

No. PS/SSLG/ 1448 /2020. OFFICE OF THE SPECIAL SECRETARY LOCAL GOVERNMENT & HTP DEPARTMENT GOVERNMENT OF SINDH Karachi dated: 10<sup>th</sup> November, 2020.

#### The Secretary,

Local Government & HTP Department, Government of Sindh. Karachi.

### Subject:

#### PROCEEDINGS / DECISION OF COMPLAINT REDRESSAL COMMITTEE (CRC) FOR REDRESSAL OF GRIEVANCES OF BIDDERS REGARDING PROCUREMENT OF FIRE BRIGADE, TRACTOR & TROLLEYS FOR TOWN AND MUNICIPAL COMMITTEES IN SINDH (SDG# 15) AND PROCUREMENT OF REFUSE TRUCKS AND BINS FOR MUNICIPAL COMMITTEES OF SINDH PROCUREMENT OF SNORKEL FOR HMC, QASIMABAD MC. & NAWABSHAH, SUKKUR, MIRPURKHAS AND LARKANA.

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The Complaint Redressal Committee (CRC) was constituted vide Notification

No. LG/DG/M&E/AD-II/327(1-Sindh)/2017/692, Dated 20.03.2020, in accordance with Rule-31

#### of Sindh Public Procurement Rules-2010.

During the proceedings, the CR Committee, was examined and discussed the following record as provided by the Procurement Committee.

- The copies of detail of all these record are also attached below as per serial no.
- LG/DG/M&E/AD-II/327(1-Committee vide No. A) Notification of Procurement Sindh)/2017/691, Dated 20.03.2020.
- B) Notification of CR Committee vide No. LG/DG/M&E/AD-II/327(1-Sindh)/2017/692, Dated 20.03.2020.
- C) Notification of previous CR Committee (who withdrawal / cancelled in current CR Committee's Notification. Dated 20.03.2020.
- Modified Biding Documents, Pre Bi PD/LGP/M&E/984/2020, Dated: 29.06.2020. Bid Minutes Meeting, No. D) Modified of vide
- E) Request for conducting CRC Meeting's letter issued from PD LG, Dated: 14.09.2020.
   F) Meeting notice issued from PD LG vide No. PD/LGP/M&E/16/2020, Dated: 16.09.2020.
- G) Complaint of M/s Multiline Enterprises, Lahore, dated: 09.09.2020.
- H) Complaint of M/s Meraj Limited, Karachi, dated: 05.10.2020. (as forwarded by worthy Secretary, LG&HTP, GOS).
- Complaint of M/s Ansari & Ansari, Legal Consultant, (on behalf of M/s Meraj Limited, Dated: 07.07.2020. I)
- Complaint of M/s Wasik, Dated: 13.10.2020.
- K) Reply to All Bidders from Procurement Committee, vide No. PD/LGP/M&E/2020/32, Dated: 09.09.2020.
- L) Minutes of the Meeting CR Committee Dated: 17.09.2020.
- M) Notification of Co-opted Member, of the Procurement Committee, vide No. PD/LGD/M&E/128/20, Dated: 03.09.2020.
- N) Letter to Sindh Public Procurement Regulatory Authority (SPPRA) vide No. D(L-II)/SPPRA/CMS-1453/2020-21/10932, Dated: 24.09.2020.

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SPPRA INWARD DIARY NO : Post the Chi devision the DATED : 16/11

- O) Reply to CR Committee from Chairman, Procurement Committee, regarding complaint of M/s Meraj Limited, vide No. PD/LGP/M&E/498/2020, Dated: 29.10.2020.
- P) Letter from CR Committee to Chairman, Procurement Committee, regarding Inordinate Delay of Implementation of CRC directives, vide No. PS/SSLG/1417/2020, Dated: 29.10.2020.
- Q) Reply to CRC Chairman from Procurement Committee regarding Inordinate Delay of Implementation of CRC directives, vide No. PD/LGD/M&E/570/2020, Dated: 05.11.2020.
- R) Proposal of M/s KPMG dated: 11.09.2020.
- S) Acceptance of proposal of M/s KPMG, vide No. SST (MISC) LGD/AD/2020/24, Dated: 11.09.2020.
- T) Reply of Procurement Committee / PD LG,GOS to M/s Wasik Enterprises, vide No. PD/LGP/M&E/654/20, dated: 10.11.2020.

After hearing at length the complainant perusal of document and relevant laws,

rules, the decision of the CR Committee is attached herewith, for your kind perusal, please.

[ CHIRAGREDDIN HINGORO ] Special Secretary LG / Chairman Complaint Redressal Committee (CRC)

#### Copy to:

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- 1. Chairman / Managing Director, SPPRA, Karachi.
- 2. PD LG / Chairman of Procurement Committee.
- 3. DS (Staff) to Chief Secretary, Sindh, Karachi.
- 4. PS to Minister LG&HTP, GOS.



### NO.PS/SSLG/CRC/2020/ GOVERNMENT OF SINDH LOCAL GOVERNMENT & HTP DEPARTMENT Karachi, dated / / 2020.

# DECISION OF COMPLAINT REDRESSAL COMMITTEE

# PROCUREMENT OF 89 FIRE BRIGADE (VEHICLE) FOR TOWN & MUNICIPAL COMMITTEES IN SINDH, INCLUDING THREE 3 YEARS WARRANTY & PREVENTIVE MAINTENANCE AND PROCUREMENT OF 15 AERIAL LADDER (SNORKEL) FOR HMC QASIMABAD, MC NAWABSHAH, SUKKUR, MIRPURKHAS, AND LARKANA INCLUDING 3 YEARS WARRANTY

## & PREVENTIVE MAINTENANCE

- **Reference:** Complaints Redressal Committee (CRC) constituted vide Local Government Department's letter No.LG/DG/M&E/AD-II/327(1-Sindh)/2017/692 dated 20.03.2020, to redress the grievances of aggrieved bidders in terms of Rule-31 of SPP Rules, 2010, and subsequently the Project Director Local Government Department Project letter No.PD/LGP/M&E/16/2020 dated 14.09.2020 (received on 16.09.2020) containing a request to convene the CRC meeting for deciding the complaints lodged by M/s Multiline Enterprises.
  - The backdrops of this committee are as under:

A meeting of the CRC, with reference to the above letters, was held on 17.09.2020 at 03.00 p.m. in the office of Special Secretary, Local Government Department, to decide the complaints lodged by M/s Multiline Enterprises. The meeting was attended by the CRC members (with following composition), the Procurement Committee's representatives, and the complainant's representatives. (list of participants is enclosed):

1.	Mr. Chiraghuddin Hingoro, Special Secretary, Local Government Department Chairman
11.	Mr. Usman Khalid, Accounts Officer (Representative of Accountant General Sindh) Member
111.	Mr. Shafi Muhammad Chachar, ex-Chief Engineer (M&E), KMC Member

2. The Chairperson of the CRC commended the meeting by welcoming all the participants of the meeting. Then, Syed Muhammad Taha, Special Secretary/ Project Director, Local Government Department, brief the CRC members about the procurement's scope, significant, and an overview of the procurement process conducted so far, which is as under:

A. Notice Inviting Tender (NIT): The procurement process was initiated in May 2020, through publication of NIT in widely circulated international and national newspapers in terms of Rules-15(2)(a) & 17(6) of SPP Rules, 2010; simultaneously posting of the

same along with the bid documents on the Authority's PPMS website in terms of Rules-17(1A) & 21(4) ibid.

B. Pre-bid Meeting: The procurement committee convened a pre-bid meeting on 02.06.2020 at 11.00 a.m., as per schedule and venue mentioned under the NIT's Clause-3. The pre-bid meeting was attended by the representatives of various firms where they raised queries/ concerns, which were clarified from time to time through issuing pre-bid minutes/ addendum by communicating the same to the prospective bidders as well as posting on the Authority's PPMS website on 24.06.2020 and so on. All the queries raised by the complainant as well as other firms, from time to time, have also been clarified and communicated to all the bidders in terms of Rule-23(1) ibid. (at Annexure-A)

C. Bids' Submission and Opening: The procurement committee received the sealed bids, containing technical and financial proposals, on 15.09.2020. The sealed technical proposals were opened in front of all bidder's representatives; whereas, the financial bids were dropped / placed in sealed tender box till the finalization.

3. Thereafter, the contents of the complaint letter were discussed and deliberated as follows:

<	S#	Complaint's Objection	Procurement Committee's Response
			inorkel
r	3.1	Following Clause-17 of Part-A of eligibility criteria of technical evaluation, the procuring agency is interested in 'Fire Trucks (Super Structure, Fire Pump, Foam Mixer and Monitor <b>should be same brand</b> <b>of manufacture.</b> ' It is to be noted that firefighting equipment is the state of engineering product	This requirement was only the stated preference of the procuring agency however, there is no mention of reference that this clause is mandatory, nor any mention of disqualification if this clause is not met. This is evident by the fact that this clause has not been given any marking weightage in the evaluation criteria.
			This shows the preference of procuring agency to get best of the best product with every component compatible with each other. Similar manufacturer of each component of any international bidder is designed to be compatible and functional synchronization after carrying detailed research. There are incidents where chassis of any vehicle and the PTO are no compatible and the machines have stopped functioning properly.
-	40)		To avoid this complication, the procuring agency has desired that the components must be compatible with each other and supported as well as certified by the principal manufacturer.

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<ul> <li>Further this set minimum qualifying standard practice in every international bidding process. SPRA procurement rules allow qualifying marks within the range of 60 to 80 and depending on the prevailing market players and repetition of activities and to attract best qualified and eligible bidders, the marking criteria is reasonable which has not been objected by any othe bidder in pre-bid meeting or in subsequen correspondences. The objection by the bidder does not qualify merit.</li> <li>3.3 While reviewing Clause-2.A of Part-B of technical evaluation criteria:</li> <li><i>Turnover of foreign manufacturer's net sales of similar vehicles globally in last five years (equivalent currency)</i></li> <li>(i) Less than US \$500 million 10 marks</li> <li>(ii) US \$500 million to US \$700 million 15 marks</li> <li>(iii) US \$500 million to US \$1000 million 20 marks</li> <li>(iv) More than US \$ 1000 million 30 marks</li> <li>It is pertinent to note that firefighting and allied products manufacturing industry does not have strong financial position globally in terms of revenue and growth and it is evident from list of fortune 500 companies in terms of sales and market capitalization. In fire tenders manufacturing, segment OSHKOSH is one of the market leaders with annual turnover of US \$0.75 billion in 2018 and that is even not complying maximum marks. Even to use though fire figure is much lower than</li> </ul>	3.2	As per note B of technical evaluation criteria: 'Minimum qualifying marks is 80 out of 100 of technical evaluation to declare substantial responsive and eligible for financial bid evaluation.' The requirement of 80% is stringent enough.	In consideration of vital lifesaving nature of the tendered fire fighting vehicles and the huge capital investment being made by the public purse, the procurement committee has judged that the minimum qualifying marks of 80% is justified, legitimate and reasonable. Hence, the qualifying marks will ensure the most experienced, competen and financially stable bidders will qualify fo the betterment of the people of Sindh.
<ul> <li>3.3 While reviewing Clause-2.A of Part-B of technical evaluation criteria:</li> <li>'Turnover of foreign manufacturer's net sales of similar vehicles globally in last five years (equivalent currency)</li> <li>(i) Less than US \$500 million 10 marks</li> <li>(ii) US \$500 million to US \$700 million 15 marks</li> <li>(iii) US \$701 million to US \$1000 million 20 marks</li> <li>(iv) More than US \$ 1000 million 30 marks</li> <li>It is pertinent to note that firefighting and allied products manufacturing industry does not have strong financial position globally in terms of sales and market capitalization. In fire tenders manufacturing, segment OSHKOSH is one of the market leaders with anual turnover of US \$0.75 billion in 2018 and that is even not complying maximum marks. Even</li> <li>Top internationally renowned consultancy firm (technical and financial) will assess and documents to assess their veracity and their compliants requirements. The firm possesses the experience and integrity to state the fair and transparen of the market leaders with annual turnover of US \$0.75 billion in 2018 and that is even not complying maximum marks. Even</li> </ul>			practice in every international bidding process. SPPRA procurement rules allow qualifying marks within the range of 60 to 80 and depending on the prevailing market players and repetition of activities and to attract best qualified and eligible bidders, the marking criteria is reasonable which has not been objected by any othe bidder in pre-bid meeting or in subsequen correspondences. The objection by the
	3.3	<ul> <li>technical evaluation criteria:</li> <li>'Turnover of foreign manufacturer's net sales of similar vehicles globally in last five years (equivalent currency)</li> <li>(i) Less than US \$500 million 10 marks</li> <li>(ii) US \$500 million to US \$700 million 15 marks</li> <li>(iii) US \$701 million to US \$1000 million 20 marks</li> <li>(iv) More than US \$ 1000 million 30 marks</li> <li>It is pertinent to note that firefighting and allied products manufacturing industry does not have strong financial position globally in terms of revenue and growth and it is evident from list of fortune 500 companies in terms of sales and market capitalization. In fire tenders manufacturing, segment OSHKOSH is one of the market leaders with annual turnover of US \$0.75 billion in 2018 and that is even not complying maximum marks. Even</li> </ul>	Top internationally renowned consultancy firm (technical and financial) will assess al documents to assess their veracity and their compliance with tender requirements. The firm possesses the experience and integrity to fulfill the task in fair, transparent and honest manner. It is also noted that the tender permits joint bids from either join venture/ consortium, which would allow any decent size companies to collaborate with local and/ or foreign partners in order to meet the financial requirements. However, i is well known that the major international manufacturers would have no problem in meeting qualifying requirement – this is evident by three major international companies having submitted their bids in the subject tender without any complaints registered. Finally it is the task of the procurement committee to set down the tender requirements according to needs of the citizens of Sindh, keeping in consideration the fair and transparen competitive process intact. The procurement committee has worked diligently and fairly keeping in view the best international

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r	equired value of procuring agency.	people of Sindh and the public purse i always preserved.
3.4	а 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	The procurement committee hareviewed the financial strength of all biinternational players in the firefightinand disaster management field and haplaced the criteria to attract best of thproduct available in the market.Dichotomy in selection criteria imisunderstood by complainant and the spirof encouraging the local manufactureand incentive to improve the quality of theproduct up to the international standard ibeing neglected in this query.
		It is important to place on record that there are few local industries who have bee involved in manufacturing of disaster management and firefighting equipmen The market for local manufacturers is limited within the boundaries of the country; hence the annual turnover cannot be compare with the international manufacturers whos sale margins are extended beyond borders.
		To encourage the local manufacturer and to improve their product as per- international standards and comply with a the international codes, the net worth an value of bidder has been localized. Th committee went through the financial strengths of all potential bidders an finalized this criterion.
		The committee is confident that this criterio under no circumstances undermines the participation of any best manufacturers of the world and also opens equal opportunit for local players to supply similar quality product for same specification but manufactured/ fabricated/ assembled locally
		The complainant is a franchiser of international manufacturer (a French bran as indicated by Mr. Malik in first redressa meeting) and by no means was barred from participation.
	-	Based on this explanation it is prayed that this complaint doesn't merit consideration and may be discarded.

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3.5		It should be noted that the procurement committee undertook to lower the
		qualifying evaluation criteria for loca
10.00		fabricators who are assembling within
		Pakistan in order to promote th
		development of local technical expertis
		and experience for future growth an
		technological advancement of the nation This was implemented after a concer
		raised by Multiline during pre-bid meeting.
		was also determined by the committee t
		maintain existing stringent and difficu
		qualifying evaluation criteria for foreig
-		manufacturers to ensure only the very bes
		world class manufacturers will participate
		and thus exclude any small to medium size
		foreign companies that may not posses
		requisite experience and financial strengt to meet project needs.
3.6		The overall seriousness and sincerity of th
		complainant must be assessed with the fac
		that most of queries were raised by sam
		company or their associates; however, the
		failed to submit the official bid. If multilin
		had submitted a bid along with requisite bi
		bond this would have demonstrated hi
		seriousness and genuineness of the
3.7		concerns. The competence of Multiline can also b
		queried since in the previous tender in 201
		for snorkel/ ALP tender, they mistakenl
		submitted a bid bond addressed to SPPR
		instead of the procuring agency.
1.1		
1.54		
	Brigade	e Vehicle
3.1	Following Clause-Q with Sub Clause-C of	This requirement was only the state
	eligibility criteria of technical evaluation, the	preference of the procuring agency
1.41.5	procuring agency is interested in 'Fire	however, there is no mention of reference
1.1	Trucks (Super Structure, Fire Pump, Foam	that this clause is mandatory, nor an
	Mixer and Monitor should be same brand of	mention of disqualification if this clause i
	manufacture.'	not met. This is evident by the fact that this
	It is to be noted that firefighting equipment	clause has not been given any markin weightage in the evaluation criteria.
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	is the state of engineering product	This shows the preference of procuring agency to get best of the best product with every component compatible with each other. Similar manufacturer of each component of any international bidder is designed to be compatible and functional synchronization after carrying detailed research. There are incidents where chassis of any vehicle and the PTO are not compatible and the machines have stopped functioning properly.
		To avoid this complication, the procuring agency has desired that the components must be compatible with each other and supported as well as certified by the principal manufacturer.
3.2	As per note B of technical evaluation criteria: <i>'Minimum qualifying marks is 80 out of 100</i> of technical evaluation to declare substantial responsive and eligible for financial bid evaluation.' The requirement of 80% is stringent enough.	In consideration of vital lifesaving nature of the tendered fire fighting vehicles and the huge capital investment being made by the public purse, the procurement committee has judged that the minimum qualifying marks of 80% is justified, legitimate and reasonable. Hence, the qualifying marks wi ensure the most experienced, competen and financially stable bidders will qualify for the betterment of the people of Sindh.
		Further this set minimum qualifying standard practice in every international bidding process. SPPRA procurement rules allow qualifying marks within the range of 60 to 80 and depending on the prevailing market players and repetition of activities and to attract best qualified and eligible bidders, the marking criteria is reasonable which has not been objected by any othe bidder in pre-bid meeting or in subsequent correspondences. The objection by the bidder does not qualify merit.
3.3	<ul> <li>While reviewing Clause-2.A of Part-B of technical evaluation criteria:</li> <li><i>'Turnover of foreign manufacturer's net sales of similar vehicles globally in last five years (equivalent currency)</i></li> <li>(i) Less than US \$500 million 08 marks</li> <li>(ii) US \$500 million to US \$700 million</li> </ul>	Top internationally renowned consultancy firm (technical and financial) will assess a documents to assess their veracity and their compliance with tender requirements. The firm possesses the experience and integrity to fulfill the task in fair, transparent and honest manner. It is also noted that the tender permits joint bids from either join venture/ consortium, which would allow any decent size companies to collaborate with

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					All lines were	
	(iii)	15 marks US \$701 million to 25 marks	US	\$1000	million	local and/ or foreign partners in order to meet the financial requirements. However, it is well known that the major international
	(iv)	More than US 30 marks	\$	1000	million	manufacturers would have no problem in meeting qualifying requirement – this is evident by three major international companies having submitted their bids in the subject tender without any complaints registered. Finally it is the task of the procurement committee to set down the tender requirements according to needs of the citizens of Sindh, keeping in consideration the fair and transparent competitive process intact. The procurement committee has worked diligently and fairly keeping in view the best international standards to ensure the interests of the people of Sindh and the public purse is always preserved.
						The procurement committee has reviewed the financial strength of all big international players in the firefighting and disaster management field and has placed the criteria to attract best of the product available in the market.
3.4						In conclusion, it seems that M/s Multiline is rather confused about the basis of the queries they are submitting because, on the one hand, they complained about qualifying financial requirement for local manufacturers whilst also complaining about financial qualifying requirement about foreign manufacturers. It is not possible to hold
•						genuine and sincere concerns about both local and foreign manufacturers at the same time since you are either a local or foreign bidder.
3.5						Dichotomy in selection criteria is misunderstood by complainant and the spirit of <b>encouraging the local manufacturer</b> and incentive to improve the quality of their product up to international standard is being neglected in this query.
						It is important to place on record that there are few local industries who have been involved in manufacturing of disaster management and firefighting equipment. The market for local manufacturers is limited

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		within the boundaries of the country; hence, the annual turnover cannot be compared with the international manufacturers whose sale margins are extended beyond borders.
		To encourage the local manufacturers and to improve their product as per international standards and comply with all the international codes, the net worth and value of bidder has been localized. The committee went through the financial strengths of all potential bidders and finalized this criterion.
		The committee is confident that this criterion under no circumstances undermines the participation of any best manufacturers of the world and also opens equal opportunity for local market players to supply similar quality product for same specification but manufactured/ fabricated/ assembled locally.
	tă.	The complainant is a franchiser of international manufacturer (a French brand as indicated by Mr. Malik in first redressal meeting) and by no means was barred from participation.
		Based on this explanation it is prayed that this complaint doesn't merit consideration and may be discarded.
 3.6	2	The overall seriousness and sincerity of the complainant must be assessed with the fact that most of queries were raised by same company or their associates; however, they failed to submit the official bid. If M/s Multiline had submitted a bid along with requisite bid bond, this would have demonstrated their seriousness and

# THE CRC FINDINGS

04. The CRC heard the complainant's grievances/ concerns as well as the procuring agency's response/ clarification, from where it is construed that the complainant's concerns under both procurements are almost similar in nature. The CRC has separated the complainant's each concerns by taking into account the procurement committee's clarification and the applicable rules, and then concluded the findings as under [findings concluded in another meeting held on 22.09.2020].

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A. Fire Trucks (Super Structure, Fire Pump, Foam Mixer and Monitor should be same brand of manufacture: The complainant raised a concern over the bid documents condition for similar brand and the procurement committee has expressly clarified that it is not a mandatory condition for a bidder's qualification but there needs a level of compatibility and support for the components' functionality with each other. The CRC supports the procurement committee's stance by perusing the condition (preferential clause) along with the Part-B (Technical Evaluation Criteria) – Part-C (Technical Compatibility of Manufacturer for the Specific Job) – Cluase-5(c)(a) that states 'manual round the pump foam mixer and fire pump are the same brand = 02 marks';

Minimum Qualifying Marks 80 out of 100: The complainant pointed out that the 80% ratio for passing technical criteria is stringent enough and the procurement committee in turn has clarified that the qualifying marks are justified, legitimate, reasonable, and falls within the purview of the SPPRA Rules. The CRC is of view that it is prerogative of the procuring agency (the procurement committee) to formulate the criteria and qualifying score based on the nature of the procurement and risk associated with it. The procurement rules do not seem to limit the procuring agency to set certain threshold for qualifying marks; however, it should be reasonable enough for ensuring the procurement's risks are addressed and the project's procurement exercise is smoothly carried out without any wastage of the public money.

B. Turnover (Local and Foreign Manufacturer): The complainantstressed over the average annual turnover amount should be reasonable to capture the competition from local as well as international firms on equal basis. In response, the procurement committee has clarified that the turnover amount has been incorporated after proper conducting a proper research of international firms engaged in the relevant field. The procurement committee further clarified that the requirement of the financial turnover has been relaxed to some extent for domestic firms to ensure their participation in the bidding process. The CRC has taken support from the provisions laid down under Rules-4, 36 & 44 ibid, as reproduced below:

C.

**Rule-4 Principles of Procurements** – while procuring goods, works or services, procuring agencies shall ensure that procurements are conducted in a *fair and transparent manner* and the object of procurement brings value for money to the agency and procurement process is efficient and economical.

Rule-36 Reservations and Preference – Procuring agencies shall allow interested bidders to participate in procuring procedure without regard to nationality, except in case which any procuring agency decides to limit such participation to national bidders only or prohibit participation of bidders of some nationalities, in accordance with these rules or policy of the Federal Government. Procuring agencies shall allow for a preference to domestic or national suppliers, contractors or consultants in accordance with the policies of the Government.The magnitude of price preference to be accorded shall be clearly mentioned in the bidding documents under the bid evaluation criteria.



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**Rule-44 Discriminatory and Difficult Conditions** – Save as otherwise provided, no procuring agency shall introduce any condition which **discriminates among bidders.** In ascertaining the discriminatory nature of any condition reference shall be made to the ordinary practices of that trade, manufacturing, construction business or service to which that particular procurement is related.

**Rule – 31 (3) Any bidder** being aggrieved by any act or decision of the procuring agency during procurement proceedings may lodge a written complaint after the decision causing the grievance has been announced.

From the bare perusal of the above rules, it can be construed that the complainant failed to submit bid and hence is not a bidder in this particular bidding process, the evaluation criteria submitted along with the bidding documents and further clarified in the addendum clearly explain the specification of the product with international certified codes, no domestic bidder has bidded in the process and now the evaluation will be purely on international bidder / manufacturer criteria spelled out in the documents. domestic preference given in the process is to encourage domestic industries to improve the quality of their products as per international standards and this is clearly spelled down under the evaluation criteria in terms of Rule-42(1) ibid. The complainant himself is a franchiser of an international manufacturer and does not fall under the ambit of any discrimination.

D. Bids' Submission and Opening: The procurement committee confirmed that were opened in front of all bidders, financial proposals were sealed in front of all the bidders till the finalization of technical evaluation and proper redressal of grievances by the CRC.

05. The CRC is also of view that any bidder may raise query(ies), over the content of the bidding documents, for seeking clarification from the procuring agency/ procurement committee and/ or lodge a complaint before the CRC for redressal of grievances that needs to be addressed - properly within the prescribed time period as provided under Rule-23 or 31 ibid.

# THE CRC DECISION

Going through the above discussion, findings, and after due deliberation, the CRC unanimously decides that as Multiline Enterprises are not bidder in the tender process, it cannot apply against the tender as per SPPRA Rules. Therefore, this committee dismisses the complaint of Multiline Enterprises.

The CRC further decides that the opinion of technical experts, representative of Anti-corruption & NAB must be taken into account in final process of this tender, as mentioned in the notifications dated: 20.03.2020 & 03.09.2020, of the Procurement Committee / Project Director LG.

Furthermore, the other complaints received by the committee from time to time are of almost the same nature and all of them have been answered in detail by the redressal committee, some of them are also time-barred, so in light of the procurement committee's letter



vide No. PD/LGP/M&E/570/2020, Dated: 05.11.2020, response that the process of opinion of technical experts is still going on and this tender is still sealed. Moreover, the Procurement Committee further said that in same letter the proposal of M/s KPMG (who consortium with M/s NESPAK) as a technical export, has already been approved. Therefore, the opinion of all of them must be taken into consideration before finalizing this tender.

The CR Committee also unanimously directs that the Procurement Committee strictly adhere to all the applicable rules in all tendering processes and that any of its decisions should not conflict with the Supra Rules.

SHAFI MUHAMN D CHACHAR Member CR Committee / Independent Professional

Ex-Chief Engineer (M&E), KMC

USMAN KHALID Member CR Committee / Accounts Officer Representative of Account General Sindh

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CHIRACHIUDDIN HINGORO Chairman CR Committee / Special Secretary Local Government Dept.



#### GOVERNMENT OF SINDH LOCAL GOVERNMENT DEPARTMENT

Karachi, dated the 20th March 2020

NO. LG/DG/M&E/AD-II/327(1-Sindh)/2017/692, The Competent Authority is pleased to re- constitute Complaint Redressal Committee (CRC) for the ADP schemes namely "Procurement of Fire Brigade, and Tractor & Trolleys for Town and Municipal Committees in Sindh (SDG # 15)" and "Procurement of Refuse trucks and Bins for Municipal Committees of Sindh" "Procurement of Snorkel for HMC, Qasimabad MC, Nawabshah, Sukkur, Mirpurkhas and Larkana".

The composition of CRS is as follow:-

1	Special Secretary LGD.	Chairman
2	Representative of Accountant General Sindh	Member
3	Mr. Shafi Muhammad Chahar Ex-Chief Engineer, (M&E) KMC. Presently working in SIDCL	Member

02 The Function and responsibilities of the Complaint Redressal Committee (CRC) shall be as provided under SPP Rule-31(1)(2) 2010 (Amended 2017).

03. This department's letter of even number dated 02-03-2018 is hereby treated as cancelled/withdrawn.

#### ROSHAN ALI SHEIKH SECRETARY LOCAL GOVERNMENT

NO. LG/DG/M&E/AD-II/327(1-Sindh)/2017/692

Karachi, dated the 20th March 2020

A copy is forwarded for information and taking further necessary action to:-

1. The Managing Director, Sindh Public Procurement Regularity Authority, Karachi.

- 2. The Municipal Commissioner, Karachi Metropolitan Corporation.
- 3. The Chairman District Council Karachi
- 4. The Member of Procurement Committee
- 5. PS to Chairman, P&D Board, GoS, Karachi.
- 6. PS to Secretary, Finance Department, GoS, Karachi.
- 7. PS to Minister LGD.
- 8. PS to Secretary LGD.
- o. FS to Secretary Lo
- 9. Office Copy

(LATIF KHAN)

ASSISTANT DIRECTOR-II (PM&EC)

#### GOVERNMENT OF SINDH LOCAL GOVERNMENT DEPARTMENT

Karachi, dated the 20th March 2020

#### NOTIFICATION

NO.LG/DG/M&E/AD-II/327(1-Sindh)/2017/691. In supersession to this department's Notification of even No. dated 26-03-2019, the Competent Authority is pleased to again reconstitute Procurement Committee for the ADP schemes namely "Procurement of Fire Brigade, and Tractor & Trolleys for Town and Municipal Committees in Sindh (SDG # 15)" and "Procurement of Refuse trucks and Bins for Municipal Committees of Sindh" "Procurement of Snorkel for HMC, Qasimabad MC, Nawabshah, Sukkur, Mirpurkhas and Larkana".

The modified composition of Committee is as follows.

1	Spl. Secretary (Tech.), LG	Chairman,
2	Chief Fire Officer (FB), KMC	Member
3	Project Director CLICK	Member
4	Project Director, Malir Expressway Project	Member
5	Director Machinery Pool Division, Municipal Services KMC	Member
ó	Executive Engineer, PHE Department, GoS, Karachi	Member
7	Assistant Executive Engineer (M&E), District Council Karachi	Member/- Secretary
8	Deputy Director (HQ-II) Directorate of Anti-Corruption Establishment, Sindh, Karachi	Observer
9	Representative from National Accountability Authority Karachi	Observer
10	Any other technical expert as co-opted member from government/private organization with the approval of Chairman Procurement Committee.	Observer

02 The Functions and responsibilities of Procurement Committee shall be as provided under Section-8 of SPP Rules 2017 (Amended 2017) as under:-

Preparing Bidding Documents.

II. Carrying out technical as well as financial evaluation of the bids.

III. Prepare evaluation reports as provided in Rule 45.

IV. Making recommendations for the award of contract to the Competent Authority.

V. Perform any other function ancillary and incidental to the above

03. The Notification of even No. dated 26-03-2019 issued in this regard is hereby treated as cancelled/withdrawn.

NO. LG/DG/M&E/AD-II/327(1-Sindh)/2017/691

#### ROSHAN ALI SHAIKH SECRETARY LOCAL GOVERNMENT Karachi, dated the 20<sup>th</sup> March 2020

A copy is forwarded for information and taking further necessary action to:-

1. The Managing Director, Sindh Public Procurement Regularity Authority, Karachi,

- 2. The Municipal Commissioner, Karachi Metropolitan Corporation.
  - 3. The Chairman District Council Karachi.
  - 4. The Members & observers of Procurement Committee.
- 5. PS to Chairman, P&D Board, GoS, Karachi.

6. PS to Secretary, Finance Department, GoS, Karachi.

- 7. PS to Minister LGD.
- 8. PS to Secretary LGD.
- 9. Office Copy.

ASSISTANT DIRECTOR-II IPM&ECI



Tel: 99211171 Fax: 99211172

#### GOVERNMENT OF SINDH LOCAL GOVERNMENT DEPARTMENT



Fax: . 99211172 Karachi, dated the February 2018

NO. LG/DG/M&E/AD-II/327(1-Sindh)/2017, The Competent Authority is pleased to constitute Complaint Redressal Committee of Karachi Development Authority.

The composition of CRS is as follow:-

1	Special Secretary (Technical) LGD.	Chairman -
2	Deputy Director Accounts KMC	Member
3	Mr. Shahfi Muhammad Chachar Ex-Chief Engineer KMC	Member

The Function and responsibilities of the complaint redressal committee 02 shall be as provided under SPP Rule-31(1)(2) 2010 (Amended 2017).

> MUHAMMAD RAMZAN AWAN SECRETARY LOCAL GOVERNMENT

upul

#### Karachi, dated the 02-2-2018 NO. LG/DG/M&E/AD-II/327(1-Sindh)/2017

A copy is forwarded for information and taking further necessary action to:-

1. The Managing Director, Sindh Public Procurement Regularity Authority, Karachi.

2. The Municipal Commissioner, Karachi Metropolitan Corporation.

3. The Municipal Commissioner, District Municipal Corporation (South).

4. The Chairman District Council Karachi

5. The Member of Procurement Committee

6. PS to Chairman, P&D Board, GoS, Karachi.

7. PS to Secretary, Finance Department, GoS, Karachi.

8. PS to Minister LGD.

9. PS to Secretary LGD.

10. Office Copy

(LATIF KHAN)

ASSISTANT DIRECTOR-II (PM&EC)



# OFFICE OF THE PROJECT DIRECTOR LOCAL GOVERNMENT DEPARTMENT PROJECT GOVERNMENT OF SINDH

Ground Floor, Sindh Secretariat, Building No. 5, Tughlaq House, Kamal Attaturk Avenue, Karachi. 021-99212314

# MODIFIED BIDING DOCUMENTS

# PRE BID MINUTES OF MEETING

# FOR

# PROCUREMENT OF 89 NOS. OF FIRE BRIGADE (VEHICLE) FOR TOWN & MUNICIPAL COMMITTEES IN SINDH INCLUDING 3 YEARS WARRANTY & PREVENTATIVE MAINTENANCE



# OFFICE OF THE PROJECT DIRECTOR LOCAL GOVERNMENT DEPARTMENT PROJECT GOVERNMENT OF SINDH

Ground Floor, Sindh Secretariat, Building No. 5, Tughlaq House, Kamal Attaturk Avenue, Karachi. 021-99212314

No. PD/LGP/M&E/ 984

Dated: 29-06-2020

### SUBJECT: MINUTES OF PRE-BID MEETING HELD ON 3<sup>RD</sup> JUNE 2020.

/20

# TENDER NO. 1 PROCUREMENT OF 89 NOS. OF FIRE BRIGADE (VEHICLE) FOR TOWN & MUNICIPAL COMMITTEES IN SINDH INCLUDING 3 YEARS WARRANTY & PREVENTATIVE MAINTENANCE

1. In accordance, a Pre-Bid Meeting was convened at the committee room of the Office of Project Director, Local Government Project, GoS, situated at Tuglagh House, Sindh Secretariat, Shahrah – e – Kamal Ataturk Karachi on  $3^{rd}$  June 2020 at 11a.m. with regards to the above referenced tenders.

2. Following members of the Procurement Committee

- 1) Mr. S.M. Taha, Chairman Procurement Committee
- 2) Mr. Waseem Arain, XEN M&E DCK, Secretary Procurement Committee
- 3) Mr. Zubair Channa, PD CLICK Member PC
- 4) Mr. Niaz Soomro, PD Malir Express Way Member PC
- 5) Mr. Masood Alam, Senior Director Coordination, KMC / Member PC
- 6) Mr. Musheer Ahmed, Project Director (MPD), KMC / Member PC
- 7) Mr. Akhter Memon Member XEN PHED Member PC

3. Representatives of the following prospective bidders (firms / consortiums) attend the meeting. (Attendance Sheet Attached)

- 1) M/s. Colibrative Heavy Industries Private Limited
- 2) M/s. Meraj Limited
- 3) M/s. Leapfrog Solutions Pakistan / PT. Zeigler Indonesia (JV)
- 4) M/s. Yaseen (Private) Limited
- 5) M/s. Multiline Enterprises
- 6) M/s. Ghandhara Industries Limited
- 7) M/s. Hi-Tech Electronic & Machinery
- 8) M/s. Fatima Venture
- 9) M/s. Sino Truck

10 M/s. Ahmed Medix (PVT)LTD

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11) M/s. Isuzu/ Gandhara Nissan Ltd

12) M/s. MAN Energy solution

#### Bid Validity perioid be treated 120 days as per SPPRA Rules

4. The Procurement Committee received following numerous queries from potential Bidders in writing for the Pre-Bid Meeting:

- 1. M/s. Colibrative Heavy Industries (Pvt) Limited
  - 1) Letter No. CHIL/LGP/19-20/A0309 Dated 08<sup>th</sup> May, 2020.
  - Email of Mr. Qaiser Khan, Colibrative Heavy Industries Pvt. Ltd. Dated May 11, 2020.
  - 3) Letter No. CHIL/LGP/19-20/A0325-1 Dated 03<sup>rd</sup> June, 2020.
- II. M/s. Leapfrog Solutions Pakistan / PT. Zeigler Indonesia (JV)
  - 1) Letter No. Dated May 19, 2020
  - 2) Letter No. Dated May 20, 2020
  - 3) Letter No. Dated June 1, 2020
  - 4) Letter No. Dated June 6, 2020
- III. M/s. Yaseen (Private) Limited
  - 5) Letter No. TL-0160 Dated May 21, 2020.
- IV. M/s. Multiline Enterprises
  - 1) Letter No. Dated May 21, 2020
  - 2) Letter No. Dated June 01, 2020
- V. M/s. Ghandhara Industries Limited
  - 1) Letter No. Gil/Mkt/36/2020 dated 29 May 2020.
  - 2) Letter No. GNL/sales/LGD/2020-1 Dated 03<sup>rd</sup> June, 2020.
- VI. M/s Meraj limited
  - 1) Letter No M-200601 Dated 30<sup>th</sup> May 2020

5. Procurement Committee has determined that an Internationally Recognized & Experienced Independent Audit Firm (PWC/ KPMG/ E&Y/ BDO) shall be hired by Project Director following existing provisions in the SPPRA for conducting external audit of all bid submissions, entailing verification of each and every document & compliance of all International Standards as mentioned in this bidding document. All expenses in this regard shall be borne jointly (on equal basis) by the successful bidders (of all four components of NIT) to save cost to the public exchequer. Any document that is missing from initial bid submissions will not be permitted to be presented subsequently. Any document that is found to be counterfeit / forged (i.e. that is not verified by the issuing authority) during the external audit will result in the immediate rejection of bid in question without appeal and shall lead to declare bid as non-responsive, and further action will be taken as per Rule.

6. After detailed deliberations of all Bidders' queries in addition to all verbal discussions which were made during Pre-bid Meeting also considered, the Procurement Committee has determined to make all possible modifications to the Technical Specification (including Scope of Work / Supply), Eligibility & Qualification Criteria of Subjected Tender in order to encourage widest and most competitive participation. These modifications will be formally issued as an Modification to the Tender to all bidders.

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7. NOTE: This Pre-Bid Minutes shall form an integral part of the Tender Documents and shall replace the previous Technical Specifications (including Scope of Work 7 Supply) and Eligibility & Qualification Criteria as mentioned in the original Tender Documents.

nks from & to the Chair. The meeting ended with a vote of the 8. 701 C (Waseem Ahmed) (Mghammad Akhtar) (Nadsheer Ahmed) Director, MPD, KMC AEE, M&D, District Council, XEN, P.H.E.O. Karachi (Masood Alam) -(Zubair Channa) (Niaz Soomro) Sr. Director MS, KMC P.D. CLICK P.D. (MEW) 41 M

(Syed Muhammad Taha) Spl. Sec. Tech, LGD

#### Circulation to All Procurement Committee Members

#### C.C.

1. Secretary Local Govt. GoS.

2. Project Director, Local Govt. Projects, LGD, GoS.

3. Director (M&E), Local Govt. Deptt., GoS .

4. PS to Minister, Local Govt. Gos .

5. PS to Chairman, P&D Board, GoS.

6-Master File / Office Copy.

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# OFFICE OF PROJECT DIRECTOR LOCAL GOVERNMENT DEPARTMENT PROJECT GOVERNMENT OF SINDH



# MODIFIED PAGES OF TENDER

Based on SPP Rule 2010 (Amended 2019)

# NAME OF SCHEME:

# PROCUREMENT OF 89 NOS. OF FIRE BRIGADE (VEHICLE) FOR TOWN & MUNICIPAL COMMITTEES IN SINDH INCLUDING 3 YEARS WARRANTY & PREVENTATIVE MAINTENANCE.

The Committee also recommend that changes proposed in minutes of meeting will be considered as integral part of original bidding documents and will supersede the technical specification general condition of the contract and payment Mode selection criteria given in bidding document.

Bid validity period be treated 120 days as per SPPRA Rule

Signature & Stamp of Issuing Authority

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### PROCUREMENT OF 89 NOS. OF FIRE BRIGADE (VEHICLE) FOR TOWN & MUNICIPAL COMMITTEES IN SINDH INCLUDING 3 YEARS WARRANTY & PREVENTATIVE MAINTENANCE.

#### I. SCOPE OF WORK / SUPPLY

To supply the following equipment as per specification attached with this bidding documents:-

S #	Description	Unit	Qty
1	Procurement Of 89 Nos. Of Fire Brigade (Vehicle) For Town & Municipal Committees In Sindh Including 3 Years Warranty & Preventative Maintenance.	Nos	89

NOTE: An Internationally Recognized & Experienced Independent Audit Firm (PWC/ KPMG/ E&Y/ BDO) shall be hired by Project Director following existing provisions in the SPPRA for conducting external audit of all bid submissions, entailing verification of each and every document & compliance of all International Standards as mentioned in this bidding document. All expenses in this regard shall be borne jointly (on equal basis) by the successful bidders (of all four components of NIT) to save cost to the public exchequer. Any document that is missing from initial bid submissions will not be permitted to be presented subsequently. Any document that is found to be counterfeit / forged (i.e. that is not verified by the issuing authority) during the external audit will result in the immediate rejection of bid in question without appeal and shall lead to declare bid as non-responsive, immediate blacklisting of bidder from all future GOS tenders (including any official parties to the bid in question such as JV and consortium partners, etc.), as well as forfeiture of bid bond(s)

## PROCUREMENT OF 89 NOS. OF FIRE BRIGADE (VEHICLE) FOR TOWN & MUNICIPAL COMMITTEES IN SINDH INCLUDING 3 YEARS WARRANTY & PREVENTATIVE MAINTENANCE.

#### Special Conditions of Contract

The following Special Conditions of Contract shall supplement the General Conditions of Contract. Whenever there is a conflict, the provisions herein shall prevail over those in the General Conditions of Contract. The corresponding clause number of the GCC is indicated in parentheses.

#### 11. Payment (GCC Clause 16)

(iv)

In case of Foreign Manufacturer through the Local Agent, payment shall be made in the following manner:

- (i) Hundred (100) percent of the DDU price shall be paid through irrevocable sight Letter of Credit (import) to be opened directly on the Foreign Manufacturer in the quoted Foreign Currency, permitting up to Fifty (50) percent Advanced Payment against submission of bank guarantee for equivalent amount valid until the Goods are delivered and in the form provided in the Standard Bidding Documents or another form acceptable to the Procuring agency. The Advanced Payment bank guarantee shall become void upon shipment of Goods and the original instrument will be returned.
- (ii) On Shipment: Between thirty (30) to Eighty (80) percent of the Contract Price of the Goods shipped shall be paid after submission of Bill of Lading (B/L) to irrevocable confirmed letter of credit opened AAA bank in Pakistan the submission of documents specified in GCC Clause 10 (payment is based on partial delivery).
- (iii) On delivery, testing, commissioning and Acceptance: Twenty (20) percent of the Contract Price of Goods received shall be paid within Fifteen (15) days of receipt of the Goods upon submission of claim supported by the acceptance certificate issued by the Procuring Agency.

Hundred (100) percent of the Local Maintenance Component shall be paid to the Local Agent in Pak. Rupees, against submission of bank guarantee of equivalent amount valid until the expiry of the maintenance period (03 years from the date of delivery). The Advanced Payment bank guarantee shall become void in three stages on yearly basis i.e. 33% per annum.

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### PROCUREMENT OF 89 NOS. OF FIRE BRIGADE (VEHICLE) FOR TOWN & MUNICIPAL COMMITTEES IN SINDH INCLUDING 3 YEARS WARRANTY & PREVENTATIVE MAINTENANCE.

# Technical Specifications Scope of Work Supply & Technical Specification

#### I. SCOPE OF WORK / SUPPLY

Procurement of 89 units of Fire Brigade for Town and Municipal Committees in Sindh having capacity of 8000 Liters Tank (including 250 Liters Foam Tank) for Fire Fighting and Rescue Purpose manufactured in accordance to international standards (EN1846 / NFPA) with 03 Years Warranty and Preventive Maintenance.

#### II. <u>QTY:</u>

89 unit of Fire Tenders (Complete Unit as per specification) However quantities can be increased or decreased up to maximum 13 units subject to availability of funds but at the discretion of Procurement Agency.

#### III. COUNTRY OF ORIGIN:

- A) Chassis / Super Structure (having ECE/NFPA Compliance) Fire Tender excluding Component as mentioned in "III-B", the origin shall be as mentioned in the attached tender specifications.
- B) Main components of Fire Tender Units including Pumps, Water Monitor, Foam Mixer, Fire Hose Reel should be of EU/USA/Japanese Origin Only. PTO should be from chassis manufacturer.

#### Е

#### IV. TRAINING & FAMILIARIZATION

Operator Training: The Supplier / OEM representative should ensure proper operator training of 05 days training at GOS premises in Karachi for the operation & maintenance of the vehicle including rescue operation.

#### V. PRE-SHIPMENT 3RD PARTY INSPECTION (for imported CBU Units only)

Bidder / OEM will arrange 3rd Party Inspection of each offered Unit(s) at their own cost through TUV or SGS or COTECNA or Lloyds and submit copy to GOS. It is incumbent that the bidder/OEM receives approval of 3<sup>rd</sup> Party Inspection Report from GOS before delivery to GOS.

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#### VI. OEM FACTORY INSPECTION VISIT

Inspection visit to survey OEM's production facility / factory for 03 days to be carried out by 03 officials nominated by GOS at the expense of Bidder/ OEM.

#### VII. PRE-DELIVERY INSPECTION (for locally Manufactured Units)

3rd Party Inspection of each locally manufactured Unit(s) at their own cost through TUV or SGS or COTECNA or Lloyds at the Manufacturer's Factory premises and submit copy to GOS. It is incumbent that the bidder/OEM receives approval of 3<sup>rd</sup> Party Inspection Report from GOS before delivery to GOS.

#### VIII. DESIGN, DRAWINGS & WEIGHT CALCULATIONS:

As a mandatory requirement each Bidder needs to provide the Drawings and Weight Calculations of the quoted Fire Tender. The supplied fire truck shall be designed for the operational stability and structural strength based on the criteria laid in EN 1846/NFPA and other related European CE norms and standards applicable for Fire Fighting and rescue operations.

#### IX. THIRD PARTY VERIFICATION OF QUOTED STANDARDS / CERTIFICATION ETC:

The procurement agency has the rights to conduct a third party verification for the quoted standards / certification etc. by the bidder / contractor, during evaluation and / or during manufacturing / supply period.

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## PROCUREMENT OF 89 NOS. OF FIRE BRIGADE (VEHICLE) FOR TOWN & MUNICIPAL COMMITTEES IN SINDH INCLUDING 3 YEARS WARRANTY & PREVENTATIVE MAINTENANCE.

#### (MINIMUM REQUIRED SPECIFICATION)

#### SPECIFICATION OF FIRE TENDER

#### TRUCK CHASSIS

**EURO-II** Diesel Engine having minimum 220 to 250 HP Water cooled, torque and Traction may vary subject to Engine and gear Design, 4x2 Truck Chassis having Minimum 18 Tons GVW matching requirement of axle weight mentioned in NFPA 1901 (2016) Standard Clause No. 12.1 (Combined weight of all components mention in this clause should not exceed chassis GVW) having compliance with ECE-R14, ECE-R17 & ECE-R29, latest braking system as per International Standard ECE-R13 & NFPA 1901 (2016) Clause No. 12.3.1.1, Factory Built Driver's Cabin having Seating capacity Driver -2 (i.e. total 3 Person) complete with Standard Accessories/Tool Kit.

(NOTE:

All Compliance Certificate of International Standards to be signed by the Original Equipment Manufacturer (OEM) & to be attached with Technical Offer. Any modifications in chassis to increase the original chassis GVW is strictly not allowed, if any modification found will lead to rejection and disqualification from the tender).

#### CREW CABIN (TO MEET WITH ECE-R29 CERTIFICATION)

Crew Cabin having ECE R29 Compliance shall be provided for accommodation of 3-4 Fire Fighters, behind Driver's Cab with Doors & Windows and shall be fabricated with fine quality galvanized sheet with plastic/foam seats, interior lights (Preferably by Chassis manufacturer)

# LOCKER COMPARTMENT

Locker Compartment for storage of Loose Accessories will be provided behind the Crew Cab with aluminum Shutters on either side. The aluminum Shutter are provided with built-in locks and Key perated by electrical motors and manually.

#### SPLIT SHAFT/ ENGINE FLYWHEEL POWER-TAKE-OFF:

The PTO is operated pneumatically with an indication light of engagement and disengagement of PTO is provided in the Driver's Cabin.

#### Functions:

- Engine dependent PTO (PTO be owned and certified by chassis manufacturer)
- PTO usage both with standing still vehicle as well as in mobile conditions (pump and roll)
- PTO mounting position between engine and gearbox
- Assembling without any "special" dedicated tools.

### WATER TANK a) Capacity:

-	750	1
	150	LITERS
	,150	Liters

b) Material:

c) Baffle Plates:

d) Connection:

Only GRP / Polypropylene sheet of 20mm thickness (chemical/corrosion resistant) Horizontal & vertical partition inside the tank to absorb the surge.

- Tank is filled from a male 21/2" instantaneous coupling as hydrant 1). filling.
- Overflow and breather is of 5" bore designed to minimize Water 2). loss and arranged to discharge away from chassis frame and brake.
- 3). Water drainage point is 21/2" drain plug

#### FOAM TANK:

a) Capacity:	250 Liters - An integral part of Water Tank
b) Material:	Only GRP/ Polypropylene sheet of 20mm thickness inside the water tank
	(chemical / corrosion resistant)

Standards equivalent to EN 1028-1 & EN-1028-2

Centrifugal double stage fire pump (NP),

140/155 kW/211HP (NP+HP)

3000 I/min at 10 bar (normal pressure=NP) 250 I/min at 40 bar (high pressure=HP)

FIRE PUMP:

Make & Model:

Type : Nominal data :

Power: Nominal speed: Material

3000/3250 rpm Normal Pressure pump (NP), Impeller and pump casing made of seawater resistant of Bronze, pump shaft made of duplex stainless steel. High pressure (HP), Pump casing made of Aluminum, Impeller made of bronze.

EU/USA/Japanese Origin having compliance with concerned regional

The fire pump must have the following characteristics:

- Fully automatic pressure governor thermal (to be provided as standard component of the fire pump).
- The automatic pressure governor will regulate the working pressure at a pre-set level without occasionally shutting down the system.
- Automatic Priming System, Integrated system driven by the pump shaft 0...8m suction height, only working in time of suction, oil free, maintenance free.

#### FOAM MIXER:

Manual "Round-the-pump" foam mixer should be provided, foam connection for internal or external foam tank (max 1.5m suction lift), driver water line manual operated ball valve, manual adjustable foam flow with ball valve and scale (%), foam flow can be 3%, 6% and 8%.

#### PRIMING SYSTEM

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Type & Model:Make & Origin EU/USA/Japanese only

Automatic Priming System,

Drive :

Integrated system driven by the pump shaft 0...8m suction height, only working in time of suction, oil free Maintenance free.

#### PUMP COMPARTMENT:

Located at the rear of the vehicles to accommodate Fire Pump and Control Panel made out of high strength water proof material fitted with aluminum Sheets having minimum 1.9-2.0 mm thickness. The Hose Reel is fitted on the Left Side and hose brackets to carry Fire Hoses are provided at the Right Side. The pump & controls are provided at the rear for easy access and operation.

The Pump compartment is fitted with high intensity LED Lights for easy/user-friendly operation of Fire Fighter during night operation.

#### PUMP CONTROLS:

#### Control/Gauges

- a) Engine throttle control +/- Switch
- b) Tank to Pump control
- c) Hydrant inlet and control valve
- d) First Aid Hose Reel control valve
- e) Visual Water level indicator (Electric Indicator).
- f) Visual Foam level indicator (Electric Indicator)
- g) Normal Pressure Gauge
- h) Vacuum Gauge
- i) High Pressure Gauge
- j) RPM Meter with built-in hour meter
- k) Water & Foam tank empty alarm

#### WATER/FOAM MONITOR

a) Model

#### Make & Origin EU/USA/Japanese

: Fitted on the vehicle's top (on pump compartment)

- b) Location :
- ted on the venicle's top (on pump co
- 1) Max Rotation: 360 degree
  - 2) Max Elevation: +70 -15 Degree
  - 3) Throw Range:
    - a) Water: 60m
    - b) Foam: 50m

#### Output capacity:1200 / 2000 LPM at 10 bar

d) Control: 2 1/2" dia Valve fitted beneath the Monitor

e) Nozzle : Fitted with multi-gallon age nozzle with SS / Fog Pattern.

#### FIRST AID HOSE REEL- Make & Origin EU/USA/Japanese

1 x High Pressure Hose Reel with minimum working pressure of 40 bars size  $3/4'' \times 45$  m High Pressure Hose terminated with a spray/jet nozzle; manual rewinding located at the rear.

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#### OTHERS

- a) Access folding type Ladder is provided at the rear
- b) Suction hose suitably located on the roof
- c) Suitable brackets and clamping devices shall be provided for the mounting light alloy extension ladder along the roof. 30 Long
- d) Spare wheel shall be suitably fitted.

#### STANDARD ACCESSORIES OF EU/USA/JAPANESE ORIGIN ONLY

S. No	DESCRIPTION		Quantity	
1.	LED light bar with built in PA System	01 No.		
2.	Auto-locator and GPS System installed	01 No.		
_	Search Light heavy duty adjustable Located 2 x Front of cabin & 1 x Rear of roof	05 Nos		
3.	two on each site			
4.	Suction wrenches	02 Nos.		
5.	Suction Hose 4" x 2.5m long with light alloy coupling	04 Nos.		
6.	Delivery hose 2-1/2" x 20m long with Light Alloy coupling size 2-1/2"	08 Nos.		
7.	5" Suction Strainer (SS)	01 No.		
8.	Basket Strainer with 15m rope (12mm)	01 No.		
9.	Fire Axe	02 Nos.		
10.	2-1/2" Adjustable pistol Nozzle	02 Nos.		
11.	Fire Hook	02 No.		
12.	Crow Bar	02 No.		
13.	Standard tool for vehicle	01 Set.		
14.	First Aid Kit	01 Set.		
45	Aluminum (3 Section) extension Ladders – 15 meters Load	01 No.		
15.	Requirement is minimum 120 Kgs (Folding type)			
	Turnout Suits made of Fire-Retardant Material comprising of Jacket and Plant	05 Pairs.		
16.	Complete with Fire Fighting Helmet, Long Rubber Boots (Chemical & Water			
	Resistant) Fire Fighter Gloves with Nomex Lining Complete Suit Packed in a Carrying Bag			
	Breathing apparatus SCBA Approved-Type 2 complete with Full Face Mask and	03 Set.	-	
17.	Steel Cylinder Capacity 6L x 300 Bars. Minimum 30 minutes duration Packed in			
	Plastic Carrying Case			
18.	Fire Hose Bridges/Ramp	02 Sets.		
19.	Rechargeable flash light	02 No.		
20.	Full Face mask with combined Filter	04 Nos.		
24	Spare Bottle for SCBA capacity 6L x 300 Bars.	01 for 05	;	
21.		Vehicles		
22.	Bolt cutter 1	02 No.		

#### PAINTING:

Fire vehicle will be painted in High Gloss (Bake Painted) Fire Red Colour R3000 The Locker & Pump Compartment will be aluminum Colour

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Customers Name & Logo with 3M or any other standard paint with reflective Material will be printed on both sides of the vehicle.

2

Page **13** of **18** 

#### ELIGIBILITY CRITERIA

#### **TECHNICAL EVALUATION CRITERIA**

Annexure "D"

# PROCUREMENT OF 89 NOS. OF FIRE BRIGADE (VEHICLE) FOR TOWN & MUNICIPAL COMMITTEES IN SINDH INCLUDING 3 YEARS WARRANTY & PREVENTATIVE MAINTENANCE.

### .ELIGIBILITY CRITERIA TECHNICAL EVALUATION CRITERIA

The evidence / documents for the following minimum qualification / eligibility criteria will be checked during evaluation process of bidding documents.

#### PART-A: Bidder Eligibility Criteria

(This evaluation will be conducted during Technical Bid Opening. To be complied in all conditions. If anything is missing then the tender will be summarily rejected at the moment by the Procurement Committee. Only those bids which will comply all Eligibility Criteria, will be eligible for further technical evaluation later on).

- a. NTN Certificate / Income Tax Certificate of Bidder/ Manufacturer
- b. Sales Tax Certificate
- c. Valid Professional Tax
- d. In case of Local Manufacturer, the bidder should be recognized by Engineering Development Board (EDB).
  - Joint Ventures / Consortium of Firms are accepted along with their responsibilities (If required).
- f. Income Tax Return for Last 5 Years
- g. Security Exchange Commission of Pakistan (SECP), where applicable.
- h. Letter on Manufacturer's letterhead duly signed /stamped stating that the Bidder is the Sole Local Authorized Agent of the Manufacturer for this Project with copy of letter showing sole agency enclosed with bid. Only one bidder will be allowed from each Manufacturer (for Foreign Participation). In case of Joint Venture / Consortium with Manufacturer, this letter is not required.
- i. Verifiable externally Audited Balance Sheet of Bidder or Foreign Manufacturer
- j. Company Profile of Bidder and Principal
- k. Bid Security, with Technical Bid/ Offer as mentioned in the NIT & Bidding Documents, is furnished.
- A declaration on Rs. 5000/- Stamp Paper duly signed and stamped attesting that bidder / JV partner / consortium member / superstructure fabricator / body maker is not blacklisted / in litigation / corrupt / fraudulent procurement practices with any Government, Semi Government or any public sector autonomous bodies or been held responsible for injury due to manufacturing / material defect on any tender / project.

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However, any notification / order / circular etc, in this regard, issued by department / transparency monitoring agencies issued at any time prior to award of this work shall be complied with.

- m. Duly filled, signed, stamped prescribed integrity pact as attached in this bidding documents shall must be furnished with Technical Offer on Rs. 5000 Stamp Paper duly verified by Notary Public. In case of JV / Consortium, the integrity pact shall be submitted by each partner.
- n. The bid shall be properly signed, named & stamped by the authorized person of the firm and authorization letter for signatory shall be enclosed with the tender by the authorized person, if other than the signatory of the firm.
- Attached profile and credentials of OEM of all key components including Chassis, Fire Pump, Fire Monitor, Water Monitor and Hose Reel.
- p. The engine of these vehicles must be diesel operated, water cooled and right hand drive (RHD).
- q. Certificates :
  - a. Chassis / Super Structure having ECE & EN1846 Standards of Fire Tender excluding Component as mentioned in "III-B", the origin shall be as mentioned in the attached tender specifications.
    - Main components of Fire Tender Units including Fire Pump, Water Monitor, Foam Mixer, Fire Hose Reel should be of EU/USA/Japanese Origin Only. PTO should owned and certified from Chassis manufacturer.
  - c. Fire truck (Super Structure), Fire Pump, Foam Mixer and Monitor should be same brand of Manufacturer.
  - d. Proposed technical specification should be certified and complied with the tender requirement.

International NFPA Standard Certifications (Duly signed by Original Equipment Manufacturer OEM).

- i. Axle Weight Load Distribution (with drawing) (Front & Rear)
- ii. Brake System (ABS)
- s. The maximum operational weight shall not be more than 90% of each Axles' pay load. Bidders needs to provide the weight calculations and drawings of the quoted Vehicle made by the manufacture.
- t. Delivery time should be within 12 months from the date of first. partial delivery is allowed. A written undertaking on Rs. 5000/- Stamp Paper duly signed and stamped confirming delivery schedule within 12 months including staged deliveries must be submitted with bid.

#### For Financial Bids (When it will be opened)

- u. All rates quoted including the total amount of the bid shall be in figures & words (both).
- v. All corrections / overwriting shall be clearly re-written with initials & duly stamped by the bidder.
- w. Bid Security, as mentioned in the NIT & Bidding Documents, is furnished.

# NOTE: Please attach all the above-mentioned mandatory documents according to above mentioned serial no. and also attach the flag mark.

# PROCUREMENT OF 89 NOS. OF FIRE BRIGADE (VEHICLE) FOR TOWN & MUNICIPAL COMMITTEES IN SINDH INCLUDING 3 YEARS WARRANTY & PREVENTATIVE MAINTENANCE.

# PART-B: Technical Evaluation Criteria (To be scored at least 80%) All should be provided with valid supported documents

SN	DESCRIPTION		TOTAL MARK
	PART – A (Company Profile of the Bidder / Quoted Ma	ke)	
1.	Establishment of Bidding Firm		
	In Last 15 Years	05	
	16 to 20 Years	10	20
	20 to 25 Years	15	
	More than 25 Years	20	
	Sub-Total (Par	t – A)	20
	PART – B (Marketing / Financial Status of the Bidder & Manu	ufactur	er)
1.	FOR LOCAL MANUFACTURER		
A.	Turn Over of Local Manufacturer's Net Sale / Supply of Similar		
7	Nature (Disaster Management Vehicles & Equipment for last 05		
	years) Audited documents from a recognized audit firm shall be		
Ì	submitted.		15
	i) Upto Rs. 500 Million	05	
	i) From Rs. 500.0 million to 1 Billion	10	
Me	iii) From Rs. 1 Billion to Rs. 2 Billion	15	
2			
В.	Manufacturing Experience of Key Components by the principal		
	(in case of local manufacturer import details of principal	*	
	manufacturer with profile and experience to be given) i.e.		
	Chassis, Fire Pump, Fire Monitor, Water Monitor and Hose Reel.		
	In Last 15 Years	05	
	16 to 25 Years	10	15
	More than 25 Years	.15	
	OR		
2	FOR FOREIGN MANUFACTURER		
A.	Turn Over of Foreign Manufacturer's Net Sales of Similar Vehicles		
	Globally in last 05 Years (equivalent currency)		
	i. Less than US\$ 250 Million	08	30
	ii. US\$ 250 Million to US\$ 500 Million	15	30
	iii. US\$ 500 Million to US\$ 750 Million	25	
	iv. More than US\$ 750 Million	30	

Page 16 of 18

SN	DESCRIPTION	TOTAL MARKS	
3.	Manufacturer's Production Experience of Fire Trucks/ Rescue Vehicles (Previous 05 Years)		
	<ul> <li>i. 100 to 150 Units</li> <li>ii. 150 to 500 Units</li> <li>iii. More than 500 Units</li> </ul>	5 8 10	10
	Sub-Total (Part – B)		40
	PART – C (Technical Compatibility of Manufacturer for the said S	Specif	ic Job)
1.	After Sales Facilities		
	<ul><li>i. In Pakistan excluding any city of Sindh</li><li>ii. In Karachi City only</li></ul>	01 03	10
	iii. In different cities of Sindh Province	05	
2.	Operational Experience of Bidder / Manufacturer's Same Brand Vehicle in local market		
	i. Within Pakistan (Other than Sindh)	03	
	ii. In Sindh Province	05	10
	Supporting documents must have client satisfactory completion certificate.		
103.	Chassis Origin (availability of spare parts and servicing)		
2	i. Availability in Pakistan	05	05
	ii. Availability abroad	02	
4	Technical Matching of Product with Main Specifications as Annexed. (EU/USA/Japan)		
	I: Fire Pump EN-1028-1 & EN-1028-2 Certified a. Centrifugal Multi Stages Fire Pump 3000 LPM @ 10 bar. (Normal) 250 LPM @ 40 bar. (High) with EN 1028-1 & EN-	02	
	<ul> <li>1028-2 certify.</li> <li>b. Fire Pump Light alloy aluminum body, HP impeller sea water resistant alloy and shaft stainless steel</li> </ul>	02	
	II: Foam Mixer c. Manual "Round-the-pump" foam mixer and fire pump are	02	15
	same brand. III: Water Monitor d. Water Monitor Rotation up to: 360 degree, Max Elevation:		
	<ul> <li>Water Monitor Rotation up to: 500 degree, Max Elevation: vertically -15 degrees to +75 degrees, Throw Range: Water 60m, Foam 50m, Output: 1200 / 2000 LPM at 10 bar, Control : Manual control with dual hand wheel directly, Monitor Nozzle, Lightweight alloy max. 2000 LPM</li> <li>IV: Priming system</li> </ul>	02	
	iver mining system	02	

÷.

Page **17** of **18** 

e. Automatic Priming System, Integrated system driven by the		
<ul> <li>pump shaft 08m suction height, only working in time of suction, oil free maintenance free.</li> <li>V: Water and Foam tank with body cover inn corrosion resistant material: <ul> <li>a) GRP</li> <li>b) Polypropylinne</li> </ul> </li> </ul>	05 03	
Sub-Total (Part	– C)	40
GRAND TOTAL (PART A+B+C)		100
	V: Water and Foam tank with body cover inn corrosion resistant material: a) GRP b) Polypropylinne Sub-Total (Part	V: Water and Foam tank with body cover inn corrosion resistant material: a) GRP b) Polypropylinne Sub-Total (Part – C)

17

11.

NOTE : I. Bidders are required to provide NTN Certificate, Sales Tax, Income Tax Returns and Manufacturer Accreditation including ISO 9001:2015 or ISO 14001 and EN 1028-1 & EN-1028-2 compliance (Fire Pump) Water Monitor must be verifiable to EU / USA / Japan Origin, PTO should from Chassis manufacturer (PTO be owned and certified by Chassis manufacturer), fire tenders design must be EN 1846 certified, Crew Cab must be certified by ECE standard, and the manufacturer's audited balance sheet is a mandatory requirement. If required certificates and accreditation is not available with the technical bid, this will lead to disqualification.

> Minimum Qualifying Marks is 80 out of 100 of technical evaluation to declare Substantial Responsive and eligible for Financial Bid Evaluation. Otherwise, their bid will be rejected and their sealed Financial Offer will be returned unopened within 10 working days after acceptance of award of supply.

III. Please attach all necessary documents according to above mentioned serial numbers as evidence for evaluation purpose & to prove the scoring. The supplementary documents shall be enclosed by the bidder along with signature & stamp on each page from the bidder. No paper without signature & stamp will be considered in evaluation.

IV. COMPARISON: Bidders must prepare their bid in accordance with sequence of bid documents as highlighted in Tender Document for ease of Evaluation. Manufacturer must provide original Material Test Certificates to verify quality / grade meets required standards as per tender technical specifications for Water / Foam Tanks during Pre-Shipment Inspection.

Page **18** of **18** 



# OFFICE OF THE PROJECT DIRECTOR LOCAL GOVERNMENT DEPARTMENT PROJECT GOVERNMENT OF SINDH

Ground Floor, Sindh Secretariat, Building No. 5, Tughlaq House, Kamal Attaturk Avenue, Karachi, Pakistan. +92-21-99212314

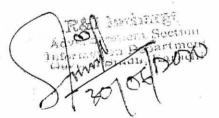
No. PD/LGP/M&E/ 32 /2020

Dated: 29-6-2020

To The Director Advertisement, Information & Archives Department, Government of Sindh, Karachi.

## SUBJECT: <u>REQUEST FOR PUBLICATION OF CORRIGENDUM FOR</u> <u>PROCUREMENT OF 102 NOS. OF TRACTOR & TROLLEYS ANDILS</u> <u>UNITS OF REFUSE TRUCK (DIFFERENT TYPES) IN NATIONAL</u> <u>NEWSPAPERS.</u>

Enclosed please find herewith original plus 20 copies of Corrigendum for procurement of 102 Nos. of Tractor & Trolleys and 15 Units of Refuse Truck (Different Types) in National (Sindhi, Urdu & English) Newspapers, as per clause 15 (2) (a) of SPP Rule 2010 (Amended 2019). A copy of all publications is requested to forward to the undersigned office.



roject Director 24/6/2020

Local Government Project, Government of Sindh

C.C:

- 1. The Secretary Local Government Department, GoS.
- 2. The Director M&D, LGD, GoS.
- 3. The Dy. Secretary (Staff) to the Chief Secretary Sindh.
- 4. The PS to Minister Local Government, GoS.
- 5. The PSO to the Chairman P&D Board, GoS.
- 6. The PS to MD, SPPRA, GoS.
- 7. The Executive Engineer (Contract Management) LG Projects, GoS.
- 8. Master Copy / Office Copy.



## OFFICE OF THE PROJECT DIRECTOR LOCAL GOVERNMENT DEPARTMENT PROJECT GOVERNMENT OF SINDH

Ground Floor, Sindh Secretariat, Building No. 5, Tughlaq House, Kamal Attaturk Avenue, Karachi, Pakistan. +92-21-99212314

Dated: 29-6 2020

No. PD/LGP/M&E/ 32

## CORRIGENDUM

/2020

SUB	JECT: C	ORRIGENDUM IN N.I.T No. PD/LG	P/M&E/752	/2020 dated April 2	9, 2020.
Sr. #	Tender Referenc e No.	Name of Scheme	Estimate d Cost	Bid Security in shape of Pay Order/ Demand Draft or Bank Guarantee in favour of Project Director, Local Government Project (Refundable)	Tender Cost In shape of Pay Order in favour of Project Director, Local Government Project (Non- Refundable)
1	2	3	4	5	6.
1	PD-LGP- M&E- 003/2020	Procurement of 102 Sets of Tractor & Trolleys for Town & Municipal Committees in Sindh including 3 years warranty & preventative maintenance.	PKRs. 246.000 Million	1% of Bid Value	Rs. 3,000/-
2	PD-LGP- M&E- 004/2020	Procurement of 115 Units of Refuse Trucks (Different Type) along with 828 Container (Bins) for Municipal Committees of Sindh including 3 years warranty & preventative maintenance.	PKRs. 887.000 Million	1% of Bid Value	Rs. 3,000/-

Referring the NIT No. PD/LGP/M&E/752/2020 dated April 29, 2020 was published in Daily "Express" dated May 1, 2020, Daily "Express Tribune" dated May 1, 2020 & Daily "Jang" dated May 2, 2020 along with other newspapers following amendments shall be noted:

1. The dates of last day of sale, dropping and opening of tender will now be read as follows

Last Date of Sale: upto August 10, 2020 (Monday)

Tender Dropping & Opening: on August 12, 2020 (Wednesday)

- In case of any reason, if the tenders are not responded on the above dates, the tender for further sale will be available from <u>August 13, 2020 to September 15, 2020</u> and the tender documents dropping and opening will be <u>September 17, 2020</u>. The time & venue will remain same.
- 3. The time, venue & other terms & condition of NIT will remain same / unchanged.

Project Director 29 6 2020 Local Government Project Government of Sindh



## OFFICE OF THE PROJECT DIRECTOR LOCAL GOVERNMENT DEPARTMENT PROJECT GOVERNMENT OF SINDH

Ground Floor, Sindh Secretariat, Building No. 5, Tughlaq House, Kamal Attaturk Avenue, Karachi. 021-99212314

No. PD/LGP/M&E/\_/2020

Dated: 14<sup>TH</sup> September 2020

- 1) The Special Secretary LGD Chairman CRC
- 2) Representatives of Accountant general Sindh Member CRC
- Mr Shafi Muhammad Chachar Ex-Chief Engineer (M&E), KMC

SUBJECT:

### REQUEST FOR CONDUCTING C.R.C MEETING REGARDING COMPLAINT OF MULTILINE ENTERPRISES DATED 09-09-2020

This is with reference to the complaint launched by M/S Multiline Enterprises 158 Garden block new garden town Lahore, Pakistan dated 09/09/2020 to this office. Annexure A

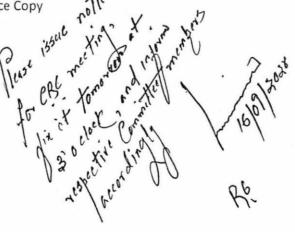
In this regard you are hereby requested to convene a Complaint redressal committee meeting to address the grievances of complainant as provided under Rule 31 of SPPRA.

ject Local Government Depar Government of Sindh

Copy to:

- 1) PS to the Secretary to Government of Sindh, Local Government Department, Karachi
- 2) The Assistant Director (Legal-II), SPPRA, GoS
- 3) PS to MD, SPPRA
- 4) The Project Manager, CM & IU, LGPs, LGD
- 5) M/S Multiline Enterprises (your grievances have been forwarded to CRC)
- 6) Master File/Office Copy





Page 1 of 1



MEETING NOTICE

### No. PD/LGP/M&E/16/2020 GOVERNMENT OF SINDH LOCAL GOVERNMENT & HOUSING TOWN PLANNING DEPARTMENT

(LOCAL GOVT. DEPTT. PROJECT) Karachi, dated 16<sup>th</sup> September, 2020

16.7.2020

- o The Representative of Accountant General Sindh, Karachi.
- Mr. Shafi Muhammad Chachar, Ex-Chief Engineer (M&E) KMC, presently working in SIDCL, Karachi.
- Mr. Tanveer Aslam for Multiline Enterprises, 158 Garden Block, New Garden Town, Lahore.

### SUBJECT: MEETING OF C.R.C. REGARDING COMPLAINT OF MULTILINE ENTERPRISES DATED 09.09.2020

I am directed to refer to the subject noted above and to state that the Special Secretary (LG)/Chairman of the Complaint Redressal Committee (CRC), Local Government and Housing Town Planning Department, has been pleased to convene a meeting on Thursday, the 17<sup>th</sup> September- 2020 at 03.00 p.m. in his office to discuss the subject matter.

2. You are requested to please make it convenient to attend the said meeting on the above date and time.

PROJECT DIRECTORI )

The Accountant General Sindh, Karachi with a request to nominate an officer to attend the subject meeting on the above date and time.

### c.c. to:-

- o The Section Officer (General/DDO), LG&HTP Department.
- PS to Minister, Local Govt. & Housing Town Planning Department.
- o PS to Secretary, Local Govt. & Housing Town Planning Department.

No No

PROJECT DIRECTOR LOCAL GOVT. DEPTT. PROJECT



MULTILINE ENTERPRISES

 158 Garden Block New Garden Town Lahore-Pakistan Tei + 92-42 35851559 60 Fax + 92 42 35832796
 Fax multilineenterprises@gmail.com multilin@brain.net.pk

Date: ()9-()9-2()2()

general Secretary

<sup>1</sup> wal Government Department Project Govt. of Sinch, Karachi.

### SUBJECT: Tender No. PD-LGP-M&I-002/2020 for purchase of 15 no of Aerial Ladder (Snorkel) for HMC, QASIMABAD MC, NAWABSHAH, SUKKUR, MIRPURKHAS AND LARKANA including 3 years warranty & preventative maintenance.

#### Dear Sir.

With reference to subject mentioned tender inquiry we would like to inform you that we have certain reservations with regards to Technical Evaluation criteria of the Edding document which we have conveyed to procuring agency and SPPRA vide our letters dated 10-07-2020, 04-08-2020, 06-08-2020 and 07-08-2020 but our reservations have never been addresses by the department till date. We would like to invoke our right for the redressal of our grievances as provided under *Rule* [-31 *Mechanism for Redressal of Grievances* of SPPRA and constitute a committee under the provision of aforementioned SPPRA Rule vide letter no. AD(L-II)/SPPRA/CMS-1198-53-1271/2020-21/0630 dated 04-09-2020 to present our point of view before CRC.

Enle: SPPRA Letter No. AD(L-II)/SPPRA/CMS-1498-53-1271/2020-21/0630

Regards,

Fanveer Asl Multiline Enterprises

#### C,C:

i. The Secretary Tocal Government Department, Government of Sindh, Karachi,

Managing Director, SPPRA, Government of Sindh, Karachi.

Project Director, Local Government Department Project, Government of Sindh, Karachi

# Manufacturer & Exporter of Specialist Vehicles / Equipment & Pumps

SS(LG)	T
3S(H)	1
SST	
3. SLGB	
PS to S	ec. LGD
Diary #	620
Date 9	- (0 La



Ref: MI/01/2020 Dared: 05 Oct 2020

The Secretary Local government/ Chairman Complaint Redressal Committee Govt of Sindh KARACHI

Subject:

Complaint against Procurement Committee/Chairman Constituted by Local Govt for Procurement of Fire Brigade Vehicles, Snorkel and Refuse Trucks Against Tender Nos PD-LGP-M&E-001/2020, 002/2020 and 004/2020

Respected Sir,

I would like to draw your kind attention towards the melafide intention of PD/Procurement Committee for awarding the above contracts to its favourite Companies/Contractors, namely M/s Leapfrog and M/s Collaborative in the light of foregoing facts:

- 1. The officials of the Local Govt have 'purposely' prepared the Specifications of vehicles and eligibility/technical evaluation criteria to oblige the above contractors for award of contract.
- 2. The Department has constituted the Chairman/Procurement Committee consisting of the Members who have strong affiliation with each other and have worked in the same department in the past, just to facilitate the **favourite contractors**.
- Tender opening time given in the tender documents was 14 Sept 2020 at 11.30am, but the Procurement Committee opened this tender on 2pm to facilitate their favorite contractors named above, which is clear violation of PPRA rules.
- 4. We are afraid the biased procurement committee will deliberately disqualify our company to oblige the favourite companies to manage the deal according to its will.
- 5. Before handing over the Bids to consultant, the committee has 'managed' the documents of their favourite bidder to win the contract.
- 6. It is worth mentioning that all the Members of Procurement Committee are involved in barefaced corruption and under investigation for misappropriation of public money.

Cont'd .....Pg-2

Head Office - Plot No 11, Sector 15, Korangi Industrial Aroa, Karachi-74900, Pakistan
 Tel: +92-21 350 50145-6, 350 70441-3, Fax: +92-21 350 60663, 351 21265
 Crinal: mio@meral.com.pk, Websile: www.meraj.com.pk

PEC Registration No. CB-103 Company Registration No. KAR 4510 NTN No. 0711153-3 GST No. 02-17-8300-001-73 Habib Metropolitan Bank Ltd Swift Code : MPBLPKKA062

Habib Bank Ltd Swift Code : HABBPKKA216 Keeping in view the above, we propose that before technical evaluation of Bids, <u>a committee be constituted</u> to visit the factories of all the bidders to judge the capability, technical expertise and manufacturing capacity (e.g machinery/equipment, technical staff, skilled labour etc etc) as all the vehicles being procured against above tenders need 03 years' repair and maintenance for smooth operation of the supplied vehicles. The contractor to whom this Contract is going to be awarded, should have full-fledged factory having manufacturing capacity and equipped with latest machinery.

In order to get the quality product, an impartial procurement committee may please be constituted to ensure that money of national exchequers is not wasted in procurement of "Junk".

Yours sincerely For MERAJ LIMITED

Copy (INTERVENE TO SAVE THE PUBLIC MONEY

- (1) Honorable Minister LG
- (2) Chairman CRC
- (3) MD SPPRA SINDH

## ANSARI & ANSARI Advocates & Legal Consultants

602, Al Ameera Centre, Shahrah-e-Iraq, Saddar, Karachi-74400, Pakistan. Tel: (+92-21)3568 4072, 3568 7059 fax:(+92-21)3568 4276

IQBAL AHMAD ANSARI (Founder) IKRAM AHMAD ANSARI Advocate Supreme Court Of PAKISTAN (134/HC/KARACHI)

IMTIAZ AHMAD ANSARI Advocate High Courts (4201/HC/KARACHI)

AYAZ AHMAD ANSARI Advocate High Courts (7866/HC/KARACHI)

### HAND DELIVERY

Ref No.legal/005/2020

Dated; 7th July, 2020

Project Director/ Chairman Local Government Department Project Government of Sindh, Ground Floor, Sindh Secretariat, Building No.5, Tughlaq House, Kamal Attaturk Avenue, Karachi,

Dear Sir,

## Sub: PURCHASE OF 15 NOS. OF AERIAL LADDER (SNORKEL) FOR HMC, QASIMABAD MC, NAWABSHAH, SUKKUR, MIRPURKHAS AND LARKANA INCLUDING 3 YEARS WARRANTY & PREVENTATIVE MAINTENANCE

Under instructions of our client M/s Meraj Limited, having its office at Plot No.11, Sector 15, Korangi Industrial Area, Karachi, we have to address you as under:-

1. With reference to subject tender our client alongwith other interested parties and contenders to the subject tender attended the pre-bid meeting held on 1-06-2020 with the Procurement Committee of your office and raised many concerned issues in respect of the subject tender, with the said committee, not only for the betterment of the Province of Sindh for saving foreign currency but also being beneficial for the concerned offices in respect of procurement of subject Fire Tenders for smooth operation and maintenance of subject vehicles.

2. That after going through the subject tender document our client vide its letter dated 30-05-2020 suggested several advices to the procurement committee in respect of (a) Chassis Requirement, (b) Rules and Regulation of Procurement in respect of PC-1, (c) Preferences for Local Industry, (d) Engineering Development Board, (e) Foreign Currency, (f) Technical Evaluation Criteria and (g) Bidders Eligibility Criteria (pages 85-86 of the tender document)

3. That vide Minutes of Pre-Bid Meeting dated 29-06-2020 bearing reference No.PD/LGP/M&E/984/20 letter dated 30-05-2020 has been acknowledged but appears that advices given by our client have been totally ignored and the ELIGIBILITY CRITERIA TECHNICAL EVALUATION CRITERIA of the subject Tender has been designed to favour some blue eyed company/person.

4. That clause 12 of the Eligibility Criteria Technical Evaluation Criteria of the subject tender which lays a condition is reproduced as under:-

1

"A declaration on Rs.5000/- stamp paper duly signed and stamped attesting that bidder/JV partner/ Consortium member/ superstructure fabricator/ body maker is not blacklisted/ in litigation/ corrupt/ fraudulent procurement practices with any Government, Semi Government or any public sector autonomous bodies or been held responsible for injury due to manufacturing/ material defect or any tender/project. However, any notification/ order/ circular etc. in this regard, issued by department/ transparency monitoring agencies issued at any time prior to award of this work shall be complied with".

5. That the above referred clause 12 of Eligibility Criteria is malafidely designed to technically knock out any person or company for the nefarious designs to award the subject tender to some blue eyed company and/or person.

6. That under the Constitution of Islamic Republic of Pakistan, 1973 the rights enshrined to every person and /or company for Fair Business Practices and Right to Fair Trial are to be dealt within the rights of individual and unless held or declared by any Court of Law or any authority any person/ company cannot be deprived of any such rights; but the scheme of clause 12 of Eligibility Criteria Technical Evaluation Criteria appears to be that any person or company for any reason without any final order or responsibly can be

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disqualified giving advantage to the blue eyed person or company, therefore, it appears the advice/ suggestions given by our client vide its letter dated 30-05-2020 have been ignored.

7. That a person or company cannot be disqualified or debarred to participate in the subject tender on grounds of mere assumptions or some bald allegation levelled or letter issued by any authority or office upon complaint of any competitor which has not been finally decided or looked into or any Order which has attained its finality.

8. That it is duty of the procuring committee to ensure and to adopt a fair and transparent method for awarding the subject contract to a person or a company on merits rather than on technicalities. Moreover the cost of subject tender runs in billions of rupees wherein public exchequer money is involved and your office is the custodian of such money and the same should be put to better and efficient use for the betterment of the general public and not to specific person or company.

9. We, as an advocate of our client call upon you to kindly review your bidding document and look into the suggestions suggested by our client in its letter dated 30-05-2020 bearing reference No.M-200601 for fair and transparent process of awarding the subject tender to the qualified bidder. You are furthermore advised to revisit clause 12 of Eligibility Criteria

À.

Technical Criteria as referred in para No.4 herein above by applying the guidelines as laid down in SEPRA Rules in its true, latter and spirit, in case of your failure to adhere to lawful requisition of our client they will be constrained to initiate legal proceedings in the competent Court of Law in respect of subject tender as to your cost, risk and consequences.

## Yours sincerely

For and on behalf of ANSARI & ANSARI Advocates & Legal Consultants

(AYAZ AHMAD ANSARI) -10-1 1 at at

CC: Secretary Local Government Department Project Government of Sindh, Ground Floor, Sindh Secretariat, Building No.5, Tughlaq House, Kamal Attaturk Avenue, Karachi,

è.ª

-0



NTN No.: 1408587-9, GST No.: 12-22 9999 877-55

Plot No. 41-B, Sector 15, Korangi Industrial Area, Karachi, Pakistan Tel: (92-21) 35121256. Fax: (92-21) 35121256 E-mail: into@wasikenterprises.com, wasikenterprises@gmail.com Website: www.wasikenterprises.com

> Ref: WAS-146/2020 Date: 13<sup>th</sup> Oct, 2020

### The Project Director Local Govt Department Project Government of Sindh KARACHI

Subject :

### PURCHASE OF 15 NOS. OF AERIAL LADDER (SNORKEL) FOR HMC, QASIMABAD MC, NAWABSHAH, SUKKUR, MIRPURKHAS AND LARKANA INCLUDING 3 YEARS WARRANTY & PREVENTATIVE MAINTENANCE - TENDER# PD/LGP/M&E-002/2020

### SUPPLY OF 89 NOS. OF FIRE BRIGADE (VEHICLE) FOR TOWN & MUNICIPAL COMMITTEES IN SINDH INCLUDING 3 YEARS WARRANTY & PREVENTATIVE MAINTENANCE - TENDER# PD/LGP/M&E-002/2020, DUE ON 15 SEPT 2020

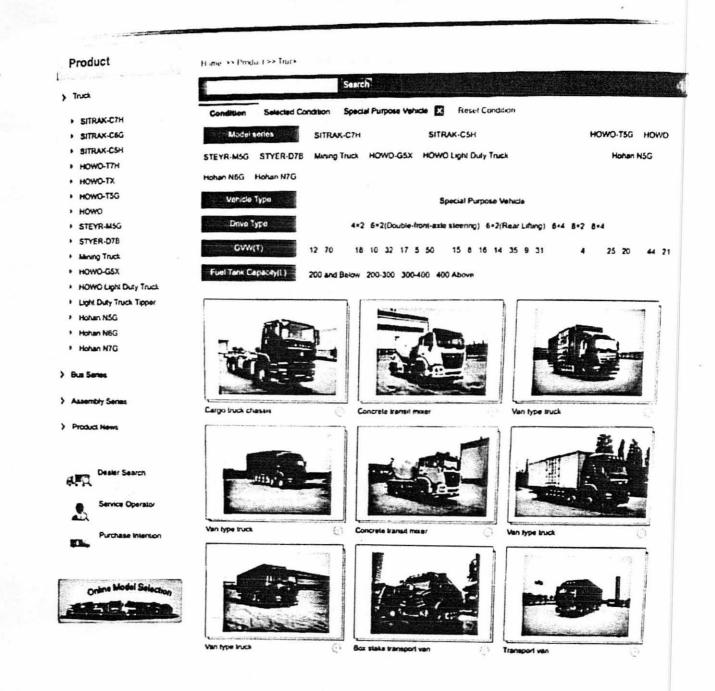
Dear Sir,

Reference is made to the subject tenders, it is submitted that we have participated in the tender of Aerial Ladder (Snorkel) & Fire Vehicle with MAN Truck Chassis model TGM and TGS (EU origin trucks) that meets ECE standards as per Tender requirement (MAN Letter dated 13 Oct, 2020 is attached).

However, after technical opening of subject tenders and getting information regarding offered Truck Chassis by other bidder i.e. M/s. Leapfrog Solutions Pakistan / PT. Zeigler Indonesia (JV), following is the anomalies in tendering procedures:

Important Note:

- During the tender opening exact details of offered models of other participants was not announced and till now, not informed by the committee.
- Final Minutes of meeting received via TCS on the last working day before tender opening citing that the financial capabilities can be combined.
- PT Zeigler is a manufacturer and separate entity and not owned 100% by the Zeigler Germany. As a manufacturer they do not meet the financial capabilities of US\$ 1000 millions as requested by the tender documents.
- ECE approval of the Crew Cabin from PT Zeigler or HOWO Chassis is not available and cannot be confirmed independently by a third party.
- SINO HOWO Truck Chassis does not meet ECE / EN certification.
- SINO HOWO Truck has no after sales service and parts availability in Sindh. Sino specialized vehicle like Fire & Snorkel vehicle don't have any presence on the road and no trained market service facilities are available to meet the tender requirement for provision of 03 years after sales support and maintenance of supplied vehicle.
- It is confirmed that the Fire trucks and Snorkel offered on SINO HOWO Truck also don't meet the previous experience clause as SINO HOWO websites and data shows that these trucks are not available for application of Fire Fighting truck or Snorkel as required by the GOS. Similarly



Hence, we request you to that technical evaluation of the bidder may please be carried out keeping in view of above parameters so that quality product and experienced bidder is qualified in Technical Evaluation.

Thanking you, we remain.

For WASIK ENTERPRISES KARACHI Proprietor

Copy to:

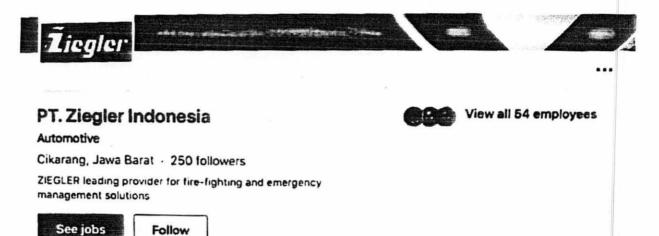
r

- The Secretary, Local Government of Sindh
- The Chairman, CRC
- The Managing Director, SPPRA

Even the Zeigler and PT Zeigler website doesn't show a single fire truck built on SINO HOWO Trucks. Hence offered bidder does not have previous experience of similar trucks on SINO HOWO Chassis.

History of PT Zeigler

The company formed in 1994:





Established in 1994, but with a very long history in Indonesia dating back to 1990, PT. Ziegler Indonesia is now still the leading fire fighting and rescue vehicle manufacturer in Indonesia and the trusted partner of the oil, gas and mining industry. But also the pulp and paper, the petrochemical, the cement and the textile industry appreciate our quality. Last but not least various government departments are keen on our products for their life span, reliability and proper engineering.

International standards for product quality assurance are implemented for our customer satisfaction, not only for the Ziegler Vehicles, but also for the original Ziegler Components and Fire Fighting Equipment.

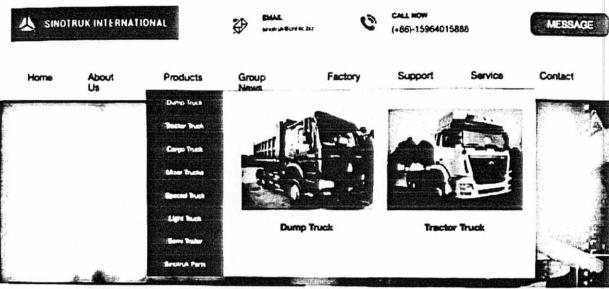
Website	http://ziegler.co.id C
Industries	Automotive
Company size	51-200 employees
Headquarters	Cikarang, Jawa Barat
Туре	Public Company
Founded	1994
Specialties	Fire Fighting Vehicle, Fire Fighting Equipment, and Manufacturing and Supplying

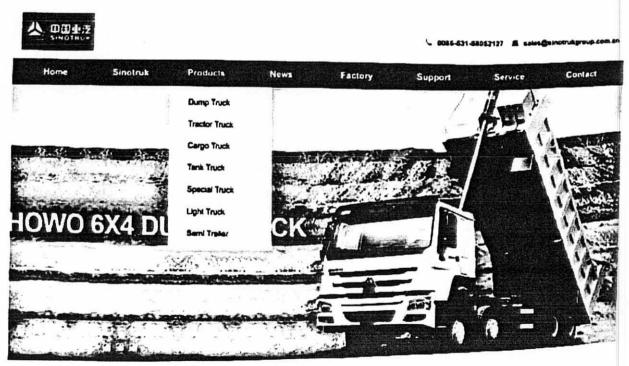


## Important points:

## Experience of HOWO as Fire Fighter Trucks

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## **MAN Energy Solutions**



MAN Energy Solutions Palastan (Pvt.) Landed, Lahors, Pala

The Project Director Government of Sindh (GOS) Pakistan

13<sup>th</sup> October, 2020

+92 21 35051501-02 Ext 117 +92 21 35051503 Han AND Indo at Ann. M

MAN Energy Solutions Palastan ( Pvt )

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"vt.) Limmed) 5-IOI Ramind Road, Lahora - 55150. P +12 42 36330081 - 3

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ink N.A. Lahora, unt Title: MAN Er In (Pvl.) Limited Ty So SWIFT: CITIPHOX AIC No. 5 100536 007 BAN PKS2CIT11000005100536007

Commerzbent AG, Munich, Gern Account Title: MAN SE SWIFT: COBADEFF700 A/C Ha (EUR) 133 3400 00 IBAN: DE37 7004 0041 0133 3400 00

AC No (USD): 131 2042 00 IBAN: DE37 7004 0041 0131 2042 00

Subject: PURCHASE OF 89 x Fire Trucks & 16 x AERIAL LADDER (SNORKEL

Dear Sir.

We would like to confirm you that:

- 1) MAN is not involved in the day to day running of the Sino Trucks
- 2) MAN do not provide Sino Trucks with any finished components.
- 3) Sino Truck is developing & producing all its components at its China Plant

MAN provides ECE compliance confirmation for its own products only. MAN can provide International Data Confirmation and an EC Directive conformity for the offerd truck models. Moreover our offered Truck chassis model series is with type approval which includes our offered ECE compliance also. This can also be verified by any renowned thirdy part inspection company. We can also share a sample confiramtion in due course of time for your ready reference.

Hence we would suggest tender authority to enquire for the same from all the bidders to make sure that Govt. authority is getting the proper ECE complied vehicle as mentioned in the tender.

Note: This confirmation is being issued upon the request of M/S WASIK ENTERPRISES

Yours

ger Sales Irah Ali



Senior Sales Engineer Tahir Jamal

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## OFFICE OF THE PROJECT DIRECTOR LOCAL GOVERNMENT DEPARTMENT PROJECT GOVERNMENT OF SINDH

Dated: 9th September 2020

Page 1 of 6

Ground Floor, Sindh Secretarial, Building No. 5, Tughlaq House, Kamal Attaturk Avenue, Karachi, 021-99212314

No. PD/LGP/M&E/

120/32

To, All Bidders

SUBJECT:

#### PROCUREMENT OF 89 NOS. OF FIRE BRIGADE (VEHICLE) FOR TOWN & MUNICIPAL COMMITTEES IN SINDH INCLUDING 3 YEARS WARRANTY & PREVENTATIVE MAINTENANCE

PURCHASE OF 15 NOS. OF AERIAL LADDER (SNORKEL) FOR HMC, QASIMABAD MC, NAWABSHAH, SUKKUR, MIRPURKHAS AND LARKANA INCLUDING 3 YEARS WARRANTY & PREVENTATIVE MAINTENANCE

**REFERENCING:** 

#### YOUR QUEREIS RECEIVED THROUGH YOUR DIFFERENT LETTERS

Dear Sirs,

21

1. Please make reference to the above subject and the written queries submitted by numerous bidders against the above referenced tenders.

2. Further, your attention is invited to rule 31(1) of the Sindh Public Procurement Rules, 2010 which is reproduced hereunder:

"31. Mechanism for Redressal of Grievances (1) The procuring agency shall constitute a committee for complaint redressal comprising odd number of persons, with appropriate powers and authorizations, to address the complaints of bidders that may occur during the procurement proceedings. 4

You are at liberty to approach the forum prescribed in the Sindh Public Procurement Rules, 2010 to address the complaint and seek redressal grievance, if any.

3. It is observed that some of the queries raised by the different firms is of similar nature. The query wise reply is as follows:

S. No.	Bidder Query	Response from Procurement Committee,
		LGDP. GOS
A.	Reservation regarding Clause 17, PART-A,	It is important to clarify that Selection Criteria
	Bidder Eligibility Criteria which states:	given in the Bidding documents is for
	"Similar Quoted Fire Tenders and Major	assessment of the Worth of the firm who is
	Components I.e. Chassis, Fire Pump, Fire	supplying goods or services. For that it is
	Monitor and Water Monitor, must already	important that the firm who will act as the
	have been sold and operational in	front face for the procuring agency has
	Pakistan."	enough technical / financial expertise to not
	Please also note the above conditions are in	only perform the task but subsequently
	contradiction to each other and it dilutes	provide O&W services for at least three years
	competition between quality suppliers and	beyond delivery date. Any firm or JV
	manufacturer and hence creates ambiguity	interested in the bidding process must be
	for the participation in the bid. Therefore, to	locally registered and comply with the basic
	ensure maximum participation and to invite	required placed. This is good for all the
	international investment, technology and	interested parties who can come up with any
	quality equipment in Pakistan, you are	international product which can comply with
	requested to allow international references	already specified specifications in bidding
	of developed countries also along with	
	Pakistan and South Asian countries	
	references.	The purpose of this Clause is to safeguard
		that technical expertise which exists in local
		market and also open up avenues for transfer
		of technology in the subsequent years with
		proper O&M mechanism. Further, the tender
1		also contains recognized international
		standards for proposed Chassis and also
		stipulates origin of Fire Pump, Water
		Monitor, Foam Mixer, Fire Hose Reel to be
-		EU/USA/Japan. This is to ensure world class
		performance and quality.
В.	Reservation regarding Note I, PART-B	
1	Technical Evaluation Criteria which states:	manufacturer's equipment such as chassis
	"Bidders are required to provide NTI	I must be certified using manufacturer audited
	Certificate, Sales Tax, Income Tax Return	s balance sheet. The clause should be read as
1	and Manufacturer Accreditation includin	g stipulating three (03) separate conditions as
1	ISO 9001:2015 or ISO 14001 and EN 1028	
-	1 & EN-1028-2 compliance (Fire Pump	
	Water Monitor must be verifiable to EU	· ·
	USA, Japanese Origin, Material of Boo	
1	Ladder and Turntable should be EU	
	American / Japan Origin, PTO shou	
1	owned and certified by Chass	
-	manufacturer, Chassis' Can must	
		d gear Design, 4x2 Truck Chassis having
	manufacturer audited balance sheet	as Minimum 18 Tons GVW matchin
	*	
45	••• 8	Page 2 of (
12		Tube 2 Of V

	mandatory requirement. If desired	requirement of axle weight mentioned
	certificates and accreditation is not available with the technical bid, will lead	in NFPA 1901 (2016) Standard Clause No. 12.1 (combined weight of all
	to dis-qualification."	components mention in this clause
	No standardized procedure and practice is	should not exceed chassis GVW) having
	available to certify manufacturer's	compliance with ECE-R14, ECE-R17 &
	equipment from assessment of balance sheet	ECE-R29, latest braking system as per
	as required by procuring agency. It is also	International Standard ECE-R13 & NFPA
		1901 (2016) Clause No. 12.3.1:1, Factory
	relevant to note that balance sheets, income	
	statements, cash flow statements and	Built Driver's Cabin having. Seating
	statement of equity is used to analyze	capacity Driver -2 (i.e. total 3 Person)
	financial performance of the company and	complete with Standard
	not the manufacturing ability to ensure its	Accessories/Tool Kit.certified by ECE
	company's capability.	standard .
		(iii) Manufacturer must provide audited
		balance sheet as a mandatory
		requirement as part of checking
		financial strength of the bidder and the
		manufacturer only.
C.	Reservation regarding Part - B, 1 A, Technical	The Procurement Committee, LGDP, GOS is
	Evaluation Criteria which states:	entitled to gauge the financial strength of the
	FOR LOCAL MANUFACTURER	bidders / manufacturers to ensure the
1	Turn Over of Local Manufacturer's Net Sale /	tenders can be successfully completed in
	Supply of Similar Nature (Disaster	accordance with specifications. In line with
1	Management Vehicles & Equipment for last	the size of the subject tenders, the
1	05 years) Audited documents from a	Procurement Committee has set financia
	recognized audit firm shall be submitted.	criteria which are commensurate with the
	(i) Upto Rs. 500 Million 05	and the second
	(ii) From Rs. 500.0 million to 1 Billion 10	substantial size of the project. However participation by joint ventures and
	(iii) From Rs. 1 Billion to Rs. 2 Billion 15	participation by joint ventures and consortium are also permitted with even
1	First of all allocation and division of marks	
1	1. The second seco	partner having proportionate financial and
	against sales / revenue requirement is un-	
	rational and allocated without understanding	
	proper dynamics of industry and budget	1
	assigned (PKRs 1.4850 Billion) for the	
	procurement of the equipment. Please note	
	the requirement set for local manufacturer to	
	attain maximum marks Rs 1 -2 Billion that is	
	not practical, as discussed above.	
	Furthermore if we critically analyzed aspects	
	these clauses can be used to eliminate the	
the second	firm / equipment by evaluator, which is	
	totally against the fair competition.	
D.	Reservation regarding Part – B, 2 A, Technica	I The Procurement Committee, LGDP, GOS
0.	Evaluation Criteria which states:	entitled to gauge the financial strength of th
	FOR FOREIGN MANUFACTURER	bidders / manufacturers to ensure th
÷.	Controller white of the tonen	pludela / manufactulets to ensure ti

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Page 3 of 6

		enders can be successfully completed in
	Years (equivalent currency)	accordance with specifications. It is <u>NOT</u> acknowledged that the financial criteria
	(i) Less than US\$ 500 Million 10	mentioned are "non-realistic". In line with
		the size of the subject tenders, the
		Procurement Committee has set financial
	(Iv) More than US\$ 1000 Million 30	criteria which are commensurate with the
	Please note that firefighting and allied	substantial size of the project. However,
	products manufacturing industry doesn't has	participation by joint ventures and
	strong financial position globally in terms of	consortium are also permitted with every
	revenue and growth. It's a non-realistic figure	partner having proportionate financial and
	for any international manufacturer.	technical strength in case single bidder is
		unable to meet the set requirements.
Ε.	Reservation regarding Part - B, 5 C, Technical	There are numerous manufacturers across
	Evaluation Criteria which states:	the globe that are manufacturing fire pumps
	Foam Mixer:	and foam mixers to the standard required in
	a) Manual "round the pump" feam mixer	the subject tender. However, this is not a
	and fire pump are the same brand	mandatory requirement which will render
	There are certain benefits of manufacturing	the bidder disqualified if this requirement is
	major component by similar manufacturer	not met. It is only a stated preference of the
	but these benefits are not limited only to the	Procurement Committee, LGDP, GOS. As
	companies having tendency to produce	such, bidders are open to offer their technical
	equipment and major components under one	bids accordingly.
	roof. It is also global practice that most of the	However the allied components / parts used
	sophisticated and advanced technological	in any product must be owned and certified
	products e.g. an aircraft uses turbo fans or	and must comply the international standards
	turbines from best available sources other	/ specifications of the particular
	than their own brands. The paramount	manufacturer as mentioned in bidding
	example of arranging best component other	document.
100 mm ( 10 mm - 10 mm	than original manufacturer is Rolls Royce.	The second state of the se
F.	Reservation regarding Note II of Technical	The Procurement Committee, LGDP, GOS ha
	Evaluation Criteria which states:	set this minimum standard of 80 marks out o
	Minimum Qualifying Marks is 80 out of	
	100 of technical evaluation to declare	I was allowed of on an receive the very bes
	Substantial Responsive and eligible for	quality equipment in relation to lifesaving
	Financial Bid Evaluation. Otherwise, their	firefighting and disaster management. This i
	bid will be rejected and their sealed Financial Offer will be returned unopened	only possible from high quality manufactures
	within 10 working days after acceptance of	It is envisaged that any top qualit
	award of supply.	manufacturing company will be easily able t
r F	The requirement of 80% is stringent enough	meet this requirement. After all, 80% is onl
-	and allocated / designed to facilitate limited	in here and matrix further the chief
	companies. The split and marks distribution	
	to achieve this number is not evenly designed	<sup>1</sup> A second statement of the second statement and the second statement of
	and showing imbalance in favor of certain	
	manufacturers and empirically not possible	

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	to achieve as the scale is not properly	categorised as International Tenders as
	selected and marks division is irrational.	permissible by SPPRA.
G.	Reservation regarding Clause q (sub clause b),	The subject tenders include the highest
	Part-A Eligibility Criteria which states:	standards of quality for all major components
	Main components of Fire Tender Units	of the Units (i.e. Fire Pump, Water Monitor,
	including Fire Pump, Water Monitor, Foam	Foam Mixer, Fire Hose Reel), which is
	Mixer, Fire Hose Reel should be of	understood that EU, USA and Japan origin
	EU/USA/Japanese Origin Only. PTO should	provide the best quality assurance. These
	owned and certified from Chassis	requirements apply to all bidders to maintain
	manufacturer.	the quality standards required. Regarding
	The condition to arrange PTO from chassis	PTO certification by chassis manufacturer -
	manufacturer is not standard market practice	this should NOT be misunderstood that
	and most of the truck assemblers or	chassis and PTO must be from same
	manufacturer used to arrange PTO from	manufacturer it is preferred choice of the the
	different vendors.	procuring agency. The chassis manufacturer
78		only required to endorse / certify the PTO to
		ensure there are no compatibility issues
		between PTO and chassis going forward in
	· · · ·	case of warranty claims in the future. One
		manufacturer must certify that each and
		every part/component of the product is as
		per the required specifications and
		internationally acceptable standards.
Н.	Reservation regarding the Clause in Bidder	The said clause is a sincere effort on the part
	Eligibility Criteria which states:	of Procurement Committee, LGDP, GOS to
	A declaration on Rs. 5000/- Stamp Paper	
	duly signed and stamped attesting that	
	bidder / JV partner / consortium member	
	/ superstructure fabricator / body maker is	
	not blacklisted / in litigation / corrupt /	any firm that is guilty of these specific
	fraudulent procurement practices with	offences should be prevented from
	any Government, Semi Government or any	competing on coverement tenders in order
9	public sector autonomous bodies or been	to enformered the proplant public manies
	held responsible for injury due to manufacturing / material defect on any	Alamatical in the last of the state of the s
	tender / project. However, any	highlighted that an enceific company is halos
	notification / order / circular etc, in this	
	regard, issued by department /	and as importantly, no company or person i
	transparency monitoring agencies issued	
	at any time prior to award of this work	
	shall be complied with.	assertions declaring that any bidder's right
	That the above referred clause 12 of Eligibility	
	Criteria is malafidely designed to technically	I are manup ashires seen on strong the s
	knock out any person or company for the	a berdeniy.
	nefarious designs to award the subject tende	r
	to some blue eyed company and/or person.	

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4. It is hoped that the maximum number of bidders / manufacturers will compete in the subject tenders in order to engender intense competition which is hoped will get maximum value for the public purse for the citizens of Sindh.

This issues are after discussion with Procurement Committee Members

land 9/9/2020 Project Director

Local Government Department Project, Government of Sindh

Copy to:

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Secretary Local Government Department, GOS Assistant Direct (Legal II), SPPRA Office File

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No. PS/SSLG/ /2020. OFFICE OF THE SPECIAL SECRETARY LOCAL GOVERNMENT & HTP DEPARTMENT GOVERNMENT OF SINDH Karachi, dated: <u>17<sup>th</sup>,September, 2020.</u>

## MINUTES OF THE MEETING

## Subject: MINUTES OF THE MEETING OF COMPLAINT REDRESSAL COMMITTEE (CRC) FOR REDRESSAL OF GRIEVANCES OF BIDDERS REGARDING TENDER NO. PD-LPG-M&E-002/2020 FOR PURCHASE OF 15 NO OF AERIAL LADDER (SNORKEL) FOR HMC, QASIMABAD MC, NAWABSHAH, SUKKUR, MIRPURKHAS & LARKANA INCLUDING 3 YEARS WARRANTY & PREVENTATIVE MAINTENANCE.

VENUE & DATE: OFFICE OF THE SPECIAL SECRETARY, LOCAL GOVT. & <u>HTP, GOVT. OF SINDH, 1<sup>ST</sup> FLOOR, TUGHLAQ HOUSE,</u> <u>KARACHI, ON 17.09.2020, AT 3:00 PM</u>.

The list of participants is attached.

- Meeting commenced with Bismillah-e-Rahman-Nir-Rahim. The Special Secretary, LG&HTP, welcomed the participants and informed about the agenda of the meeting which is as under:
  - A complainant of Mr. Tanveer Aslam for M/s. Multiline Enterprises, which submitted to the Special Secretary, Local Department Project, Govt. of Sindh, Karachi, on 09.09.2020. On the fixed date representative of M/s. Multiline Enterprises were appeared before the Committee and explained their grievances as under:-

"we have certain reservations with regards to Technical Evaluation Criteria of the bidding document which we have conveyed to procuring agency and SPPRA"

The Complaint Redressal Committee (CRC) of grievances & settlement of disputes was constituted vide Notification No. LG/DG/M&E/AD-II/327(1-Sindh)/2017/692, Dated 20.03.2020, issued by Assistant Director-II (PM&EC), Local Government Department, GOS Karachi. in accordance with Rule-31 of Sindh Public Procurement Rules-2010 (amended 2013). (at Annexure-A)

Page 1 of 3

The following CRC members attended the subject meeting:

1.	Special Secretary, LG&HTP, GOS	Chairman (CRC)	
2.	Accounts Officer / Rep. of A.G Sindh, Karachi.	Member (CRC)	
3.	Mr. Shafi Chacher, Ex-Chief Engineer, (M&E) KMC, presently working in SIDCL.	Member (CRC)	

In this regard, the committee discussed / perused about the following record as provided by Project Director, Local Govt. Deptt Project: (all copies annexed as per Sr. No)

- a) Complaint of M/s Multiline Enterprises, dated: 09.09.2020.
- b) Letter of Project Director, LGDP, GOS vide # PD/LGP/M&E/20/32, Dated: 09.09.2020, addressed to all Bidders.
- c) Notification of constituted Procurement Committee issued by Assistant Director-II
- (PM&EC), vide # LG/DG/M&E/AD-II/327(1-Sindh)/2017/691, Dated: 20.03.2020.
  d) Publication cutting of daily Khaleej Times, International Notice Inviting Tender Notice, Dated: 10.05.2020, issued by Project Director, Local Govt. Project, GOS.

#### .... COMPLAINT PROCEEDINGS:

- 1. The Chairman CR Committee first asked the delegation of Multiline Enterprise to present its position and details regarding the grievances. The head of the M/s Multiline Enterprise delegation then expressed his concerns in detail and presented his point of view, while the Procurement Committee gave a detailed explanation on each point
- 2. The Procurement Committee also informed the CR committee that some errors have already been rectified and a pre-bid document has been issued, in this regard.
- 3. It may be pertinent to mentioned here that the notification regarding the composition of the CR Committee was issued dated 20.03.2020, but the Chairman CR Committee was kept unaware of this notification.
- 4. It is also noteworthy that uptill now, the Procurement Committee was responding to all the complaints of the bidders on its own. In this regard, no any complaint has been sent to the Chairman CR Committee.
- 5. During the proceedings, the CR Committee came to know that this tender has been postponed five times since 2009.
- 6. As this complaint relates to purely "Technical Evaluation Criteria", the Committee decides that M/S NESPAK, who is also a member of this Procurement Committee as an observer, submit its complete experts opinion and recommendations to the Committee till the next meeting.

Page 2 of 3

This Committee further directs the Procurement Committee to submit all the documents related to this tender before this Committee at its next meeting.

### CONCLUSION:

After hearing at length the complainant perusal of document and relevant laws, rules, the Committee unanimously decided that as this complaint relates to purely **"Technical Evaluation Criteria"**, the Committee decides that M/S NESPAK, who is also a member of this Procurement Committee as an observer, submit its complete experts opinion and recommendations to the Committee till the next meeting.

The meeting ended with the vote of thanks to and from the chair.

(SHAFI)CHACHER) Ex-Chief Engineer, (M&E) KMC / MEMBER (CRC)

(USMAN KHAILD) Accounts Officer / Rep to Actionary Ant MEMBER (CRC)

(CHIRAGHUDDHN HINGORO) Special Secretary, LG&HTP GOS / CHAIRMAN (CRC)

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## OFFICE OF THE PROJECT DIRECTOR LOCAL GOVERNMENT DEPARTMENT PROJECT GOVERNMENT OF SINDH

Ground Floor, Sindh Secretariat, Building No. 5. Tughlaq House. Kamal Attaturk Avenue, Karachi, 021-99212314

No. PD/LGP/M&E/12B/20

Dated: 3rd September 2020

#### NOTIFICATION

- Procurement of 102 Sets of Tractor & Trolleys for Town & Municipal Committees of Sindh including 3 Years Warranty & Preventative Maintenance.
- Procurement of 115 Units of Refuse Trucks (Different Type) along with 828 Container (Bins) for Municipal Committees of Sindh including 3 Years Warranty & Preventative Maintenance.
- iii. Procurement of 89 Nos. of Fire Brigade (Vehicle) for Town & Municipal Committees in Sindh including 3 Years Warranty & Preventative Maintenance.
- Purchase of 15 Nos. of Aerial Ladder (Snorkel) for HMC, Qasimabad MC, Nawabshah, Sukkur, Mirpurkhas and Larkana including 3 Years Warranty & Preventative Maintenance.

1. Reference is made to the previous Notification No. LG/DG/IM&E/AD-II/3327(1-Sindh)/2017/691 dated 20<sup>th</sup> March 2020 issued by Secretary Local Government, GoS in relation to the 04 above mention tenders.

2. It is hereby announced that Mr. Zubair Ahmed Channa, Project Director, Solid Waste Emergency and Efficiency Project (SWEEP), GoS / World Bank has been co-opted as a Member of the Procurement Committee, LGDP, GoS for the subject tenders as a Technical Expert.

3. It is envisaged that Mr. Channa will bring his vast experience and professionalism to bear to help the Procurement Committee, LGDP, GoS on conducting of subject tenders to successful awarding of contract.

Local Government Department Project Government of Sindh

Copy to: Members of Procurement Committee, LGDP, GoS Office File

Page 1 of 1

GOVERNMENT OF SINDH SINDH PUBLIC PROCUREMENT REGULATORY AUTHOR

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NO.AD(L-II)/SPPRA/CMS-1453/2020-21/ /

32 Karachi, dated the

September, 2020

To,

The Special Secretary, Local Government Department, Government of Sindh, Karachi.

Subject:

1.

2.

3.

COMPLAINT AGAINST TENDER NO. PD-LGP-M&E-001/2020 FOR PROCUREMENT OF 89 NOS. OF FIRE BRIGADE (VEHICLES) FOR TOWN & MUNICIPAL COMMITTEES IN SINDH INCLUDING THREE YEARS WARRANTY & PREVENTIVE MAINTENANCE.

COMPLAINT AGAINST TENDER NO. PD-LGP-M&E-002/2020 FOR PURCHASE OF 15 NOS. OF AERIAL LADDER (SNORKEL) FOR HMC, QASIMABAD MC, NAWABSHAH, SUKKUR, MIRPURKHAS AND LARKANA INCLUDING THREE YEARS WARRANTY & PREVENTIVE MAINTENANCE.

The undersigned is directed to enclose herewith photocopies of two complaints received from M/s Multiline Enterprises, Lahore, vide letters dated 18<sup>th</sup> & 21<sup>st</sup> September 2020, on the subjects cited above, with request to take necessary action in the matter as per rules, under intimation to this Authority, at the earliest.

09/202.0 (ECTOR (LEGAL-II) ASSISTAN

## A copy is forwarded for information to:

The Secretary to Government of Sindh, Local Government Department, Karachi The Special Secretary (Tech.), Local Governemnt Department, Karachi.

M/s Multiline Enterprises, 158-Garden Block, New Garden Town Lahore.



## OFFICE OF THE PROJECT DIRECTOR LOCAL GOVERNMENT DEPARTMENT PROJECT GOVERNMENT OF SINDH

Ground Floor, Sindh Secretariat, Building No. 5, Tughlaq House, Kamal Attaturk Avenue, Karachi. 021-99212314

No. PD/LGP/M&E/498\$20

Dated: 29 October 2020

The Chairman Complaint Redressal Committee (CRC) Government of Sindh, Karachi

## SUBJECT: PROCUREMENT OF 89 NOS. OF FIRE BRIGADE (VEHICLE) FOR TOWN & MUNICIPAL COMMITTEES IN SINDH INCLUDING 3 YEARS WARRANTY & PREVENTATIVE MAINTENANCE.

PURCHASE OF 15 NOS. OF AERIAL LADDER (SNORKEL) FOR HMC, QASIMABAD MC, NAWABSHAH, SUKKUR, MIRPURKHAS AND LARKANA INCLUDING 3 YEARS WARRANTY & PREVENTATIVE MAINTENANCE.

PROCUREMENT OF 115 UNITS OF REFUSE TRUCKS (DIFFERENT TYPE) ALONG WITH 828 CONTAINER (BINS) FOR MUNICIPAL COMMITTEES OF SINDH INCLUDING 3 YEARS WARRANTY & PREVENTATIVE MAINTENANCE.

Dear Sir,

In reference to your letter [No. PS/SSLG/1/2020 dated 22<sup>nd</sup> October 2020] relating to a complaint letter from M/s Meraj Limited [No. MI/01/2020 dated 5<sup>th</sup> October 2020] which contains suppositious complaints against this office and the Procurement Committee, LGDP, GoS regarding the subject tenders. Specifically, M/s Meraj Limited allege *"melafide intention of PD/Procurement Committee for awarding the above contracts to its favourite Companies/Contractors, namely M/s Leapfrog and M/s Collaborative"*. Let there be no doubt that this office completely and utterly refutes these allegations in the strongest terms. It is important that such fictitious allegations are addressed robustly, diligently and with full bodied frankness to uphold the integrity and honorable reputation of LGDP, GoS.

With respect to each complaint alleged by the complainant M/s Meraj Limited, we hereby steer your attention to our replies on point by point basis below:

1. "The officials of the Local Govt have 'purposely' prepared the Specifications of vehicles and eligibility/technical evaluation criteria to oblige the above contractors for award of contract".

It is observed that as per directive issued by the highest forum of Sindh, the subject tenders for the Fire Tender [Ref. PD-LGP-M&E-001/2020] and Snorkels [Ref. PD-LGP-M&E-002/2020]

Page 1 of 4

have been classified as International Tenders to emphasize the most urgent importance assigned to the emergent need to improve and upgrade Firefighting, Rescue & Disaster Management resources to save valuable Human Lives within Sindh Province. As such, the subject tenders have been designed to include the highest international standards of safety and quality for all major components such as fire pump, water monitor, foam mixer, fire hose reel, which it is understood that EU, USA and Japan origin provide the best quality assurance. The specifications and the eligibility/evaluation criteria <u>do not</u> include any specific brand names, rather the tender incorporates well known and recognized international standards which are in full compliance with SPPRA Rules, 2010. These requirements apply to all bidders to guarantee world class performance and quality and to ensure that citizens of Sindh receive the best quality equipments in relation to lifesaving, firefighting and disaster management. Thus, since the complainant has not shown how any contractor is being obliged or favoured unfairly, or justified his complaint with any evidence except baseless conjecture, this complaint is duly rejected as without cause.

 "The Department has constituted the Chairman/Procurement Committee consisting of the Members who have strong affiliation with each other and have worked in the same department in the past, just to facilitate the favourite contractors".

This complaint is without any logic or sense. Many different GoS officials have worked together on many different projects and tenders over the years since that is the job of GoS officers. The Procurement Committee Members possess the necessary experience, have expertise in the field/sector in question, and above all else have integrity to complete the task of conducting the tendering process and awarding the contract to the most qualified bidder at the best value for public purse. The complainant again has <u>not</u> provided any evidential justification to support his claims that there exists a favourite contractor, or how this office is favouring them. As such, this complaint is duly rejected as without cause.

3. "Tender opening time given in the tender documents was 14 Sept 2020 at 11.30am, but the Procurement Committee opened this tender on 2pm to facilitate their favourite contractors named above, which is clear violation of PPRA Rules".

Firstly, it should be noted that this complaint relates to tender opening for the Refuse Trucks tender [Ref. PD-LGP-M&E-004/2020] and for Tractor & Trolleys [Ref. PD-LGP-M&E-003/2020] on 14<sup>th</sup> September 2020 at 11.30 am. Secondly, the delay to the bid opening was not due to any bidder preference or favouritism. This office can confirm that all bids currently under evaluation for the mentioned Refuse Trucks tender and Tractor & Trolleys tender were submitted by the Bid Drop deadline of 11.00 am on 14<sup>th</sup> September 2020. The delay was since unavailability of some Members of the Procurement Committee due to overrunning of a prior meeting which prevented formation of quorum. Thirdly and most importantly, the delay was requested by this office to each individual bidder who was present, and the delay was announced only after unanimous agreement by all parties. This is evidenced by the fact that the complainant did not lodge any written complaint about the delay at the time, even though the opportunity to do so was discussed openly, or in the subsequent week. It seems this occurrence is being used now as a ruse to distract and suggest misdeeds on the part of this office without any factual evidence. As such this complaint is duly rejected as without cause.

A

Page 2 of 4

4. "We are afraid the biased procurement committee will deliberately disqualify our company to oblige the favourite companies to manage the deal according to its will".

The Procurement Committee is bound by SPPRA Rules, 2010 which prohibits unfair competition or favouritism of any bidder over another. The complainant has not offered any evidence of this office or any Member of the Procurement Committee holding bias against him, or indeed offering favours to any other contractor. The complainant has only provided baseless allegations and supposition. It should be noted that we hire Internationally Recognized & Experienced Independent Audit Firm [i.e. KPMG] to conduct external documentary audit of all bid submissions specifically to promote transparency and fairness in tendering process. This measure is unique and will hopefully put the minds of all bidders at ease that the evaluation process will be fair, transparent and ethical. As such, since the complainant has not shown how any contractor is being favoured unfairly or justified his complaint with any evidence except conjecture, this complaint is duly rejected as without cause.

5. "Before handing over bids to consultant, the committee has 'managed' the documents of their favourite bidder to win the contract".

We wholeheartedly refute any and all allegations of favouritism or bias on the part of Procurement Committee, LGDP, GoS. The complainant does not show any evidence how the Procurement Committee has supposedly 'managed' the documents of the favoured bidder, or what this 'management' entailed. Further, this allegation assumes that KPMG - a Recognized International audit firm - would also connive in any such conspiracy fabricated in the mind of the complainant. As such this complaint is duly rejected as without cause.

6. "It is worth mentioning that all the Members of Procurement Committee are involved in barefaced corruption and under investigation for misappropriation of public money".

This allegation is pure fabrication on the part of the complainant as to not even be worthy of a solemn response. However, for the record of course we totally refute this salacious and obscene allegation. It seems obvious that the complainant is throwing around such groundless allegations in order to deflect the corruption accusations made against them by certain other Parties. It should be noted that this office is in receipt of certain written proofs and evidences in the form of documents from NAB dated October & November 2015 detailing that the complainant M/s Meraj Limited has committed corrupt practices in a tender with KPK provincial government, and which also details that M/s Meraj Limited accepted blame and settled a voluntary return deal with NAB to pay financial penalties. This office has also received evidence dated October 2009 detailing that the complainant is also blacklisted by Punjab Rescue Service [Rescue 1122] for failing to fulfil contractual obligations and supplying defectives yehicles. It is the duty of this office to verify all such allegations when they are backed up by documentary evidence to ensure contracts are not awarded to unscrupulous, unethical and dishonest contractors. Any and all allegations of impropriety, corruption or malfeasance (including substandard workmanship) will be investigated to their fullest extent. This office is in the process of contacting NAB, KPK provincial government and Punjab Rescue

Page 3 of 4

Service [Rescue 1122] to verify these allegations. Any resulting action (if any) will only be taken after the allegations have been established as demonstrably correct and verified in accordance with SPPRA Rules and the Laws of the Islamic Republic of Pakistan.

With respect to the complainant's specific allegation, however, since he has not offered any evidence of corruption against Members of Procurement Committee, this complaint is duly rejected as without cause.

On a final point, it is noted that the complainant, M/s Meraj Limited only submitted a bid for the Refuse Trucks tender [Ref. PD-LGP-M&E-004/2020]. It was observed that the Owner and Director of M/s Meraj Limited, Mr. Waqar Hussain was present in the bid opening for the Fire Tender [Ref. PD-LGP-M&E-001/2020] and Snorkels tenders [Ref. PD-LGP-M&E-002/2020] on 15<sup>th</sup> September 2020, duly participating under the name of a substitute firm namely M/s Wasik Enterprises. It seems evident that this highly unusual and unethical tactic was employed by Mr. Waqar Hussain and M/s Meraj Limited in order to bypass the anti corruption clause incorporated into the tender document for both the Fire Tender [Ref. PD-LGP-M&E-001/2020] and Snorkels tenders [Ref. PD-LGP-M&E-002/2020] which forbids participation by any bidder that has been *"blacklisted / in litigation / plea agreement / voluntary return"* or involved with *"Corrupt Procurement Practices or been held responsible for injury due to manufacturing / material defect on any tender / project with any Government, Semi <i>Government or any public sector autonomous bodies"*. In bidding under an alternative name, one may wonder whether the complainant M/s Meraj Limited was concerned about the corruption allegations listed herein. This inadvertently suggests an admission of guilt.

It is hereby noted that giving time and resources to answering such baseless and unwarranted allegations is not conducive to completing the tendering process in a timely manner in line with SPPRA Rules, 2010. We trust that this office has answered all the complainants preposterous and absurd allegations, and it is hoped that this matter is now closed.

roject Director

Local Government Department Project Government of Sindh

Copy to:

The Secretary to Government of Sindh, Local Government Department, Karachi Office File



No. PS/SSLG/ /2020. OFFICE OF THE SPECIAL SECRETARY LOCAL GOVERNMENT & HTP DEPARTMENT GOVERNMENT OF SINDH

Karachi, Dated: 221 10 / 2020.

The Chairman, Procurement Committee / Special Secretary (Tech), Local Government, Sindh, Karachi.

### Subject: INORDINATE DELAY OF IMPLEMENTATION OF C.R COMMITTEE DIRECTIVES ISSUED ON 17.09.2020, REGARDING TECHNICAL EVALUATION OPINION IN TENDER.

A procurement committee was formed under your chairmanship which was responsible for making the tender process transparent under Section-8 of SPPRA Rules 2010 (Amended 08.10.2013). As mentioned in the notification of this procurement committee vide No. LG/DG/M&E/AD-II/327(1-Sindh)/2017/691, Dated: 20.03.2020, the committee had the following responsibilities under SPPRA Rules-8.

- (1) Preparing bidding documents;
- (2) Carrying out technical as well as financial evaluation of the bids;

(3) Preparing evaluation report as provided in Rule 45;

(4) Making recommendations for the award of contract to the competent authority; and

(5) Perform any other function ancillary and incidental to the above.

2. Furthermore, accordance of Rule 45 of SPPRA, the Procuring agencies shall announce the results of **bid evaluation in the form of a report** giving reasons for acceptance or rejection of bids and intimate to all the bidders at least seven (07) days prior to the award of contract.

3. The CR Committee had instructed you in its minutes of meeting on 17.09.2020, most of the complaints are related to technical evaluation, so M/s Nespak, (if who technical expert in procurement committee), should submits its technical expert's opinion in next meeting. But at the next meeting, in which you participated, the representative of M/s Nespak said that there was no agreement between the procurement committee & M/s Nespak which should be reviewed before opening the tender.

Page 1 of 2

4. It is worth mentioning here that the technical expert, mentioned in the notification of the Procurement Committee in Serial No. 10, the committee is still unaware of this technical expert or its role. Moreover, the committee is not yet aware of the role of Anti-Corruption and NAB observers / authorities, (as mentioned in the procurement committee's notification.) The CR Committee also needs the details of department's letter dated: 02.03.2018 which was withdrawn in the notification of the CR Committee.

5. It is also pertinent to mention here that the Procurement Committee also included experts in the field of Machinery Pool, Mechanical Engineering and the Secretary / Member of Procurement Committee also belongs to the Mechanical and Engineering Department, therefore their opinion should also be included in the technical evaluation report.

6. Meanwhile, further complaints from bidders these include Meraj Limited, Wasik Enterprises and Ansari and Ansari Legal Consultants etc etc, have been forwarded to the CR Committee by the Secretary, Local Government, which needs consideration, so their grievances should also be taken into account in this report.

7. Ample time has been elapsed, you are hereby advised to please take the matter seriously and reply to all queries of CR Committee. The CR committee further directed that the technical evaluation report, accordance to the SPPRA rules, should be submitted with the consultation of all procurement committee members, on urgent basis. So that the pending decision may be announced, on merit.

(CHIRAGHUDDIN HINGORO) Special Secretary, LG GOS / CHAIRMAN (CRC)

#### Copy for information & necessary action:

- 1. The Chairman / MD, SPPRA, Sindh, Karachi.
- 2. The Secretary, LG&HTP, GOS, Karachi.
- 3. The Municipal Commissioner, KMC, Karachi.
- 4. The Chairman, District Council, Karachi.
- 5. DS (Staff) to Chief Secretary, GOS, Karachi.
- 6. PS to Minister LG&HTP, GOS, Karachi.
- 7. PS to Chairman, P&D Board, GOS, Karachi.
- 8. PS to Secretary, Finance Department, GOS, Karachi.
- 9. All Members of CR Committee.
- 10. All Members of Procurement Committee, LG, GOS, Karachi.

Page 2 of 2



## OFFICE OF THE PROJECT DIRECTOR LOCAL GOVERNMENT DEPARTMENT PROJECT GOVERNMENT OF SINDH

Ground Floor, Sinds Sectional Relining (Io. 9, 1005) and Kamai Attatus Aconic, Natasta (0,1952) 2134

No. PD/LGP/M&E/ 5 79 /20

Dated 5 4 November 2020

The Chairman, Complaint Redressal Committee (CRC), Government of Sindh, Karachi.

SUBJECT: INORDINATE DELAY OF IMPLEMENTATION OF C.R. COMMITTEE DIRECTIVES ISSUES ON 17-09-2020, REGARDING TECHNICAL EVALUATION OPINION IN TENDER.

Reference: Your Letter No. PS/SSLG/1417/2020 Dated 29-10-2020.

On behalf of the Procurement Committee, ensuring transparency and fairness in tendering process and to refer your subject letter relating to various queries, this office clarifications on point by point basis is stated as below for your information and record:

- Against the first point in your subject letter it is to metion that Procurement Committee
  has been convened under auspices of LGDP, GoS in accordance with SPPRA Rules, 2010.
  Having undertaken such critical responsibilities and tasks previously the Procurement
  Committee recognizes its own responsibilities very well however your reminder is
  appreciated.
- 2) Further to your second point it is noted that Technical Evaluation process is still in process. Since no final decision has been reached till date regarding results of bid Evaluation then this query seems moot. Rest assured, all stakeholders including Members of Procurement Committee, all Bidders and SPPRA will be provided with results of bid evaluation in the form of a report giving reasons for acceptance or rejection of bids as per Rule 8 & 45, SPPRA Rules, 2010. Further a copy will be sent to your office for your record purpose.
- 3) In response to your third point, it is pertinent to mention here that this office contracted M/s KPMG, which is already engaged in another Project, to undertake external audit of all documents submitted by all bidders. M/s KPMG has a consortium with M/s NESPAK, to utilize their services by KPMG as and when additionally needed. It is noted that Procurement Committee contains ample technical expertise and input from Chief Fire Officer KMC, Director Machine Pool Division MS KMC, Executive Engineer PHE

Page 1 of 3

Department is a second of the order of the Department with a solution of the Department is the Department within but also to recommend final Technical the Department within the observed that during CRC Meetings a second second and the observed that during CRC available of the observed to the extended every support and made available of the observed to the observed

Further as per clause 45 of SPD Rules 2010, the address have their right again to register their complaints. Thus d is to recommend the the subject complaints raised by M/s Multiline Enterprises be ended for them. Merepose, the facility to proceed the complaint to Review Committee has been have barred, the avoid further delay in procurement, this office moved a Note sheet to Secretary (G, dated 14<sup>th</sup> October 2020) to this effect and to inform the continuation of Evaluation Process.

4) In response to your fourth query regarding Serial # 10 in Notification of Procurement Committee referencing Technical Expert, it is duly informed that this office duly coopted Mr. Zubair Anmed Channa, Project Director, Solid Waste Emergency and Efficiency Project (SWEEP), GoS as a Coopted Member of the Procurement Committee, LGDP, GoS for the subject tenders as a Technical Expert through Notification dated 3<sup>rd</sup> September 2020.

Further it is advised that the roles of Deputy Director (HQ-II); Directorate of Anti-Corruption Establishment Sindh and National Accountability Bureau Sindh is to provide pre-emptive anti-corruption oversight and scrutiny as part of the Procurement Committee's initiative to promote fairness, transparency and impartiality into tender process.

- 5) Further to your fifth point about the existing technical expertise in the Procurement Committee, the Procurement Committee wholeheartedly concurs that it can, and indeed has extensively drawn on the technical expertise and knowledge of Chief Fire Officer KMC, Director Machinary Pool Division MS KMC, Executive Engineer PHE Department GoS, and Assistant Executive Engineer M&E District Council Karachi for the 04 Nos. Tenders (Ref. PD-LGP-M&E-001/2020, PD-LGP-M&E-002/2020, PD-LGP-M&E-003/2020 and PD-LGP-M&E-004/2020).
- 6) Against your sixth point about the complaints from M/s Meraj Limited, M/s Wasik Enterprises and M/s Ansari & Ansari Advocates it is noted that this office has received no written complaints from M/s Wasik Enterprises. Nonetheless, we have responded to the letters from M/s Ansari & Ansari Advocates (No. PD/LGP/M&E/1026/20 dated 13<sup>th</sup> July 2020), and we have responded to letter from M/s Meraj Limited (No. PD/LGP/M&E/498/20 dated 29<sup>th</sup> October 2020).

Page 2 of 3



It is pertinent to account there that this office completely and utterly refutes the allegations from the there is no treated and M/s Ansari & Ansari Advocates in the strongest terms. It is account to the store is theorem allegations are addressed robustly, diligently and frankly a construction of the store and have at the replatation of LCD, GoS. Their collective presenters and standards and there is no need to take their lies into account within the disaction depart.

It is to inform you that the other has removed reation written proofs/evidences in the form of documents model here table dates to form b. Nowmber 2015 detailing that M/s Meraj Limited has committed corrupt practices an a tender with KPK provincial government, which also details that M/s Meraj Limited accepted blame and settled a voluntary return deal with NAB to pay financial penalties. This office has also received evidence dated October 2009 detailing that M/s Meraj Limited is also blacklisted by Punjab Emergency Service (Rescue 1122) for failing to fulfil contractual obligations and supplying defectives vehicles. This office is in the process of contacting the relevant government agencies to verify these allegations.

7) In response to your final point we hereby respectfully reiterate that the Procurement Committee has always strived to respond to all queries of CRC as efficiently and fully as possible and will continue to do so. Since the complaints of M/s Multiline Enterprises are time-barred, it is recommended to close the complaint file.

Further, as mention herein the complaint by M/s Meraj Limited have been answered separately in our letter which have all been found to be baseless and without any submitted supporting evidence. As such we recommend to close the complaint file.

We trust that this office has answered all the queries to your full satisfaction, and it is hoped that this matter is now closed.

Project Director Local Government Department Project Government of Sindh

Copy to:

1. The Secretary to Government of Sindh, Local Government Department, Karachi

2. Office File

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# Proposal to Local Government of Sindh) Government of Sindh)

Deal Advisory

Your contact at KPMG in connection with this document is:

Adnan Rizvi Partner, Head of Deal Advisory

KPMG Taseer Hadi & Co. Chartered Accountants

Tel: +92 21 3521 0703 Email: adnanrizvi@kpmg.com

#### **Proprietary Nature of Proposals**

Each KPMG proposal is prepared for the sole and exclusive use of the party or organization to which it is addressed. Therefore, KPMG proposals are considered to be proprietary by KPMG and may not be made available to anyone other than the addressee or decision makers within the addressee's organization who are designated to evaluate or implement the proposal. KPMG proposals may be made available to other persons or organizations only with the permission of the KPMG office issuing the proposal.

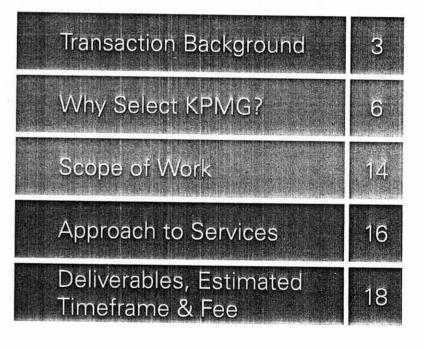
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This proposal is an offer by KPMG to provide the proposed services and this non-binding proposal/non-binding proposal is in all respects subject to the negotiation, agreement, and signing of a specific engagement letter or contract including agreement of the scope of services and to the satisfactory completion by the firm of applicable client and engagement acceptance and procedures, including independence and conflict of interest checks and, where applicable audit committee approval.

"Our acceptance of this engagement is subject to the successful completion of our standard client and engagement procedures. These procedures entail an initial risk assessment, a proper identification of the client, background check and clearance of potential conflicts of interests

## Table of Contents





# Transaction Background

### Transaction Background

#### Background

KPMG

- This is with reference to the Local Government & HTP Department, Government of Sindh letter No. PD/LGP/M&E/12/2020 dated 31 August 2020.
- We understand that Local Government Department Project, Government of Sindh (hereinafter referred to as the "Procuring Agency" or "PA") requires "Consultancy Services for Evaluation Support in Different Types of Vehicle/ Machinery for Local Government Department Project (LDGP), Government of Sindh" (hereinafter referred to as the "Project").
- In this context, KPMG Taseer Hadi & Co. (hereinafter referred to as "KPMG" or the "Financial Advisor" or "Lead Consultant") along with National Engineering Services (Private) Limited (hereinafter referred to as "NESPAK" or the "Technical Advisor") is pleased to submit the proposal.

#### Our Understanding of your requirements

- The PA requires the services of an Audit Firm (Consultant) for conducting external audit of all documents presented by Bidders/ Manufacturers for the GoS sub-projects, all four (04) of which are listed in below:
- Procurement of 89 nos. of Fire Brigade (Vehicle) for town & municipal committees in Sindh including 3 years warranty & preventative maintenance.
- Purchase of 15 nos. of Aerial Ladder (Snorkel) for HMC, Oasimabad MC, Nawabshah, Sukkur, Mirpurkhas and Larkana including 3 years warranty & preventative maintenance.
- Procurement of 102 sets of Tractors & Trolleys for town
   & municipal committees in Sindh including 3 years
   warranty & preventative maintenance.
- Procurement of 115 units of Refuse Trucks (different type) along with 828 Container (bins) for municipal committees of Sindh including 3 years warranty & preventative maintenance.

### Transaction Background (Continued)

### How we can help

- We are offering you a team comprising of highly experienced financial & procurement advisory professionals.
- We have considerable experience in the provision of highly specialized services to cater to the requirements of our Clients.
- Our credentials and services are well reputed, both within Pakistan and abroad.

#### **Our proposal**

- Drawing on our understanding of your requirements, we propose to analyze and present to you a timely deliverable, which will:
  - Deliver the objectives of the project.
  - Protect your interests and so provide good value for money from the transaction.
- Our price reflects the time and effort that we will be committing to the Project according to international best practices.
- We have proposed an approach and methodology and a team to deliver that approach.
- We hope that this proposal is of interest and we look forward to working with you on this important Project.





# Why Select KPMG?

## KPMG at a Glance



KPMG firms collaborate across the globe, addressing the needs of clients, making bold decisions on investing together and serving the needs of KPMG professionals, wherever they work.



### Innovatir

KPMG works with 0- nof the Fortune 500 companies globally.

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Investing more than (5851) [0] in innovative new services, technology, and acquisitions over the next 5 years.

### Making a difference More than

Invested more than 500 000 hours US\$115 millior supporting communities. in local communities.

#### More than 5 million books distributed in 20 countries through KPMG's Family for Literacy (KFFL) since inception.

To learn more, visit kpmg.com/globalreview



### -inancials Annual revenues

IS\$2975h

\$11.72 Americas

\$12.89 EMA

Male

52%

\$5.14 Asia Pacific

Annual growth 62%



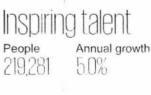
Female

48%





\$6.62b. Tax \$11.95b: Advisory



Graduates and entry-level hired 44 MM

KPMG

# KPMG Deal Advisory differentiators

Industry depth

- Dedicated M&A team with a leading client base
- Depth and breadth across multiple subsectors
- Leading M&A practices from investment case development and integrated business diligence through to post-investment value creation



### Data supported insights

- A forward looking deal team focused on data-supported insights
- Leveraging proprietary tools to drive extensive data analysis at deal speed
- Leverage state of the art practices gained from working with leading funds and companies over many years



### Focus on value creation

- Each deal activity aligns with the value creation investment thesis
- This underpins the roadmap for integrated business diligence and post-deal planning
- Our experienced team member model drives effectiveness, efficiency and a lower overall cost



### Integrated team - at deal speed

- Successful deal execution requires careful coordination of activities across various functions
- Our teams are designed and bred to execute as one cohesive solution throughout the deal and post-deal activities
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- Operate with senior level commitment and a 'hands-on' approach'



## M&A Experience

### KPMG's M&A Network

KPMG's global M&A capabilities are KPMG provides integrated teams and comprehensive solutions to meet comprised of a global network of over 4,000 your transaction needs by leveraging our various service lines and functional expertise professionals from KPMG member firms in 46 countries serving clients on complex We work closely as one team to provide seamless support and ensure identification and communication of key issues cross border and domestic transactions. Our M&A-related services include: The M&A team is supported by the **Financial Due Diligence** Corporate Finance – origination and specialist skills of over 197,000 KPMG deal advisory, statutory valuation and professionals in 154 countries providing M&A Tax and Tax monitoring unique insights and relevant local Structuring HR Due Diligence, including pensions knowledge. IT Due Diligence and benefits Accounting Advisory KPMG's Pakistan member firm has over Forensic - FCPA Due Diligence Commercial Due Diligence 1800, partners and professionals operating Integration & Separation Assistance from 3 offices. **Operations Due Diligence** Financial Reporting and controls, Client Issues KPMG has over 60 dedicated Deal Advisory including SEC/Sarbanes-Oxley I next to deliver th synangins and intervale professionals in the Pakistan that assist I need to acquire I need to alig clients in their evaluation of target of this right price the nost base structure the deal? with failing companies to ensure the deal is done right. I need a IEVERUMS strategy Corporate Finance estructure the turtinese I mound for growth Sell Side Due I need to substantially Line to make Diligence, Carve Integratio model and aporthr Out / Vendor Operation made Due Diliger I need help with Assistance, M&A Business Due Mgml transformational Working Capital Financial & anseth strateg Corporate Finance, IPO Assistance Diligence, M&A Tax, Valuation Financial & Business Due Time Inentic Strategic 1 thread to Diligence, Valuation, M&A Tax Consulting relinance dispyral Corporate Finance, Se Strategic Target Side Due Diligence Strategic Consulting Selection Carve Out / Vendor Performance & Technolog Portfolio Assistance, Valuation Optimization Restructuring Corporate Finance, Lende Restructuring, Fresh Due Diligence, Tax Debl Start Accounting Advisory Assistance, Lende Due Diligence, Tax Debt Advisor

**M&A Services** 

# Recognized Leader in Deal Support

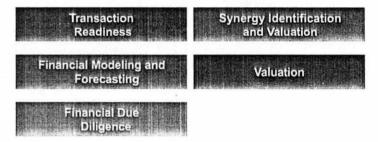




THE NUMBER ONE RANKING. NO<sup>1</sup> THE NUMBER ONE RANKING, OUT OF TWENTY FIRMS, FOR THE DEPTH OF SERVICES THE DEPTH OF SERVICES THAT ITS PROFESSIONALS **PROVIDE\*** 

> \*Transaction Advisory Services, Kennedy Research, Erick Burchfield, Matt Lyons (2017).



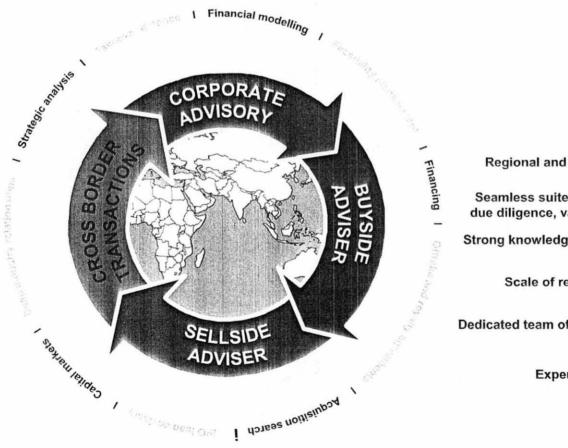


KENNEDY Kennedy Consulting Research & Advisory Gives KPMG Obstell a Merice **Highest Ratings for Transaction Advisory Services** Awards VERSITY OUR Published every three years, Key report findings include: the Kennedy report is an KPMG received the highest rating for depth of services out of 20 firms. independent third-party KPMG was also recognized for its outstanding specialized industry and deal experience. assessment of transaction BES' services' providers. Extreme client loyalty and satisfaction found. One client comment: "KPMG has a team-PLACES TO WO 2015 Jor LGBT Equality TO WORK FOR oriented culture that meshes well with ours and serves as capacity for our firm." KPMG is designated as a KPMG's Transaction team received top scores in Financial Due Diligence, Valuation, "Kennedy Vanguard Firm," Financial Modeling and Forecasting, Synergy Identification and Valuation, and Transaction due its outstanding Readiness. nate performance and value to - KPMG has developed market leading data analytics tools for conducting due diligence and deal clients. assessing target companies. Hall / Fame The report also found that KPMG teams create innovative ways of delivering tailored advisory 100 BES services.



## Our service offerings and key differentiators

### KPMG DISTINGUISHES ITSELF IN TERMS OF OUR INDEPENDENCE, ABILITY TO PROVIDE A SEAMLESS SUITE OF SERVICES FROM A SINGLE TRUSTED ADVISOR



### KPMG

Value of an independent brand

Local resources, global network



Regional and global public markets experience

Seamless suite of advisory services: specialised due diligence, valuations, capital markets and tax

Strong knowledge of local and international Power and Utilities sector

> Scale of resources capable of managing full transactional role

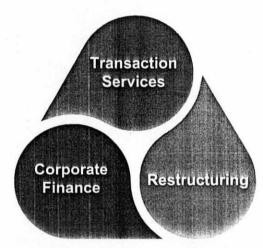
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**Experienced Deal Advisory specialists** 



KPMG

## KPMG's Deal Advisory services encompass...



### Corporate Finance

- Mergers, acquisitions and disposals
- Valuations and fairness opinions
- Structuring and project financing
- Infrastructure advisory
- Debt advisory services
- Private equity solutions
- IPO sponsorship and advice

### Transaction Services

- Pre deal evaluation
- Transaction evaluation (due diligence)
- Strategic and commercial intelligence
- Vendor assistance
- Contract assistance
- Post deal implementation
- Structuring advice

### Concrete Residences

- Restructuring planning
- Cash management
- -- Contingency planning
- Investor assistance
- -- Lender assistance
- Insolvency services



# KPMG in Pakistan

66

KPMG has a strong Pakistani network of more than 1,800 skilled professionals, spread across three offices in Lahore, Karachi and Islamabad, who collaborate cross functions to assist a wide variety of companies – from major Pakistani stock exchange listed companies and Government sector to smaller enterprises.

Our people are industry specialists and help businesses in all sectors and stages to develop their business and succeed.



KPMG

# Scope of Work

### Scope of Work

### **Key Elements**

KPMG

- We have reviewed the Terms of Reference (TOR) with the Scope of Work intended for the "Audit Firm (Consultant)," which is reproduced below:
- ---- Scope of Work: Financial Advisor
  - The Financial Advisor shall assess the received Bidders' proposals from a financial viewpoint, in accordance with pre-defined criteria.
- Scope of Work: Technical Advisor
  - The Technical Advisor shall evaluate Technical Bids submitted by the Bidders/ Manufacturers as per the Eligibility and Qualification Criteria provided in the given Bidding Documents.
  - The Technical Advisor shall examine the Bidder's/ Manufacturer's documents forwarded by the PA for technical accuracy and to verify conformity of contents (veracity) with the requirements of Tender Documents.

- The Technical Advisor shall review the Bidder's/ Manufacturer's documents for compliance of all related International Standards i.e. EN, ECE & ISO etc. against Tender Document's requirement. This process will be conducted by visually verifying that requisite certifications for referenced standards are present in the Bid submissions.
- The Technical Advisor shall point out all the deficiencies, non-conformities and missing documents noted during the review of Bidder's / Manufacturer's documents and submit to KPMG to obtain necessary clarifications and/ or confirmations from the Bidders/ Manufacturers and/ or from respective issuing authorities.
- The Technical Advisor shall convey to KPMG for obtaining confirmation of originality, authenticity and genuineness of documents and certificates from respective issuing authorities. Making contact and coordination with the document issuing authority shall be the responsibility of KPMG. Furthermore, the Technical Advisor shall not be responsible in case of no response from the issuing authorities.

KPMG

# Approach to Services

### Approach to Services

### **Key Elements**

- Consultancy services are to be provided on the basis of the following understanding, which conveys our Approach to Services:
  - The 15 working days time duration mentioned in the referenced letter (see Transaction Background) may only commence following the signing of a formalized agreement to that effect with the PA.
  - Additionally, the 15 working days time duration, cannot be fully ascertained as it depends on the completeness of received documents and time taken for response of clarifications/ confirmations by the Bidder/ Manufacturer and/or certificate issuing authority.
  - The Scope of Work mentioned under the Terms of Reference (as per the abovementioned letter) is followed. The soft copy of bid document (Technical & Commercial Volume) & corrigendum no. 2 of NIT is not received & thus not considered for the preparation of this proposal.
  - Review & Comments on overall procurement process carried out by GoS is not included in the Scope of Services.

- Review & Comments on Financial Bid of Bidder's/ Manufacturer's and costing of vehicles/ machinery is not included in the Scope of Services.
- KPMG shall lead coordination and correspondence with the PA/ GoS, Bidders/ Manufacturers, relevant certificate issuing authorities/ agencies etc. required during the process.
- The above scope of services is applicable to all four (4) Contract Packages mentioned at Sr.
   1 to Sr. 4, respectively (See Transaction Background).

KPMG



# Deliverables, Estimated Timeframe & Fee

### Deliverables, Estimated Timeframe & Fee

### Deliverable

 An Evaluation Report will be provided in respect of the previously mentioned four (04) Contract Packages.

### Estimated Timeframe

Based on our experience of similar assignments, we estimate that it requires at least 4-6 weeks to complete the assignment. This timeframe is however subject to timely provision and quality of the required information. We will communicate progress against our plan and inform you of any significant reporting issues on an on-going basis.

Fee

- Our fee for the assignment will be based on the degree of responsibility, risk inherent in the engagement and time spent by the individuals assigned to the proposed engagement and is not dependent on the outcome of our work.
- We estimate that our professional charges based on our normal charge out rates will be PKR 5 million.
   This amount is inclusive of all applicable taxes except Sindh Sales Tax.

Services	Fee in PKR
Financial Advisor	2,000,000
Technical Advisor	3,000,000
Total Consultancy Charges	5,000,000

- The fee includes out of pocket expenses such as photocopies, communication costs, stationery, report production costs, conveyance but not included travel boarding and lodging necessary to perform our obligations which will be charged at actual and recovered in addition to the fee.

- It is our understanding that the fees and other expenses for this engagement will be paid by the PA.
- Sales tax will be charged and separately recovered from the PA on our fee as per relevant law.
- Should the scope of work and/or the envisaged time frame alter materially during the project, we will prepare a revised fee estimate for discussion and agreement with the PA.

### This proposal is subject to the satisfactory completion of our customary risk management procedures and is in all respects subject to the negotiation, agreement, and signing of a specific engagement letter.



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## Deliverables, Estimated Timeframe & Fee (Continued)

### Fee (Continued)

- If required, travelling, lodging and boarding expenses for travel outside Karachi shall be borne by the Client. In addition, for international travel, the arrangement of visas, flight tickets and daily allowance (US\$200 per day per person) shall also be the responsibility of the PA.
- Our services do not include representation and clarification in any investigation/ litigation or arbitration and settlement process etc.
- The Consultancy Fee Proposal is valid for thirty (30) Days.

### **Mode of Payment**

- Our consultancy fee shall be payable as below:

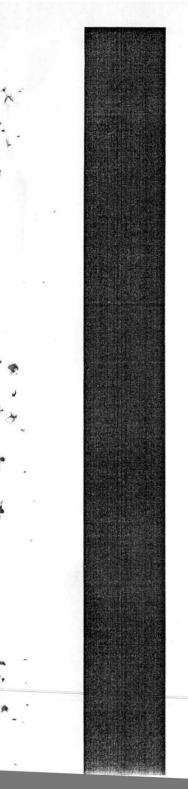
Mode of Payment		
Detail	Propo	rtion of Fee
Fee released after signing the Agreement	4 4	50%
Fee released after submission of draft report highlighting deficiencies, non-conformities and missing documents noted during the review of Bidder's/ Manufacturer's documents		30%
Balance fee shall be released within one week after the submission of Final Report		20%
Total	1.1+	100%





We hope our submission would be according to your expectations. If you have any queries, we would be glad to discuss the same with you





### KPMG



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GOVERNMENT OF SINDH LOCAL GOVERNMENT DEPARTMENT Ground FLOOR ANNEXE TUGHLUQUE HOUSE SINDH SECRETARIAT NO:05 Tel: No: 092+21- 99211171-2 [E.mail:dgmelgd@gmail.com]

No: SST (MISC) LGD/AD/2020/2 Karachi dated: 11 th Sep, 2020

#### THROUGH SPECIAL MESSENGER

To Mr Adnan Rizvi Partner , Head of Deal Advisory KPMG Taseer Hadi & Co Karachi Office

#### SUBJECT: PROPOSAL FOR LOCAL GOVERNMENT REGARDING PRECURMENT OF FIRE BRIGADE VEHICLE, AERIAL LADDER SNORKEL, TRACTOR TROLLY AND REFUSE TRUCKS

With reference to your proposal date 11<sup>th</sup> September subject as stated above in response to this office letter No. PD/LGP/M&E/12/2020 Dated 31<sup>st</sup> August 2020.

Your proposal is hereby accepted with the following payment modality as mentioned under.

Sr No	Payment description	Release of Payment in %
1	On completion of Technical evaluation (final draft)	25%
2	On completion of financial evaluation (final version)	25%
3	On completion of award of contract	50%

Special Secretary (Technical) Local Government Department

Copy to:

- PS to Secretary Local Government Department
- Mr. Rehan Zamin, Project Manager, NESPAK, Karachi



### OFFICE OF THE PROJECT DIRECTOR LOCAL GOVERNMENT DEPARTMENT PROJECT GOVERNMENT OF SINDH

Ground Floor, Sindh Secretariat, Building No. 5, Tughlaq House, Kamal Attaturk Avenue, Karachi. 021-99212314

No. PD/LGP/M&E/654/20

Dated: 16<sup>th</sup> November 2020

M/s Wasik Enterprises Plot No. 41-B, Korangi Industrial Area, Karachi

SUBJECT: PROCUREMENT OF 89 NOS. OF FIRE BRIGADE (VEHICLE) FOR TOWN & MUNICIPAL COMMITTEES IN SINDH INCLUDING 3 YEARS WARRANTY & PREVENTATIVE MAINTENANCE.

> PURCHASE OF 15 NOS. OF AERIAL LADDER (SNORKEL) FOR HMC, QASIMABAD MC, NAWABSHAH, SUKKUR, MIRPURKHAS AND LARKANA INCLUDING 3 YEARS WARRANTY & PREVENTATIVE MAINTENANCE.

In reference to your letter [No. WAS-146/2020 dated 13<sup>th</sup> October 2020 enclosed] relating to above subject tenders. We have taken note of the points in your referenced letter and have duly forwarded your letter onto M/s KPMG and M/s NESPAK who are working on Technical Evaluation for GoS on independent/external contractor basis with requisite expertise and experience of auditing and verifying documents, in order to promote transparency and confidence in the tender process. It should be noted here that as part of the Technical Evaluation process, M/s KPMG and M/s NESPAK were already analysing each and every document in submitted Technical Bids against Technical Specifications laid out in the tender document as well as the Eligibility and Evaluation Criteria included therein.

It should also be remarked that Procurement Committee, LGDP, GoS knows its own role very well in ensuring fair and honest tendering process and will scrutinize all bids to ensure all Eligibility and Evaluation Criteria are fully met in line with tender document and SPP Rules, 2010. Only those bids which meet the Eligibility and Evaluation Criteria will be shortlisted as Technically Qualified and only Technically Qualified bids will have their Commercial Bids opened.

Local Government Department Project

Copy to:

Chairman complaint redressal committee Local govt department

- Mr. Rehan Zamin NESPAK Karachi
- PS to Secretary Local govt department

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