpose of obtaining or inducing the procurement of any contract, right, interest, privilege or other obligation or benefit in whatsoever form from GoP.

For and On Behalf Of

wateen telecom Ltd

Signature: Abdul

Name: Abdul Rehman Khan

NIC No. 54400-7964038-3

WATEEN TELECOM wateen

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